

**PORT OF PALM BEACH DISTRICT
REQUEST FOR DISCUSSION AND
COMMISSION ACTION**

**APPROVAL OF MINUTES
ITEM D**

PREPARED BY: Venice Howard Deputy Clerk February 6, 2018

SUBJECT: Approval of the Minutes

BACKGROUND INFORMATION: The minutes of the following public meeting are attached for your review:

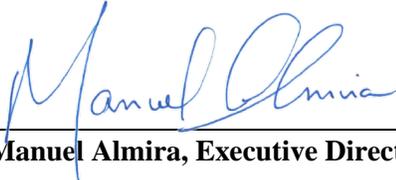
January 18, 2018 Regular Board of Commissioners Meeting

ADDITIONAL INFORMATION ATTACHED: No _____ Yes X

FINANCIAL IMPACT: N/A

RECOMMENDATION: The Board of Commissioners is respectfully requested to review the minutes, advise staff of any necessary changes and approve the minutes of the January 18, 2018 Regular Board of Commissioners Meeting.

Respectfully Submitted By:



Manuel Almira, Executive Director

DATE ACTION TAKEN: _____
Approved: _____
Disapproved: _____
Deferred To: _____
Incorporated into Minutes: _____

Motion By: _____
Seconded By: _____
Unanimous: Yes _____ No _____
By: _____

BOARD OF COMMISSIONERS
PORT OF PALM BEACH DISTRICT
Regular Board Meeting

- - -

Thursday, January 18, 2018

Port of Palm Beach
One East 11th Street
Riviera Beach, Florida

4:00 p.m. - 6:46 p.m.

- - -

ATTENDING:

Jean L. Enright, Chair
Peyton W. McArthur, Vice Chair
Katherine M. Waldron, Secretary/Treasurer
Blair J. Ciklin, Commissioner
Wayne M. Richards, Commissioner
Manuel Almira, Executive Director
Paul Zielinski, Deputy Director/CFO
José R. Soler, Port Engineer
Jarra Kaczvara, Sr. Director, Business Development
Ken Hern, Director, Seaport Operations, Security
Carl Baker, Director of Planning
Gregory Picken, Port Attorney
Donald R. Bicknell, Jr., Port Attorney
Venice Howard, Deputy Clerk
Aidy Alonzo, Public Relations/Media Specialist

1 CHAIR CIKLIN: Okay, great. Could we please
2 rise for the Pledge of Allegiance.

3 (Pledge of Allegiance recited.)

4 CHAIR CIKLIN: Okay. So the first agenda
5 item, we have election of officers and passing of the
6 gavel. All right, we'll open it up for Chairman --
7 Chairperson, rather.

8 COMMISSIONER McARTHUR: Mr. Chairman, I'd
9 like to nominate Vice Chair Jean Enright for Chair.

10 CHAIR CIKLIN: All right, Jean Enright for
11 Chair. We don't need a second. Any other nominations?
12 If not, all in favor of Jean Enright for the new Chair,
13 say aye.

14 (A chorus of ayes.)

15 CHAIR CIKLIN: Opposed?

16 Well, congratulations, Ms. Enright. So we'll
17 go ahead and let you go ahead and finish the meeting.
18 And you can take the gavel, and you're up.

19 CHAIR ENRIGHT: Do I really want it?
20 Mr. Ciklin -- don't we have something for Commissioner
21 Ciklin?

22 EXECUTIVE DIRECTOR ALMIRA: Mr. Ciklin has
23 had enough over the years.

24 COMMISSIONER CIKLIN: The car. Where's the
25 car? Bring the car in.

1 EXECUTIVE DIRECTOR ALMIRA: And we will --

2 COMMISSIONER CIKLIN: That's okay. Yes,
3 thank you. I already told them that I don't need that,
4 another --

5 CHAIR ENRIGHT: Now we'll continue with the
6 appointments. Mr. McArthur, would you like to continue
7 to serve with the City of Riviera Beach?

