

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
OCTOBER 2017**

	OCT 2017 Actual	OCT 2016 Actual	Variance	Year To Date Oct 17	Year To Date Oct 16	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	118,131	97,391	21.30%	118,131	97,391	21.30%
Break-bulk	6,159	5,729	7.51%	6,159	5,729	7.51%
Trans-Shipment	3,860	6,899	(44.05%)	3,860	6,899	(44.05%)
Sub-Total General Cargo	<u>128,150</u>	<u>110,019</u>	16.48%	<u>128,150</u>	<u>110,019</u>	16.48%
Bulk and Dry Cargo						
Asphalt	7,165	14,168	(49.43%)	7,165	14,168	(49.43%)
Diesel Fuel	11,995	9,648	24.33%	11,995	9,648	24.33%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Molasses	0	11,023	(100.00%)	0	11,023	(100.00%)
Sugar	58,716	58,000	1.23%	58,716	58,000	1.23%
Sub-Total Bulk and Dry Cargo	<u>77,876</u>	<u>92,839</u>	(16.12%)	<u>77,876</u>	<u>92,839</u>	(16.12%)
Recyclable Steel	0	0	0.00%	0	0	0.00%
TOTAL ALL CARGO	<u><u>206,026</u></u>	<u><u>202,858</u></u>	1.56%	<u><u>206,026</u></u>	<u><u>202,858</u></u>	1.56%
Containers - 20-Foot (TEU)						
Inbound	10,415	10,400	0.14%	10,415	10,400	0.14%
Outbound	12,453	10,660	16.82%	12,453	10,660	16.82%
Trans-Shipment	373	607	(38.55%)	373	607	(38.55%)
TOTAL TEUs	<u><u>23,241</u></u>	<u><u>21,667</u></u>	7.26%	<u><u>23,241</u></u>	<u><u>21,667</u></u>	7.26%
Rail Cars In	741	655	13.13%	741	655	13.13%
Rail Cars Out	737	653	12.86%	737	653	12.86%
Vessels (cargo)	116	112	3.57%	116	112	3.57%
Vessels (multi-day cruise)	0	12	(100.00%)	0	12	(100.00%)
Passengers						
Multi-Day Cruise	0	21,805	(100.00%)	0	21,805	(100.00%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u><u>0</u></u>	<u><u>21,805</u></u>	(100.00%)	<u><u>0</u></u>	<u><u>21,805</u></u>	(100.00%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
OCTOBER 2017**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 818,519	\$ 818,519	\$ 767,456	TONNAGE	206,026	206,026	202,858	
RENTS	357,688	357,688	356,381	TEUS	23,241	23,241	21,667	
TOTAL	<u>\$ 1,176,207</u>	<u>\$ 1,176,207</u>	<u>\$ 1,123,837</u>	RAILCARS	1,478	1,478	1,308	
				PASSENGERS	0	0	21,805	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 427,307	\$ 427,307	\$ 352,345	TONNAGE	119,375	119,375	102,402	
RENTS	112,830	112,830	113,098	TEUS	22,708	22,708	21,207	
TOTAL	<u>\$ 540,137</u>	<u>\$ 540,137</u>	<u>\$ 465,443</u>	RAILCARS	1,478	1,478	1,304	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 105,000	\$ 105,000	\$ 149,353	TONNAGE	0	0	0	
RENTS	5,389	5,389	20,111	CARS	0	0	2,609	
TOTAL	<u>\$ 110,389</u>	<u>\$ 110,389</u>	<u>\$ 169,464</u>	PASSENGERS	0	0	21,805	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 79,047	\$ 79,047	\$ 106,486	TONNAGE	58,716	58,716	69,023	
RENTS	19,922	19,922	19,922	TEUS	0	0	0	
TOTAL	<u>\$ 98,969</u>	<u>\$ 98,969</u>	<u>\$ 126,408</u>	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,618	\$ 34,618	\$ 15,693	TONNAGE	2,695	2,695	1,563	
RENTS	26,565	26,565	22,228	TEUS	148	148	85	
TOTAL	<u>\$ 61,183</u>	<u>\$ 61,183</u>	<u>\$ 37,921</u>	VEHICLES	513	513	298	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 23,152	\$ 23,152	\$ 30,724	TONNAGE	19,161	19,161	23,816	
RENTS	2,960	2,960	2,898	TEUS	0	0	0	
TOTAL	<u>\$ 26,112</u>	<u>\$ 26,112</u>	<u>\$ 33,622</u>	RAILCARS	0	0	0	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 23,507	\$ 23,507	\$ 20,079	TONNAGE	3,543	3,543	4,493	
RENTS	15,125	15,125	14,864	TEUS	321	321	359	
TOTAL	<u>\$ 38,632</u>	<u>\$ 38,632</u>	<u>\$ 34,943</u>	RAILCARS	0	0	4	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,139	\$ 28,139	\$ 35,842	TONNAGE	1,101	1,101	1,384	
RENTS	419	419	408	TEUS	6	6	16	
TOTAL	<u>\$ 28,558</u>	<u>\$ 28,558</u>	<u>\$ 36,250</u>	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 25,833	\$ 25,833	\$ 4,834	TONNAGE	0	0	0	
RENTS	16,333	16,333	16,333	TEUS	0	0	0	
TOTAL	<u>\$ 42,166</u>	<u>\$ 42,166</u>	<u>\$ 21,167</u>	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		
	CURRENT YEAR		PRIOR
	UNIT	YTD	
CEMEX(USA)	150,000 st	\$ -	\$ 154,000
So. FL Materials	800,000 bbl	-	59,778
TOTAL		<u>\$ -</u>	<u>\$ 213,778</u>

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
MERCHANTS	\$ 28,170	\$ 28,170	\$ 28,170
GSA	40,557	40,557	40,565
CBS	9,959	9,959	9,764
CHENEY	7,931	7,931	7,210
SHAMBA	18,766	18,766	18,766
ALL OTHER	45,691	45,691	36,390
TOTAL	<u>\$ 151,074</u>	<u>\$ 151,074</u>	<u>\$ 140,865</u>

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 10,575	\$ 10,575	\$ 983	TONNAGE	1,158	1,158	176	
RENTS	7,071	7,071	5,654	TEUS	58	58	0	
TOTAL	<u>\$ 17,646</u>	<u>\$ 17,646</u>	<u>\$ 6,637</u>	RAILCARS	0	0	0	