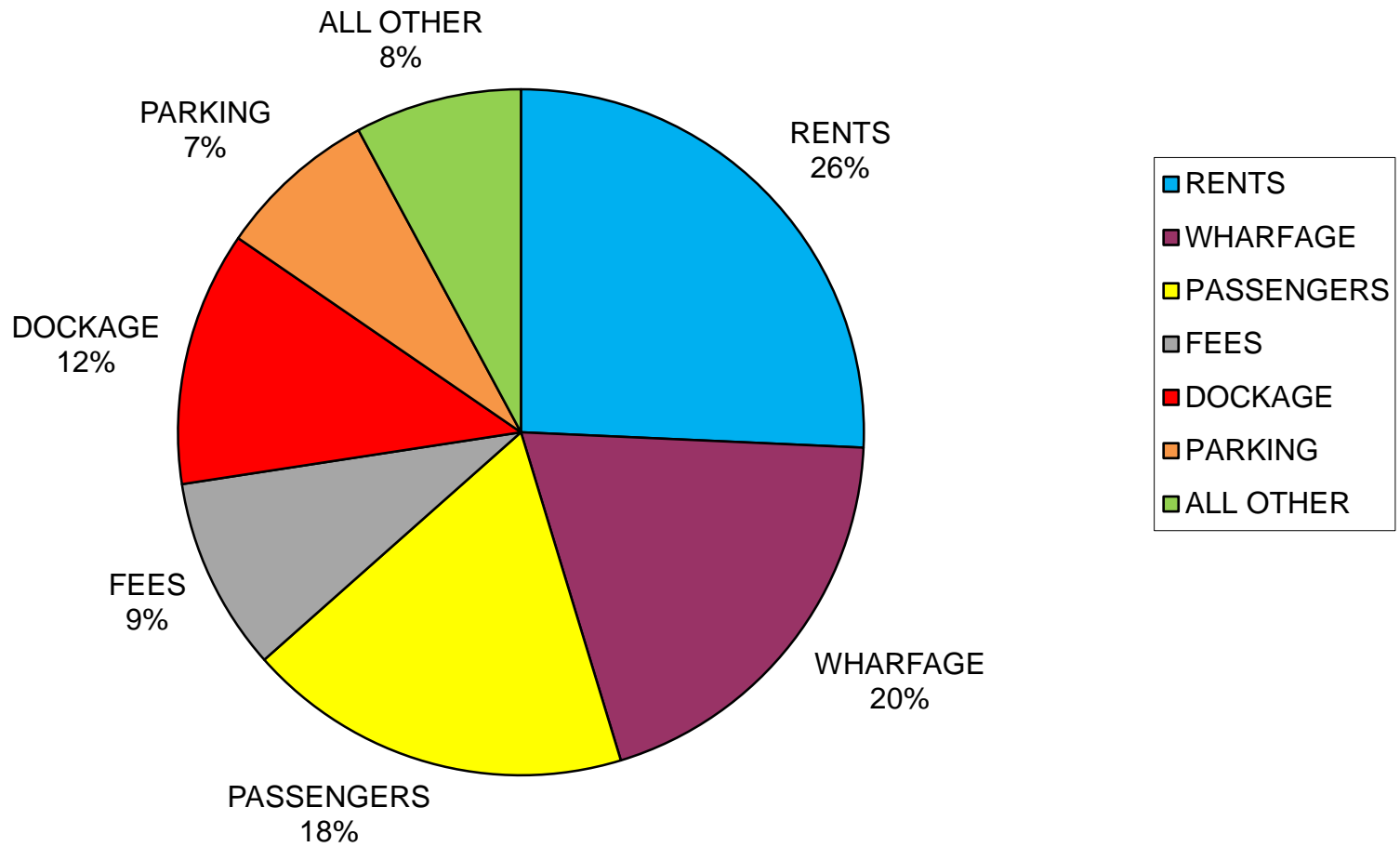


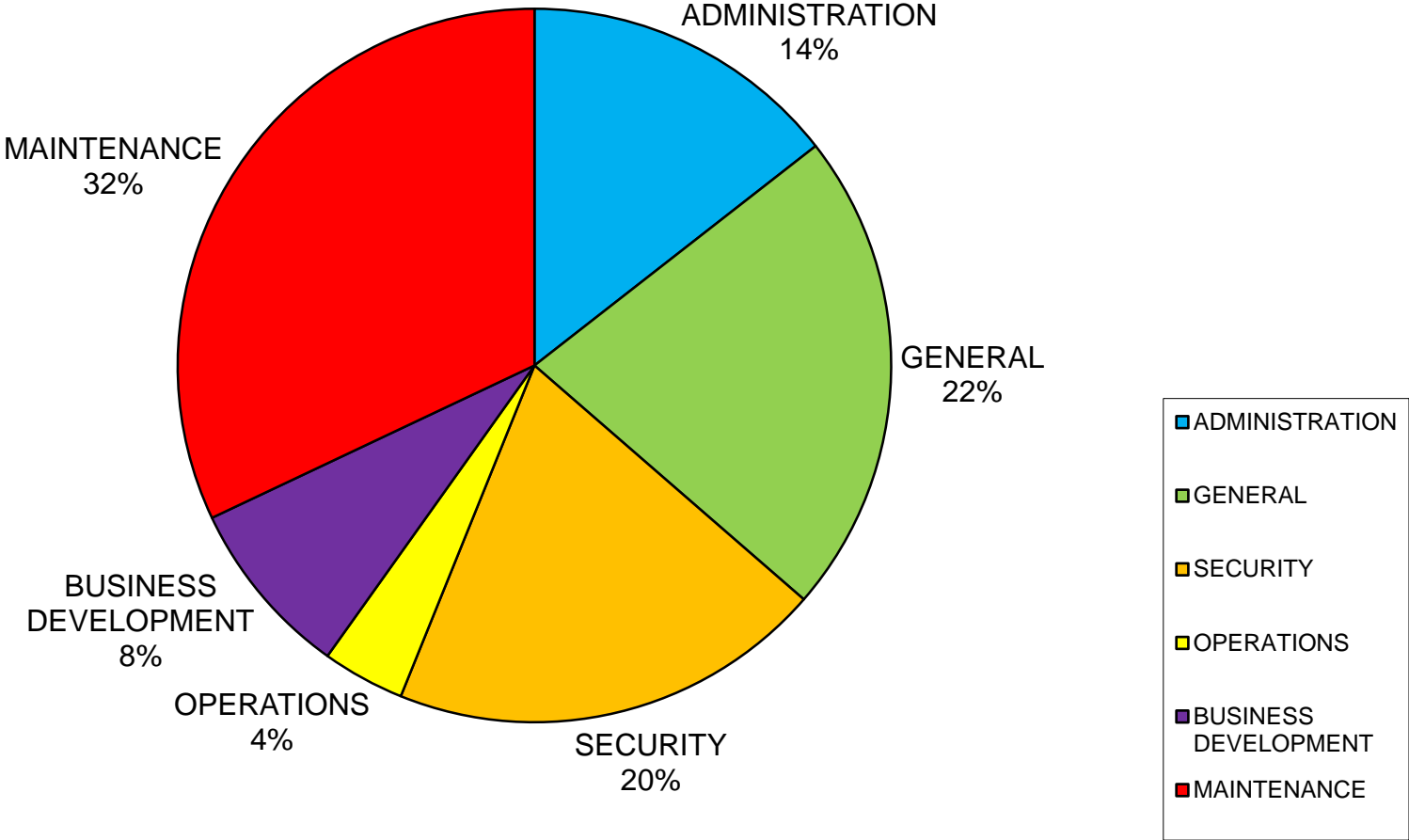
**PORT OF PALM BEACH DISTRICT
FY 2020 OPERATING BUDGET
PROPOSED**