8 COMMISSIONER CIKLIN: Well, we've got to
9 do --

10 CHAIR ENRIGHT: Oh, I forgot the Vice Chair.
11 Oh, wow. Mr. Ciklin.

12 COMMISSIONER CIKLIN: Yes, Peyton McArthur
13 for Vice Chair.

14 COMMISSIONER WALDRON: I second. Or you
15 don't need a second.

16 COMMISSIONER CIKLIN: No second.

17 CHAIR ENRIGHT: All in favor of Peyton
18 McArthur, please say aye.

19 (A chorus of ayes.)

20 CHAIR ENRIGHT: Congratulations,
21 Mr. McArthur. Unanimously you are now our new Vice
22 Chair.

23 Now, the next position is
24 Secretary/Treasurer.

25 VICE CHAIR McARTHUR: Madam Chair.

1 CHAIR ENRIGHT: Yes, sir.

2 VICE CHAIR McARTHUR: I'd like to nominate
3 Katherine Waldron.

4 CHAIR ENRIGHT: Any other nominations? There
5 are none. Thank you.

6 Ms. Waldron, hopefully you will accept.

7 All in favor, say aye.

8 (A chorus of ayes.)

9 CHAIR ENRIGHT: Congratulations.

10 COMMISSIONER WALDRON: Thank you. You too.

11 CHAIR ENRIGHT: Let's continue with the
12 appointment of committees.

13 Mr. McArthur, would you like to continue to
14 serve on the City of Riviera Beach for us?

15 VICE CHAIR McARTHUR: I will be glad to.

16 CHAIR ENRIGHT: Thank you.

17 And Ms. Waldron, the transportation and
18 planning agency, if you would like to continue?

19 COMMISSIONER WALDRON: Yes, that would be
20 great, um-hmm.

21 CHAIR ENRIGHT: I hoped you would. Thank
22 you.

23 COMMISSIONER WALDRON: Thank you.

24 CHAIR ENRIGHT: And I will continue on the
25 Business Development Board, unless someone else would

1 like to take it.

2 COMMISSIONER CIKLIN: No.

3 CHAIR ENRIGHT: Thank you. Now, let's go
4 further with the approval of minutes.

5 COMMISSIONER RICHARDS: So moved.

6 COMMISSIONER CIKLIN: Second.

7 CHAIR ENRIGHT: The minutes have been
8 properly approved and seconded. All in favor of the
9 minutes, say aye.

10 (A chorus of ayes.)

11 CHAIR ENRIGHT: Thank you. All in favor, say
12 aye, so we have five/zero.

13 Now, are there any additions, deletions,
14 presentations and announcements? I know the
15 presentation of the engineer will be last.

16 EXECUTIVE DIRECTOR ALMIRA: That is correct.

17 CHAIR ENRIGHT: Any Commissioners, any
18 additions?

19 VICE CHAIR McARTHUR: Madam Chairwoman.

20 CHAIR ENRIGHT: Yes.

21 VICE CHAIR McARTHUR: I spoke with Manuel.
22 I'd like staff to include in presentations an update on
23 the dredging and --

24 EXECUTIVE DIRECTOR ALMIRA: That's --

25 VICE CHAIR McARTHUR: -- and where the sand

1 is going and (inaudible) --

2 CHAIR ENRIGHT: Okay.

3 VICE CHAIR McARTHUR: Thank you.

4 CHAIR ENRIGHT: Any others? Corrections for
5 the minutes --

6 COMMISSIONER RICHARDS: I have one.

7 CHAIR ENRIGHT: Yes.

8 COMMISSIONER RICHARDS: Would we kindly move
9 J.3 up, the reengagement of the inland port process. I
10 think that's a short item. Do you support that?

11 COMMISSIONER WALDRON: Yes. After I.2 maybe?

12 COMMISSIONER RICHARDS: After I.2?

13 CHAIR ENRIGHT: I.2.

14 COMMISSIONER RICHARDS: Or after consent.

15 CHAIR ENRIGHT: Consent? All in favor?

16 That's fine with me.

17 COMMISSIONER RICHARDS: Thank you.

18 Appreciate it.

19 CHAIR ENRIGHT: Any others?

20 EXECUTIVE DIRECTOR ALMIRA: I also have one,
21 Commissioner.

22 CHAIR ENRIGHT: Yes.

23 EXECUTIVE DIRECTOR ALMIRA: I'd like to --
24 first of all, there is an award, a presentation award
25 for someone who's been here for 15 years; that's number

1 one.

