

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JANUARY 2019**

	January 2019 Actual	January 2018 Actual	Variance	Year To Date Oct '18 - Jan '19	Year To Date Oct '17 - Jan '18	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	96,366	104,928	(8.16%)	423,375	455,405	(7.03%)
Break-bulk	7,887	6,898	14.34%	30,684	30,096	1.95%
Trans-shipment	3,129	4,079	(23.29%)	19,061	17,276	10.33%
Sub-Total General Cargo	<u>107,382</u>	<u>115,905</u>	<u>(7.35%)</u>	<u>473,120</u>	<u>502,777</u>	<u>(5.90%)</u>
Bulk and Dry Cargo						
Asphalt	7,438	9,385	(20.75%)	35,477	34,687	2.28%
Diesel Fuel	0	12,115	(100.00%)	31,465	52,478	(40.04%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	0	0.00%	6,345	0	100.00%
Recyclable Steel	0	9,230	(100.00%)	16,204	9,230	75.56%
Molasses	21,394	0	100.00%	42,340	54,753	(22.67%)
Sugar	44,100	58,716	(24.89%)	157,365	220,080	(28.50%)
Sub-Total Bulk and Dry Cargo	<u>72,932</u>	<u>89,446</u>	<u>(18.46%)</u>	<u>289,196</u>	<u>371,228</u>	<u>(22.10%)</u>
TOTAL ALL CARGO	<u><u>180,314</u></u>	<u><u>205,351</u></u>	<u><u>(12.19%)</u></u>	<u><u>762,316</u></u>	<u><u>874,005</u></u>	<u><u>(12.78%)</u></u>
Containers - 20-Foot (TEU)						
Inbound	12,441	12,745	(2.39%)	48,451	46,440	4.33%
Outbound	11,095	11,815	(6.09%)	48,260	49,951	(3.39%)
Trans-shipment	700	413	69.49%	2,011	1,703	18.09%
TOTAL TEUs	<u>24,236</u>	<u>24,973</u>	<u>(2.95%)</u>	<u>98,722</u>	<u>98,094</u>	<u>0.64%</u>
Rail Cars In	677	755	(10.33%)	3,238	3,133	3.35%
Rail Cars Out	687	754	(8.89%)	3,240	3,138	3.25%
Vessels (cargo)	118	110	7.27%	446	455	(1.98%)
Vessels (multi-day cruise)	30	15	100.00%	81	20	305.00%
Passengers						
Multi-Day Cruise	29,667	30,871	(3.90%)	114,366	42,681	167.96%
Other (includes in-transit)	0	0	0.00%	0	141	(100.00%)
TOTAL PASSENGERS	<u>29,667</u>	<u>30,871</u>	<u>(3.90%)</u>	<u>114,366</u>	<u>42,822</u>	<u>167.07%</u>

NOTE: Tonnage represents cargo operations during the month(s).

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
JANUARY 2019**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,226,072	\$ 4,887,363	\$ 4,141,866	TONNAGE	180,314	762,316	874,005	
RENTS	381,601	1,511,405	1,464,517	TEUS	24,236	98,722	98,094	
TOTAL	\$ 1,607,673	\$ 6,398,768	\$ 5,606,383	RAILCARS	1,364	6,478	6,271	
				PASSENGERS	29,667	114,366	42,822	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 421,695	\$ 1,770,350	\$ 1,735,934	TONNAGE	97,340	434,229	463,008	
RENTS	128,204	512,816	451,321	TEUS	23,781	96,670	96,017	
TOTAL	\$ 549,899	\$ 2,283,166	\$ 2,187,255	RAILCARS	1,359	6,449	6,261	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 238,443	\$ 1,495,317	\$ 700,565	TONNAGE	0	0	0	
RENTS	13,771	49,770	27,384	CARS	3,370	14,426	5,411	
TOTAL	\$ 252,214	\$ 1,545,087	\$ 727,950	PASSENGERS	29,667	114,366	42,681	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 105,221	\$ 310,014	\$ 432,747	TONNAGE	65,494	199,704	274,833	
RENTS	19,387	76,073	79,687	TEUS	0	0	0	
TOTAL	\$ 124,608	\$ 386,087	\$ 512,434	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 25,861	\$ 173,522	\$ 225,610	TONNAGE	1,829	12,243	14,120	
RENTS	20,488	83,204	113,343	TEUS	118	605	651	
TOTAL	\$ 46,349	\$ 256,726	\$ 338,953	VEHICLES	485	3,430	2,758	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 8,707	\$ 92,951	\$ 107,517	TONNAGE	7,438	66,943	87,166	
RENTS	3,085	12,421	11,949	TEUS	0	0	0	
TOTAL	\$ 11,792	\$ 105,372	\$ 119,466	RAILCARS	5	19	0	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 26,030	\$ 110,509	\$ 91,769	TONNAGE	5,234	24,820	15,683	
RENTS	19,175	77,313	70,916	TEUS	322	1,420	1,358	
TOTAL	\$ 45,205	\$ 187,822	\$ 162,685	RAILCARS	0	2	6	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 37,651	\$ 116,611	\$ 124,702	TONNAGE	2,234	5,593	6,431	
RENTS	432	1,725	1,677	TEUS	10	11	6	
TOTAL	\$ 38,083	\$ 118,336	\$ 126,379	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 91,006	\$ 204,578	\$ 118,298	TONNAGE	0	16,204	9,230	
RENTS	17,948	71,790	66,947	TEUS	0	0	0	
TOTAL	\$ 108,954	\$ 276,368	\$ 185,245	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 33,254	\$ 131,134	\$ 98,846	TONNAGE	0	0	0	
RENTS	2,249	8,930	4,367	TEUS	0	0	0	
TOTAL	\$ 35,503	\$ 140,064	\$ 103,213	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 14,071	\$ 64,990	\$ 38,554	TONNAGE	495	1,412	2,855	
RENTS	7,424	29,199	28,472	TEUS	5	16	62	
TOTAL	\$ 21,495	\$ 94,189	\$ 67,027	RAILCARS	0	0	4	

	MINIMUM GUARANTEES			
		CURRENT YEAR		PRIOR
		MONTH	YTD	
CEMEX(USA)	150,000 st	\$ 156,000	\$ 151,500	
So. FL Materials	800,000 bbl	-	-	
TOTAL		\$ 156,000	\$ 151,500	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,685	\$ 162,740	\$ 162,230
MERCHANTS	35,146	140,583	211,552
ALL OTHER	73,607	284,841	234,672
TOTAL	\$ 149,438	\$ 588,164	\$ 608,454