	FY 2018 AUDITED RESULTS	FY 2019 APPROVED BUDGET	FY 2019 CURRENT ESTIMATE	FY 2020 PROPOSED BUDGET
OPERATING REVENUES:				
Wharfage	\$ 3,954,805	\$ 3,822,766	\$ 3,613,648	\$ 3,868,537
Dockage	2,235,834	2,101,233	2,264,896	2,369,764
Parking	1,372,946	2,115,380	1,361,445	1,495,794
Passenger Charges - Multiday	7,548,870	10,243,768	7,291,219	8,625,511
Storage	232,482	210,005	172,324	123,873
Water	133,902	103,439	93,824	96,980
Line Handling	127,704	122,488	114,524	117,727
Switching	703,025	706,060	691,868	698,858
Licenses and Permits	118,600	155,500	152,400	152,402
Vessel Bunkers	53,498	30,000	68,473	64,715
Cargo Terminal Fee	768,813	782,253	764,512	800,639
Security Fee	625,547	641,373	607,023	638,367
Identification Badging	27,562	23,765	12,340	9,130
Harbor Master Fees	202,872	207,350	195,012	211,127
Rental Income	4,383,957	4,455,035	4,687,080	5,080,554
Miscellaneous Income	733,709	361,671	1,138,695	440,437
Gross Operating Revenues	23,224,126	26,082,086	23,229,283	24,794,415
Marketing Support	(4,287,038)	(7,039,696)	(4,918,428)	(5,036,675)
Net Operating Revenues	18,937,088	19,042,390	18,310,855	19,757,740
OPERATING EXPENSES:				
Administration & Human Resources	781,316	757,025	757,078	662,200
Finance & Information Technology	902,324	1,052,468	1,023,827	1,046,490
General Expense	1,978,738	1,950,630	1,866,749	1,991,400
Engineering	50,105	57,000	90,000	62,000
Governmental Consulting	36,045	39,000	39,000	39,000
Legal	141,360	500,000	160,000	500,000
Operations	111,456	118,995	115,843	203,220
General Maintenance	1,688,649	1,800,610	1,906,996	1,983,000
Maritime Office Complex	327,246	339,000	344,560	368,500
Cruise Terminal	425,457	417,500	379,017	440,000
Southgate	63,702	83,200	64,288	94,500
Maritime Office Building	64,042	-	-	-
Railroad	192,854	210,315	187,712	239,005
Security	2,024,052	2,338,545	2,166,597	2,333,150
Business Development - Comm. Grants	684,140	820,225	697,228	960,150
Renewal and Replacement	379,662	400,000	150,000	900,000
OPERATING EXPENSES	9,851,148	10,884,513	9,948,895	11,822,615
OPERATING INCOME before Depr. & Amort.	9,085,940	8,157,877	8,361,960	7,935,125
Amortization Expense	(48,991)	(52,025)	(52,025)	(52,025)
Depreciation Expense	(4,779,661)	(5,104,000)	(4,507,000)	(5,017,625)
OPERATING INCOME	4,257,288	3,001,852	3,802,935	2,865,475
Non-Operating Revenues (Expenses):				
Operating Grant Revenue	230,249	75,000	-	-
Operating Grant Expenses	(206,500)	-	(56,700)	-
Gain (Loss) on disposition of assets	(1,088,109)	-	(300,000)	-
Insurance recoveries	67,608	-	2,203	-
Interest Earnings	158,189	262,000	367,000	445,800
Interest on Bonds	(996,704)	(1,188,500)	(1,188,500)	(1,139,500)
Total Non-Operating Revenue (Expenses)	(1,835,267)	(851,500)	(1,175,997)	(693,700)
INCOME before capital contributions	\$ 2,422,021	\$ 2,150,352	\$ 2,626,938	\$ 2,171,775