2 And we'd also like to reorder the consent, or
3 actually the agenda, and that is to move I.2 following
4 H.2, meaning following, right after the engineering
5 report --

6 CHAIR ENRIGHT: Okay, I.2.

7 EXECUTIVE DIRECTOR ALMIRA: -- we will then
8 go on to I.2.

9 CHAIR ENRIGHT: Okay. Okay, let's proceed
10 with the consent agenda. Yes?

11 COMMISSIONER WALDRON: I have some questions
12 about one of them, G.10, so --

13 CHAIR ENRIGHT: Okay, let's start with G.10.

14 COMMISSIONER WALDRON: What's the -- who's in
15 charge of --

16 MS. HOWARD: Excuse me. We'll have to pull
17 that item from the agenda.

18 CHAIR ENRIGHT: Right. It's pulled, right.
19 Right, then we'll --

20 MS. HOWARD: -- consent agenda.

21 CHAIR ENRIGHT: Okay. All in favor of the
22 consent agenda, please say aye.

23 COMMISSIONER WALDRON: Aye. Well, we have
24 a -- I moved that we --

25 CHAIR ENRIGHT: Right, we moved, or she

1 moved.

2 MS. HOWARD: Anyone second?

3 COMMISSIONER WALDRON: I'll second it.

4 CHAIR ENRIGHT: She moved, and she can't
5 second, so we need a second.

6 COMMISSIONER RICHARDS: Second.

7 VICE CHAIR McARTHUR: Second.

8 CHAIR ENRIGHT: Second. Thank you. Okay.

9 EXECUTIVE DIRECTOR ALMIRA: Question is?

10 COMMISSIONER WALDRON: Oh, on the G.10,
11 what's the total amount that we spent fixing the roof?

12 EXECUTIVE DIRECTOR ALMIRA: That would be --
13 I'm going to have Ken Hern answer that, since he was in
14 charge of that particular project.

15 MR. HERN: Commissioner, the total project
16 cost was \$242,553.09.

17 COMMISSIONER WALDRON: Wow. So why did we
18 have to go back and fix another portion of it?

19 MR. HERN: Prior to the completion of the
20 project, Hurricane Irma came through and saturated the
21 finger roof over the valet. And as the workers were
22 walking across it, it was discovered when they
23 basically went through it, and that area had to be
24 recovered.

25 COMMISSIONER WALDRON: So when the first

1 inspector came, did he --

2 MR. HERN: There was a minor leak that had
3 been, because of the hurricane, exasperated and made a
4 lot worse.

5 COMMISSIONER WALDRON: Okay.

6 EXECUTIVE DIRECTOR ALMIRA: We qualified
7 for --

8 MR. HERN: We're in the process for several
9 FEMA claims for Matthew, which has been approved. The
10 funding has gone to the State. The State just has not
11 released it to the Port yet. And we also have a claim
12 in for this specifically, for Hurricane Irma.

13 COMMISSIONER WALDRON: For all of it?

14 MR. HERN: Yes, ma'am. All -- for the damage
15 caused by each hurricane. It's two separate incidents,
16 so we have to do two separate submissions.

17 COMMISSIONER WALDRON: Okay, thanks.

18 CHAIR ENRIGHT: Do you have any idea when we
19 will hear something from them? How long does it take?

20 MR. HERN: FEMA's approved the funding to go
21 to the State. The State has not released it back to us
22 yet. I have asked Richard Pinsky to take a look at it,
23 to see what's going on in Tallahassee, and we're
24 waiting on his response.

25 CHAIR ENRIGHT: Okay.

1 EXECUTIVE DIRECTOR ALMIRA: It appears,
2 Commissioner, if I can add, the same as for the other
3 ports. No one has received any information from FEMA
4 or any moneys from FEMA. Tallahassee is holding onto
5 it for now.