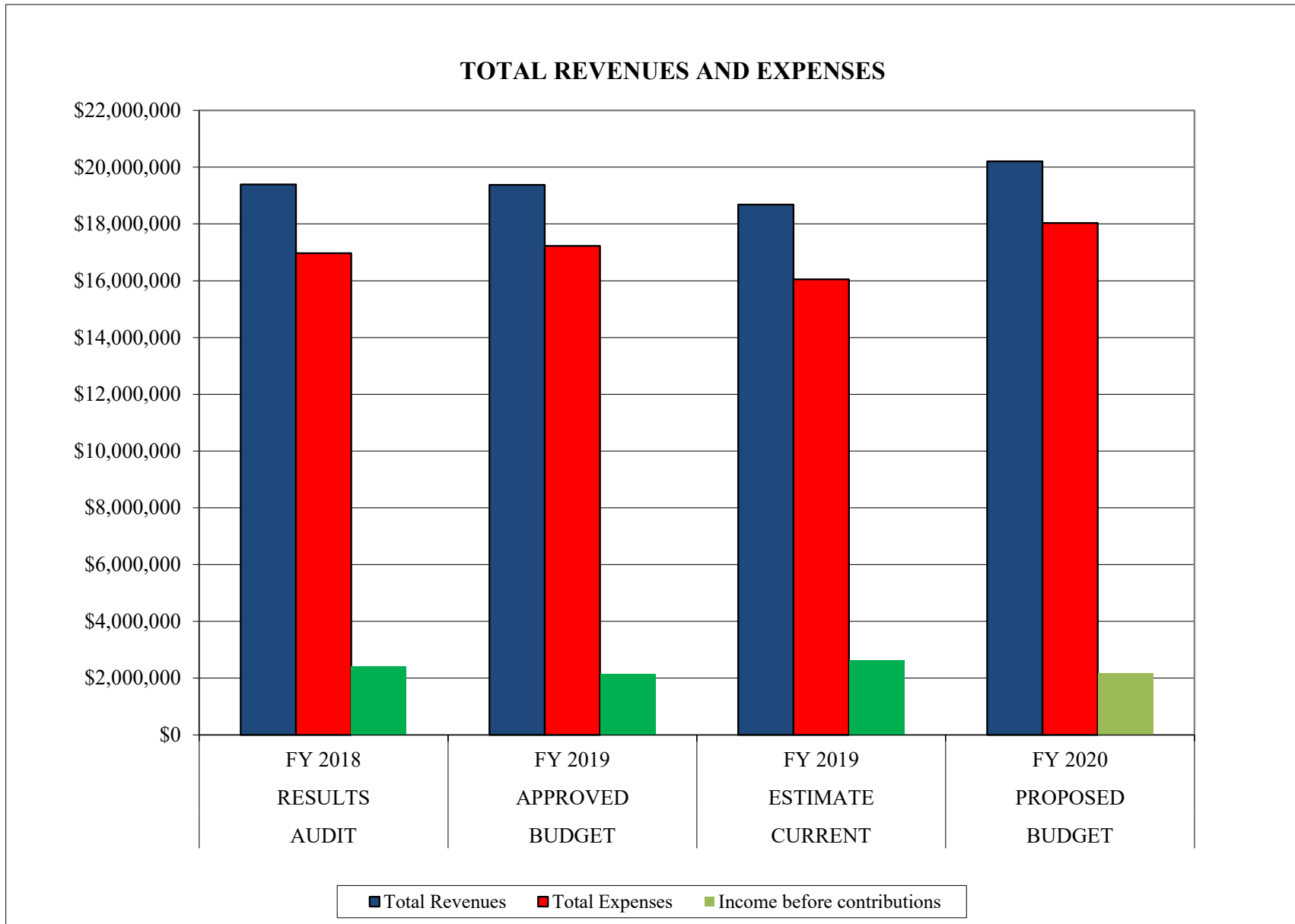
FY 2020 BUDGETED NET OPERATING REVENUE



FY 2020 BUDGETED OPERATING EXPENSES



FY 2020 BUDGETED TOTAL REVENUES, EXPENSES AND INCOME



**PORT OF PALM BEACH DISTRICT
OPERATING REVENUES
FY 2020 BUDGET**

<u>Operating Revenue Types</u>	<u>Descriptions</u>	<u>Projected FY 2020 Revenues</u>
Wharfage	<i>Charges assessed against the cargo or vessel on all cargo passing or conveyed over, onto, through or under Port facilities, or wharves or wharf premises or between vessels (to or from barge, lighter, or water) when berthed at wharf or when moored in slip adjacent to wharf. Wharfage charges for multi-day cruise lines are included in Passenger Charges for FY 20.</i>	\$3,868,537
Dockage	<i>Charges assessed against a vessel for berthing at or making fast to a Port wharf, pier, bulkhead structure, or bank, or for mooring to a vessel so berthed. Dockage charges for multi-day cruise lines are included in Passenger Charges for FY 20.</i>	2,369,764
Parking	<i>Cash collections from daily charges for privately owned vehicles of passengers boarding multi-day cruise ships sailing from the Port. The valet parking revenue is net fees after the parking share for the cruise line and the valet company.</i>	1,495,794
Passenger Charges – Multiday	<i>An all inclusive per passenger trip charge, in lieu of individual charges under tariff for wharfage, dockage, security fees, passenger screening, terminal operating, and harbor master fees under the operating agreement with the multi-day cruise company for the embarkation and disembarkation of passengers.</i>	8,625,511
Storage	<i>Port charges for cargo held in transit sheds, warehouses, open storage areas, or by special arrangement for a period beyond that considered in wharfage.</i>	123,873
Water	<i>Charges for the consumption of water by vessels, which take on water when calling at the Port. Operating expenses such as master meter charges and city water and sewer charges offset gross revenue for this line item.</i>	96,980
Line Handling	<i>Port charges for labor to assist in the docking of vessels and to tie lines from the vessel to the wharf.</i>	117,727
Switching	<i>Charges for operating the Port's intra-port rail to move cargo into and out of the terminal to the FEC rail line.</i>	698,858
Licenses and Permits	<i>Annual and specific charges assessed to all persons, firms, corporations, or other business entities carrying on the business of stevedoring, ship Chandler, bunkering agent, commercial transportation or other miscellaneous activities at the Port. In addition, engineering permits are required for all construction on Port-owned property.</i>	152,402

**PORT OF PALM BEACH DISTRICT
OPERATING REVENUES
FY 2020 BUDGET**

Vessel Bunkers	<i>Charges assessed to trucks and barges delivering petroleum products to vessels.</i>	64,715
Cargo Terminal Fee	<i>Fee charges assessed to all Port tenants handling cargo at the Port.</i>	800,639
Security Fees	<i>Charges assessed to Port users to offset the cost of compliance with federal, state, and local security regulations.</i>	638,367
Identification Badging	<i>Charges for crew and contractor badges and TWIC activations.</i>	9,130
Harbor Master Fee	<i>Charges assessed on all vessels requiring dockage at Port facilities on a per call basis.</i>	211,127
Rental Income	<i>Lease rental charges for Port-owned real property rented for Port and non-Port related use.</i>	5,080,554
Miscellaneous and Other Income	<i>Income from various sources including equipment rental, FTZ, NICB, parking decals, heavy lift cargo fees, public use, and reservation fees, service charges, , and also labor charges for Port staff assigned to special projects described in the Tariff.</i>	440,437
Gross Operating Revenues		\$24,794,415
Marketing Support	<i>Charges assessed and paid by the Port under the operating agreement with the multi-day cruise operator for the Port's participation in their marketing program.</i>	(5,036,675)
Net Operating Revenues		\$19,757,740