6 VICE CHAIR McARTHUR: The counties are having
7 the same situation.

8 CHAIR ENRIGHT: Any other comments? Okay,
9 let's continue. Let's go on with the voting for
10 consent agenda since we added 10. All in favor?

11 (A chorus of ayes.)

12 CHAIR ENRIGHT: Thank you.

13 Let's continue now. We need to go to --

14 EXECUTIVE DIRECTOR ALMIRA: The presentation.

15 CHAIR ENRIGHT: -- G.10.

16 MS. HOWARD: If we could have a motion on
17 that since we pulled it.

18 CHAIR ENRIGHT: Okay. All in favor of G.10,
19 please say aye.

20 COMMISSIONER WALDRON: I'll make a motion to
21 approve it.

22 COMMISSIONER RICHARDS: Second.

23 CHAIR ENRIGHT: Thank you. All in favor?

24 (A chorus of ayes.)

25 Thank you. Now, we rearranged after the

1 consent agenda. Let's go on to G.3.

2 EXECUTIVE DIRECTOR ALMIRA: Commissioner, if
3 we can, can we make the presentation for Ken Hern at
4 this point?

5 CHAIR ENRIGHT: Okay.

6 COMMISSIONER WALDRON: Oh, yes.

7 CHAIR ENRIGHT: Oh, we forgot you.

8 EXECUTIVE DIRECTOR ALMIRA: Commissioners,
9 I'd like to remind each of us that Mr. Ken Hern has
10 been with us for 15 long years. He told me it seems
11 like 40. And that said, we do have a plaque for him.
12 So if you'd like, will you please --

13 CHAIR ENRIGHT: Come on, all of us; all,
14 everyone.

15 (Discussion held off the record.)

16 EXECUTIVE DIRECTOR ALMIRA: Thank you.

17 Fifteen years. What do you say, Ken, 15 more?

18 MR. HERN: Sure, why not?

19 COMMISSIONER CIKLIN: Fifteen minutes at
20 least, right?

21 MR. HERN: Trying to catch Commissioner
22 Ciklin.

23 COMMISSIONER CIKLIN: Well, you're close.

24 CHAIR ENRIGHT: J.3.

25 EXECUTIVE DIRECTOR ALMIRA: J.3.

1 COMMISSIONER CIKLIN: Is that where we're --

2 CHAIR ENRIGHT: Right, because we rearranged
3 it after the consent agenda.

4 EXECUTIVE DIRECTOR ALMIRA: Inland port. All
5 right, J.3 is the rearrangement of the inland port
6 process. I'd like to have Carl come up and make that
7 presentation.

8 MR. BAKER: Commissioners, good afternoon.
9 Carl Baker, Director of Planning. I had planned on
10 saying good evening, because I thought I would be
11 giving this presentation about 7:00 tonight.

12 So several weeks ago there was a meeting of
13 the Northern Palm Beach County Improvement District
14 with their Executive Director O'Neal Bardin and the
15 Deputy Director Dan Beatty. For the Port, there was
16 Commissioner Waldron, Mr. Almira, Mr. Pinsky and
17 myself.

18 The takeaway from this meeting was that the
19 Improvement District has the ability and the
20 willingness to issue bonds that can be used for the
21 construction of infrastructure to develop an inland
22 port site.

23 I am not here to speak of the previous inland
24 port initiative. That project was based on assumptions
25 that were overcome by reality. Instead, we need to try

1 a different track, something simple, a commerce or a
2 logistics park, 200 to 300 acres. Not a lot, but after
3 all, look what we're doing here with 165 acres. Build
4 two multipurpose warehouses. Talk to the Business
5 Development Board and have them find a small
6 manufacturing company to put in one of them. Put out
7 an RFP for a truck stop. Sit back, see what develops.

8 We are asking the Board for permission to
9 have Commissioner Waldron and Port staff talk to
10 various business groups and governmental organizations
11 to determine what kind of realistic support there might
12 be for this project. We are not asking for, nor are we
13 looking to spend any money. We just want to talk. And
14 I know that Commissioner Waldron has a few things she
15 would like to say.