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

ADMINISTRATION & HUMAN RESOURCES		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-10-5100-00	Salaries - Commissioners	\$ 47,500	\$ 47,500	\$ 47,500	\$ 47,500
00-02-000-10-5102-00	Salaries - Administration & HR	653,103	654,070	659,456	564,555
00-02-000-10-5205-00	F.I.C.A. Payroll Tax Expense	46,916	49,695	46,987	42,645
00-02-000-10-5207-00	Contracted Support Services	33,798	5,760	3,135	7,500
Total Administration & Human Resources Expenses		\$ 781,317	\$ 757,025	\$ 757,078	\$ 662,200

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

ADMINISTRATION & HUMAN RESOURCES

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-10-		
5100-00	Salaries	Commissioners; Executive Director allocated at 70%;
To		Port Engineer, Executive Assistant; Director of Planning
5102-00		allocated at 50%; Director of Human Resources & Administration & District Clerk, Assistant Clerk.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

FINANCE & INFORMATION TECHNOLOGY		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-30-5200-00	Salaries - Finance & IT	622,870	\$ 690,115	653,656	\$ 673,240
00-02-000-30-5205-00	F.I.C.A. Payroll Tax Expense	44,656	51,550	46,860	50,000
00-02-000-30-5780-00	Telephone - Communications	78,344	83,000	80,539	80,000
00-02-000-30-5670-00	IT Consulting & Support	31,468	57,000	36,100	62,750
00-02-000-30-5665-00	Computer Maintenance	40,932	94,000	111,077	90,000
00-02-000-30-5660-00	Computer Software & Licences	21,271	6,500	20,211	15,000
00-02-000-30-5790-00	Postage - Office	4,140	5,000	4,272	5,000
00-02-000-30-5610-00	Office Maintenance	9,785	10,000	7,565	8,000
00-02-000-30-5625-00	Records Storage	2,831	3,000	2,947	3,500
00-02-000-30-5795-00	Printing - Office	8,893	10,000	14,452	16,000
00-02-000-30-5795-01	Public Notice Publication	7,083	8,000	8,288	8,000
00-02-000-30-5600-00	Office Supplies	20,654	18,753	12,917	20,000
00-02-000-30-5590-00	Miscellaneous - Office	9,397	15,550	24,943	15,000
Total Finance & Information Technology Expenses		\$ 902,324	\$ 1,052,468	\$ 1,023,827	\$ 1,046,490

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

FINANCE & INFORMATION TECHNOLOGY

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-30-		
5200-00	Salaries	Deputy Director-CFO allocated at 50%; Manager of Contract Compliance & Receivables allocated at 25%; Manager of Purchasing; Controller; Asst. Controller; Accounts Receivable and Payable Specialists; Director of Information Technology and I.T. Support Specialist.
5600-00	Office Supplies	Costs to provide supplies for daily operation including forms, copy paper, copier toner/ developer, computer supplies, etc.
5610-00	Office Maintenance	Costs to maintain/repair office equipment, furniture, and fixtures at the Port offices. Also includes annual lease cost and maintenance expense for office copiers and expenses for the maintenance of other office machines and equipment.
5660-00	Computer Software/Supplies	Includes cost of upgrades and annual registration/enhancement fees for designated operating programs.
5665-00	Computer Maintenance	Costs to maintain computer hardware and software. As original service and support warranties expire, additional maintenance agreements will be needed and/or extended warranties purchased.
5670-00	Computer Consulting	Costs associated with outside computer consulting/support for software and hardware issues.
5780-00	Telephone	Costs associated with office telephones, long distance, internet access, cable TV, mobile phones and tablets.
5795-00	Printing	Letterhead, envelopes visitor and parking labels and decals, business cards, impress checks, and P.O. and request forms.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

GENERAL EXPENSE		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-00-5031-00	Audit & Accounting Services	\$ 82,447	\$ 95,000	\$ 93,000	\$ 83,000
00-02-000-00-5040-00	Transcription Services for Board Meetings	10,873	11,500	9,000	12,000
00-02-000-00-5208-00	Unemployment Compensation	-	1,000	-	1,000
00-02-000-00-5250-00	General Insurance	376,750	393,080	389,975	405,000
00-02-000-00-5211-00	Group Health Insurance	936,784	1,064,500	1,033,807	1,093,000
00-02-000-00-5300-00	Employee Life Insurance	15,508	16,800	16,012	18,600
00-02-000-00-5300-01	Employee Short Term Disability	16,659	15,800	16,981	16,700
00-02-000-00-5209-00	Florida Retirement Expense	513,728	288,450	283,090	301,600
00-02-000-00-5210-00	Trustee Fees	5,663	7,500	4,148	7,500
00-02-000-00-5214-00	Drug-Free Workplace	1,948	2,000	720	2,000
00-02-000-00-5720-00	Insurance Contingency	-	10,000	-	10,000
00-02-000-00-5740-00	Membership Dues	2,385	5,000	5,000	5,000
00-02-000-00-5450-00	Ad Valorem Taxes - Tenants	38	5,000	35	1,000
00-02-000-00-5585-00	Employee Development & Training	10,049	20,000	14,487	20,000
00-02-000-00-5590-00	Miscellaneous	5,906	5,000	494	5,000
00-01-000-00-7920-00	Bad Debt Expense	-	10,000	-	10,000
Total General Expenses		\$ 1,978,738	\$ 1,950,630	\$ 1,866,749	\$ 1,991,400

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

GENERAL EXPENSE

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-00		
5031-00	Audit/Accounting Services	Annual required independent CPA audit fees, monthly cash and voucher audit, bond arbitrage and continuing disclosure reports, OPEB actuary report and other accounting related services that may be required.
5040-00	Transcription Services	Professional transcriptions services for the monthly board meetings and any special meetings.
5208-00	Training and Seminars	Professional development, continuing education seminars and various courses for staff to maintain licenses and improve skills. Also, the tuition reimbursement plan.
5209-00	Florida Retirement System (FRS)	Employer pension contributions as required by the FRS Pension Plan set by the State of Florida legislators.
5210-00	Trustees Fees for Bond Issues	Annual fees for trustee services as required by the Series 2002, 2013 and 2016 revenue bond issues.
5211-00	Group Insurance	Annual premiums for health, dental, and vision insurance for full-time Port employees less employees' paid portion.
5250-00	General Insurance	Annual premiums for the various commercial property, liability, umbrella and Workers' Comp., policies.
5300-00 -01	Employee Life & S.T. Insurance	Annual premiums for basic life and short-term disability insurance for all Port employees.
5665-00	Computer Maint. Agreements	Costs to maintain hardware and software for all IT applications. As original service and support warranties expire, additional maintenance agreements and/or extended warranties will need to be purchased.
5720-00	Insurance Contingency –	General insurance deductibles paid by the Port for claims settled by the Port's underwriters.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

ENGINEERING		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-00-5021-00	Retainer - CH2MHILL	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000
00-02-000-00-5022-00	Other Fees/Expenses	38,105	45,000	78,000	50,000
Total Engineering Expenses		\$ 50,105	\$ 57,000	\$ 90,000	\$ 62,000

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

ENGINEERING PROGRAM

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-00-		
5021-00	Retainer – CHM2HILL	For representation by the Port Engineers at Board of Commissioners meetings, including expenses, and other miscellaneous non-project costs.
5022-00	Other Fees – Expenses	Special engineering, consulting and surveying projects that are not capital items.

**PORT OF PALM BEACH DISTRICT
 FY 2020 BUDGET
 OPERATING EXPENSES**

GOVERNMENTAL CONSULTING		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-00-5001-00	Government Consultant	\$ 36,045	\$ 39,000	\$ 39,000	\$ 39,000
Total Consulting Expenses		\$ 36,045	\$ 39,000	\$ 39,000	\$ 39,000

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

GOVERNMENTAL CONSULTING

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-00-		
5001-00	Consulting	Professional representation relating to Federal, State and Local legislation, grants, funding and seaport transportation matters.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

LEGAL FEES		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-00-5012-00	Legal - Fees & Expenses	\$ 141,360	\$ 500,000	\$ 160,000	\$ 500,000
Total Legal Expenses		\$ 141,360	\$ 500,000	\$ 160,000	\$ 500,000

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

LEGAL FEES

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-00-		
5012-00	Legal-Fees & Expenses	For expenses related to general legal matters, contracts and agreements, labor and union related matters, lawsuits, litigation, and compliance with federal, state and local regulations.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

OPERATIONS		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED	APPROVED	CURRENT	PROPOSED
		RESULTS	BUDGET	ESTIMATE	BUDGET
00-02-000-80-5200-00	Salaries	\$ 83,872	\$ 85,640	\$ 87,143	\$ 156,265
00-02-000-80-5205-00	F.I.C.A. Expense	6,134	6,555	6,391	11,955
00-02-000-80-5500-00	Customer & Tenant Costs	19,978	20,000	14,100	25,000
00-02-000-80-5760-00	Uniforms	-	500	.	1,000
00-02-000-80-5780-00	Telephone - Communications	1,237	1,300	1,152	2,000
00-02-000-80-5595-00	Miscellaneous	235	5,000	7,057	7,000
Total Operations Expenses		\$ 111,456	\$ 118,995	\$ 115,843	\$ 203,220

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

OPERATIONS

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-80-		
5200-00	Salaries	Includes compensation for the Director of Security/ Facilities/Operations allocated at 20%; Port Duty Officer and Special Projects Operator.
5500-00	Customer & Tenant Operating Costs	Contractual and non-contractual costs incurred by the Port on behalf of its customers, passengers and tenants to maintain and continue all port operations.
5760-00	Uniforms	Annual cost of uniforms for the Port Duty Officer.
5780-00	Telephone Expense	Mobile phone costs for the Port Duty Officer.
5595-00	Miscellaneous	Cost of training, business travel and other expenses.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

GENERAL MAINTENANCE		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-20-5200-00	Salaries	\$ 486,729	\$ 538,520	\$ 496,323	\$ 589,000
00-02-000-20-5202-00	Overtime - Maintenance	30,999	40,000	26,328	30,000
00-02-000-20-5202-02	Overtime - Line Handling	27,278	30,000	27,034	30,000
00-02-000-20-5205-00	F.I.C.A. Expense	39,993	46,550	40,491	50,500
00-02-000-20-5780-00	Telephone - Communications	9,657	12,000	11,967	14,000
00-02-000-20-5775-00	Water	638,479	700,000	824,390	816,000
00-02-000-20-5775-01	Water - Maintenance Office	1,849	2,500	2,907	3,500
00-02-000-20-5775-02	Stormwater Assessment	68,607	80,040	68,607	70,000
00-02-000-20-5770-00	Electricity	128,128	135,000	127,762	140,000
00-02-000-20-5500-00	Equipment Rental	25,772	15,000	3,112	20,000
00-02-000-20-5555-00	Generator Supplies	18,982	15,000	19,371	20,000
00-02-000-20-5560-00	Building & Grounds	95,813	70,000	129,432	75,000
00-02-000-20-5565-00	Trash Removal	9,008	10,000	16,427	20,000
00-02-000-20-5760-00	Uniforms	18,139	15,000	3,920	15,000
00-02-000-20-5800-00	Gas & Oil	33,662	36,000	29,728	35,000
00-02-000-20-5580-00	Supplies	31,048	25,000	31,157	25,000
00-02-000-20-5595-00	Equipment Repair	24,506	30,000	48,040	30,000
Total General Maintenance Expenses		\$ 1,688,649	\$ 1,800,610	\$ 1,906,996	\$ 1,983,000

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

GENERAL MAINTENANCE

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-20-		
5200-00	Salaries	Includes compensation and benefits for 13 positions: Director of Security/Facilities/Operations allocated at 40%; Maintenance Foreman; Senior Maintenance Workers and Facility Workers and Janitors. These employees provide repair and maintenance services at all Port-owned facilities.
5202-00	Overtime – Maint.	Additional labor as required to service Port customers and tenants and maintain over 200 acres of port property on a 24-hour per day basis.
5202-02	Overtime – Line Handling	Additional labor as required to assist in the docking of vessels and to tie lines from the vessel to the wharf on a 24-hour per day basis; and are charged to customers per tariff.
5500-00	Equipment Rental	For the rental of equipment required for special projects on an as-needed basis.
5560-00	Building/Grounds	Port-wide general building, grounds, docks, wharf repairs, maintenance, and upkeep except for Southgate, Cruise Terminal, MOC, and MOB.
5770-00	Electricity	Electric service to all docks and wharves, and all port-owned facilities except for Southgate, Cruise Terminal, MOC, and MOB.
5775-00	Water	Costs for water and sewer, water meters, and fire hydrants port-wide including docks/wharves used by Port and customers/tenants that are charged per tariff.

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

GENERAL MAINTENANCE

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-20-		
5780-00	Telephone	Includes general telephone, elevator and alarm/alert lines at Maintenance Shop and all other Port-owned locations except Southgate, Cruise Terminal, MOC and MOB.
5565-00	Trash Removal	Trash Removal at all port-owned facilities except Southgate, Cruise Terminal, MOC and MOB.
5580-00	Supplies	Miscellaneous supplies and tools for the maintenance of port-owned property.
5585-00	Dock Repair	For repairs to docks and wharves.
5595-00	Equipment Repair	Repairs and maintenance to vehicle fleet including, cars, pick-up trucks, crane, man lift, backhoe, forklifts and other maintenance equipment.
5760-00	Uniforms	Annual cost for uniforms for maintenance workers.
5775-02	Storm Water Assessment	Fees assessed by the City of Riviera Beach for storm water drainage maintenance.
5800-01	Gas & Oil	Fuel and oil for Port-owned vehicles and equipment.
5610-00	Office Equipment Maintenance	Annual lease cost and maintenance expense for office copier.
5555-00	Generator Services/Supplies	Repairs, maintenance and supplies necessary to maintain the Port owned generators.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

MARITIME OFFICE COMPLEX		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
07-02-000-00-5560-00	Building & Grounds	\$ 83,851	\$ 75,000	\$ 82,396	\$ 85,000
07-02-000-00-5565-00	Trash Removal	32,169	40,000	33,384	45,000
07-02-000-00-5770-00	Electricity	74,297	95,000	59,213	75,000
07-02-000-00-5770-01	Electricity - Chiller	44,882	43,000	51,361	55,000
07-02-000-00-5780-00	Telephone - Internet - Alarms	3,828	5,000	4,253	5,500
07-02-000-00-5784-00	Telephone - Elevator	3,291	4,000	4,103	4,500
07-02-000-00-5810-00	HVAC Repairs & Maint.	56,531	50,000	79,200	60,000
07-02-000-00-5821-00	Janitorial Services & Supplies	28,397	25,000	30,650	35,000
07-02-000-00-5830-00	Window Cleaning	-	2,000	-	3,500
Total Maritime Office Complex Expenses		\$ 327,246	\$ 339,000	\$ 344,560	\$ 368,500

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

MARITIME OFFICE COMPLEX

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
07-02-000-00-		
5560-00	Building/Grounds	Includes lawn maintenance, electrical, plumbing, roofing, alarm line repairs, pest control, paint/supplies, glass repair, hardware supplies and other infrastructure repairs and maintenance.
5565-00	Trash Removal	Annual cost for trash removal as required by leases.
5770-00	Electricity - Office	Electricity costs associated with the operation of the MOC.
5770-01	Electricity - Chiller	Electric charges associated with the operation of the Chiller.
5780-00 5784-00	Telephone	Elevator, fire, security, phone and internet lines and other communications necessary for port and tenant operations.
5810-00	HVAC Maint./Repair	Costs associated with maintenance of Chiller Plant and Air Handling Units
5821-00	Janitorial Services/Supplies	Janitorial services and supplies necessary to maintain the Maritime Office Complex.
5830-00	Window Cleaning	Semi-annual cost for cleaning the MOC windows.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

CRUISE TERMINAL		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
06-02-000-00-5560-00	Building/Grounds	\$ 115,080	\$ 85,000	\$ 69,080	\$ 85,000
06-02-000-00-5770-00	Electricity	54,675	65,000	50,024	70,000
06-02-000-00-5770-01	Electricity - Chiller	29,921	30,000	34,241	45,000
06-02-000-00-5780-00	Telephone - Internet - Alarms	4,936	6,000	6,153	6,500
06-02-000-00-5784-00	Telephone - Elevator	3,291	4,000	4,103	4,500
06-02-000-00-5810-00	HVAC Maintenance/Repairs	33,989	50,000	39,952	65,000
06-02-000-00-5821-00	Janitorial Services/Supplies	183,565	175,000	175,464	161,000
06-02-000-00-5830-00	Window Cleaning	-	2,500	-	3,000
Total Cruise Terminal Expenses		\$ 425,457	\$ 417,500	\$ 379,017	\$ 440,000

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

CRUISE TERMINAL

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
06-02-000-00-		
5560-00	Building/Grounds	Includes lawn maintenance, electrical, plumbing, roofing, alarm line repairs, pest control, paint/supplies, glass repair, hardware supplies, Passenger Loading Bridge for the cruise ships, and other infrastructure repairs and maintenance.
5770-00	Electricity - Terminal	Electricity costs associated with the operation of the Cruise Terminal.
5770-01	Electricity - Chiller	Electricity costs associated with the operation of the Chiller Plant.
5780-00 5784-00	Telephone	Elevator, fire, security, phone and internet lines and other communications necessary for port and tenant operations.
5810-00	HVAC - Maintenance/Repairs	Costs associated with maintenance of Chiller Plant and Air Handling Units.
5821-00	Janitorial - Services/Supplies	Janitorial, cleaning services and supplies necessary to maintain the Cruise Terminal.

**PORT OF PALM BEACH
FY 2020 BUDGET
OPERATING EXPENSES**

SOUTHGATE		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED	APPROVED	CURRENT	PROPOSED
		RESULTS	BUDGET	ESTIMATE	BUDGET
08-02-000-00-5560-00	Building/Grounds	\$ 13,383	\$ 20,000	\$ 19,375	\$ 25,000
08-02-000-00-5821-00	Janitorial Services & Supplies	3,400	3,500	1,851	4,000
08-02-000-00-5770-00	Electricity	33,605	40,000	28,821	40,000
08-02-000-00-5780-00	Telephone - Internet - Alarms	6,553	8,000	7,732	8,500
08-02-000-00-5565-00	Trash Removal	3,572	4,200	4,333	4,500
08-02-000-00-5810-00	HVAC Maintenance & Repairs	3,189	5,000	2,176	10,000
08-02-000-00-5720-00	Miscellaneous	-	2,500	-	2,500
Total Southgate Expenses		\$ 63,702	\$ 83,200	\$ 64,288	\$ 94,500

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

SOUTHGATE

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
08-02-000-00-		
5560-00	Building/Grounds	Includes lawn maintenance, electrical, plumbing, roofing, alarm line repairs, pest control, paint/supplies, glass repair, hardware supplies, and other infrastructure repairs and maintenance.
5565-00	Trash Removal	Annual cost for trash removal as required by leases.
5770-00	Electricity	Electricity costs associated with the operation of the Southgate Complex.
5780-00	Telephone	Elevator, fire, security, phone and internet lines and other communications necessary for port and tenant operations.
5810-00	HVAC Maint./Repair	Costs associated with the repair and maintenance of the buildings air conditioning and handling systems.

**PORT OF PALM BEACH DISTRICT
FY 2019 BUDGET
OPERATING EXPENSES**

RAILROAD		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-40-5200-00	Salaries - Railroad	\$ 38,401	\$ 31,000	\$ 45,709	\$ 45,000
00-02-000-40-5202-00	Overtime - Railroad	48,467	45,000	38,559	40,000
00-02-000-40-5205-00	FICA -Railroad	6,529	5,815	6,325	6,505
00-02-000-40-5520-00	Locomotive Rental	-	2,500	14,800	7,500
00-02-000-40-5720-01	Train Derailment	6,869	10,000	-	10,000
00-02-000-40-5800-00	Fuel & Oil Locomotive	35,408	40,000	23,927	35,000
00-02-000-40-5500-00	Track Repairs & Maintenance	24,692	25,000	32,945	40,000
00-02-000-40-5505-00	Train Inspection	-	6,000	11,495	9,000
00-02-000-40-5510-00	Locomotive Repairs & Maintenance	26,506	35,000	8,355	35,000
00-02-000-40-5515-00	Railroad Equipment	710	5,000	-	6,000
00-02-000-40-5590-00	Miscellaneous	5,272	5,000	5,597	5,000
Total Railroad Expenses		\$ 192,854	\$ 210,315	\$ 187,712	\$ 239,005

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

RAILROAD

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-40-		
5200-00	Salaries	Compensation for Rail Supervisor & Engineer; Locomotive Engineers; and Switchmen assigned to the railroad operation of the Port.
5202-00	Overtime	As required on weekends and evenings to operate the railroad for movement of cargo for tenants.
5500-00	Track R & M	Repair and maintenance of Port-owned rail track.
5505-00	Train Inspection	Quarterly inspections of the locomotive required by the Federal Railroad Administration.
5510-00	Locomotive R & M	To provide repairs and maintenance for Port locomotive.
5515-00	Railroad Equipment	Miscellaneous supplies and equipment for the repair and maintenance of Port-owned railroad property and equipment.
5520-00	Locomotive Rental	Rental of FEC locomotive at times when Port locomotive is out of service.
5720-01	Train Derailment – Contingency	Potential costs that are contingent upon a possible train derailment.
5800-00	Fuel/Oil Locomotive	Fuel and oil for the daily operation of the Port-owned locomotive.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

SECURITY		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-02-000-50-5200-00	Salaries	\$ 756,626	\$ 730,120	\$ 800,831	\$ 753,630
00-02-000-50-5202-00	Overtime	63,546	51,000	47,533	45,000
00-02-000-50-5205-00	F.I.C.A. Expense	59,469	59,725	61,635	61,095
00-02-000-50-5610-00	Subscriptions	-	40,000	39,248	20,000
00-02-000-50-5595-00	Security Equipment Repairs	20,789	25,000	10,125	25,000
00-02-000-50-5780-00	Telephone - Communications	11,216	14,000	11,476	13,000
00-02-000-50-5760-00	Uniforms	14,661	10,000	4,033	15,000
00-02-000-50-5800-01	Identification Badging	7,270	5,000	7,492	7,000
00-02-000-50-5810-00	Riviera Beach Police Presence	76,870	146,100	99,139	120,000
00-02-000-50-5820-00	Contract Security - Cargo Operations	94,766	60,400	59,973	61,090
00-02-000-50-5820-01	Contract Security - Cruise Operations	771,523	1,053,600	888,374	1,060,835
00-02-000-50-5820-02	Contract Security - Parking Operations	82,937	118,600	109,367	120,000
00-02-000-50-5350-00	Radio Maintenance	23,785	20,000	24,531	26,500
00-02-000-50-5590-00	Miscellaneous - Security	40,594	5,000	2,840	5,000
Total Security Expenses		\$ 2,024,052	\$ 2,338,545	\$ 2,166,597	\$ 2,333,150

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

SECURITY

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
02-000-50		
5200-00	Salaries	Director of Security/Facilities/Operations allocated at 40%; Compliance Manager; three sergeants; and thirteen officers.
5202-00	Overtime	As required for 24-hour security Port-wide
5595-00	Security Equip. Repairs	Costs to maintain and repair all security equipment which includes cameras, recorders, x-ray, gates, identification and access controls, etc.
5350-00	Radio Maint.	All costs for portable two-way radios used in the department. Includes Maintenance Contracts.
5760-00	Uniforms	Required for a 24-hour professional security department.
5780-00	Telephone	Office telephone and cellular phones used by Port Security staff.
5800-01	Identification Badging	Fingerprint, background checks and badging of all applicable individuals as required by FDLE.
5810-00	R.B. City Police	Police presence to meet FDLE requirements.
5820-00	Contract Security - Cargo Operations	Contracted security officers to supplement existing Port staff security related to cargo operations and guard gates.
5820-01	Contract Security - Cruise Operations	Contracted security officers to supplement existing Port staff security related to cruise operations. Includes passenger screeners, cruise terminal and parking lot security.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

BUSINESS DEVELOPMENT		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-08-000-00-5200-00	Salaries	\$ 405,123	\$ 418,090	\$ 403,349	\$ 494,970
00-08-000-00-5205-00	F.I.C.A. Expense	27,579	29,145	27,071	34,570
00-08-000-00-5209-00	Florida Retirement System	41,699	45,240	43,725	53,800
00-08-000-00-5715-00	Training - Seminars	4,887	5,000	6,000	4,500
00-08-000-00-5730-00	Website	8,531	3,500	7,848	4,500
00-08-000-00-5780-00	Telephone - Communications	4,006	5,500	3,787	5,500
00-08-000-00-5860-00	Promotion	10,822	23,250	2,483	31,850
00-08-000-00-5700-00	Trade Development	19,994	45,500	9,187	45,500
00-08-000-00-5700-01	Trade Development - Meals	16,364	10,000	16,592	10,000
00-08-000-00-5700-03	Trade Missions	-	-	-	8,000
00-08-000-00-5703-00	Travel Expenses	11,691	25,000	8,000	25,000
00-08-000-00-5703-00	Travel Expenses - Commissioners	3,317	30,000	20,000	40,000
00-08-000-00-5710-03	Community Outreach & Relations	9,055	29,000	22,000	40,500
00-08-000-00-5790-00	Postage	19	1,000	-	1,000
00-08-000-00-5700-02	Trade Development - Sponsorships	6,450	10,000	6,000	10,000
00-08-000-00-5704-00	Registration Fees	3,489	30,000	8,400	30,000
00-08-000-00-5740-00	Membership Dues	50,494	62,500	56,000	56,960
00-08-000-00-5745-00	Subscriptions	9,800	10,000	11,859	10,000
00-08-000-00-5850-00	Advertising	33,562	14,500	30,927	23,500
00-08-000-00-5870-00	Publications	4,980	8,000	-	10,000
00-08-000-00-5720-00	Miscellaneous	3,954	5,000	4,000	5,000
00-08-000-00-5710-00	Community Grants - Commissioners	8,324	10,000	10,000	15,000
Total Business Development Expenses		\$ 684,140	\$ 820,225	\$ 697,228	\$ 960,150
Note: The Port's revenue bond covenants require allocation of 5% of the previous year's gross revenues (FY 2019) to Business Development.					
This would amount to \$933,893 based on the FY 2019 Estimated Gross Revenues. The Board of Commissioners approved the request					
by Port management to increase the Business Development budget by \$26,257 which represents an approximate 5.14% allocation.					

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
BUSINESS DEVELOPMENT
MEMBERSHIP DUES
SUPPLEMENTAL SCHEDULE**

Description	FY 2019 BUDGET	FY 2020 BUDGET
Florida Ports Council	\$ 33,000	\$ 33,000
American Association of Port Authorities	9,500	10,500
Business Development Board	3,500	3,500
Contingency	5,470	2,500
Florida Ports Council (marketing contribution)	2,500	-
Nat'l Association of Foreign Trade Zones	1,250	1,250
Forum Club of The Palm Beaches	1,600	1,200
North Palm Beach Chamber of Commerce	700	710
Central Palm Beach County Chamber of Commerce	580	600
Chamber of Commerce of the Palm Beaches	500	535
Puerto Rican Chamber of Florida	500	500
Florida Caribbean Cruise Association	500	500
South Atlantic & Caribbean Ports Association	500	-
Florida Customs Brokers & Fowarders Association	500	425
Palm Beach Chamber of Commerce	400	450
Hispanic Chamber of Commerce of Palm Beach County	500	355
Economic Forum of Palm Beach County	425	425
IANA/Transcomp	400	-
Discover the Palm Beaches	-	350
Marine Industries Association of Palm Beach County	150	-
Women in Transportation	-	105
Navy League	25	55
Total Membership Dues	<u>\$ 62,500</u>	<u>\$ 56,960</u>

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

BUSINESS DEVELOPMENT

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
08-000-00-		
5200-00	Salaries	Salaries for Senior Director; Comm. & Public Info. Off.; Marketing Analyst and allocated salaries of 30% for the Executive Director; 50% for the Deputy Director–CFO and Director of Planning; and 25% Mgr. of Contract Compliance & Receivables.
5209-00	Florida Retirement System (FRS)	Employer pension contributions as required by the FRS legislators for Business Development personnel only.
5700-00	Trade Development	To include convention-exhibitions, industry meetings and trade missions associated with promoting the Port in national and international trade markets.
5700-03	Trade Missions	Emerging market missions for sister ports and new markets.
5703-00	Travel	Staff and commissioner travel expenses and registration fees for attending training seminars, conventions, and industry conferences.
5704-00	Registration	
5740-00	Membership Dues	AAPA, FPC and other industry, professional and economic development association fees.
5710-03	Community Relations	Public Awareness and Educational Programs to include materials, events and sponsorships to inform the community of various Port-related projects and activities.
5745-00	Subscriptions	Annual costs for industry-related publications, and local and regional newspapers.
5850-00	Advertising	To maintain existing business and attract new business through institutional advertising in trade publications which are widely read in the Port industry.

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

BUSINESS DEVELOPMENT

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
08-000-00-		
5860-00	Promotion	Costs of promotional items for Port guests, dignitaries and customers/tenants and trade shows.
5870-00	Website	Cost of design, updates and maintaining Port's website.
5710-XX	Community Grants – Commissioners	Charitable and/or educational sponsorships, donations and/or attendance by commissioners for various community related programs.

**PORT OF PALM BEACH DISTRICT
FY 2020 BUDGET
OPERATING EXPENSES**

RENEWAL & REPLACEMENT		FY 2018	FY 2019	FY 2019	FY 2020
Account #	Description	AUDITED RESULTS	APPROVED BUDGET	CURRENT ESTIMATE	PROPOSED BUDGET
00-07-7XX-00-6300-00	Renewal and Replacement	\$ 379,662	\$ 400,000	150,000	\$ 900,000
Total Renewal & Replacement Expenses		\$ 379,662	\$ 400,000	150,000	\$ 900,000

**PORT OF PALM EACH DISTRICT
FY 2020 BUDGETED
OPERATING EXPENSES**

RENEWAL AND REPLACEMENT

<u>Line Item</u>	<u>Activity</u>	<u>Description</u>
07-7XX-00-		
6300-00	Renewal and Replacement	Expenses for major repairs and maintenance of Port facilities and operating equipment, excludes expenditures related to capital projects.