16 COMMISSIONER WALDRON: Yes, thank you, Carl.

17 First of all, I'd just like to give a
18 shout-out to Jim Gibbs -- I think he's in the
19 audience -- because he's actually the one who kind of
20 pulled this meeting together with Northern Improvement
21 District.

22 As Carl said, this isn't about the Port
23 putting up any money. This is about us acting as a
24 catalyst to help perhaps start a commerce park that
25 could maybe eventually, down the road, turn into

1 something bigger.

2 So I was in Tallahassee for Palm Beach County
3 Days last week and was brought into a meeting with the
4 Mayor of Belle Glade, as well as Gaston from Florida --
5 the sugar guys. And they are very much interested in
6 working with us on this.

7 I made it very clear that they need, the
8 Glades needs to find the land, you know, because
9 without that, Northern Improvement District really
10 can't get their arms around -- do anything for us. So
11 the intent of this would be for us to reach out to
12 business groups like the BDB, to work with them to see
13 if there's enough to get the commerce park started and
14 go from there.

15 So again, there's no money. It's more just
16 us acting as a catalyst to help promote and work with
17 the Glades and go from there. So that's about it.

18 CHAIR ENRIGHT: Any comments, Commissioners?

19 Yes, Mr. Ciklin.

20 COMMISSIONER CIKLIN: I think that's fine if
21 Katherine, you know, wants to, you know, spend her
22 time. And she's very passionate about this, which is
23 great. But as long as our staff doesn't have to spend
24 a lot of time on this, because we've already gone
25 through this. You know, years ago we put a lot of

1 money into it, and you know, some of the things we
2 found out, it probably shouldn't even be called an
3 inland port. It's really not anything to do with this
4 Port. Maybe some other port, Miami or Port Everglades.

5 But you know, if we can get something
6 happening out in the Glades, that would be
7 unbelievable. So I think it's a great idea, and she's,
8 you know, kind of passionate about this, so I wish her
9 well, and I hope -- hopefully through the County and
10 the cities out west, maybe we can, you know, find
11 something to, you know, to help facilitate it. So --

12 CHAIR ENRIGHT: Commissioner Richards.

13 COMMISSIONER RICHARDS: Thank you. I will
14 always support the endeavor of building something out
15 in the Glades that the Port of Palm Beach can help
16 facilitate. I think all of us who were here years
17 ago -- four of us were here years ago, and glad you're
18 here now, Katherine -- and we recall the efforts, the
19 amount of time and money spent in that effort. And I
20 don't believe it was a wasted effort, because anything
21 that might provide some relief, reasonable relief,
22 warrants our effort. So I support our moving forward.
23 It should not be called an inland port. I'm glad we're
24 not calling it that. What's the term?

25 COMMISSIONER WALDRON: Commerce park; we're

1 going with commerce park right now.

2 COMMISSIONER RICHARDS: Commerce park. So
3 that makes a lot of sense. And please continue to
4 bring us reports, and hopefully it will be something
5 that we can build upon.

6 COMMISSIONER WALDRON: Great. Thanks.

7 CHAIR ENRIGHT: Commissioner McArthur.

8 VICE CHAIR McARTHUR: Well, I think we all
9 agree that we'd like to do anything we can to
10 facilitate the economic development in the Glades,
11 where jobs are desperately needed. I also agree that
12 the Port of Palm Beach really doesn't have anything to
13 do -- we don't have anything to offer in this regard.

14 Inland port or park of commerce or whatever
15 we want to call it, it needs three things. It needs
16 money, it needs land, and it needs merchandise coming
17 into it. We don't -- we're an export Port. We don't
18 get imports, we don't have money, and we don't have
19 land, so I don't see that our involvement is going to
20 be that advantageous.

21 But I think we all support economic
22 development in the Glades, and we should do whatever we
23 can. Like for instance, if we wanted to pass a
24 resolution to make an inland port work in the Glades,
25 you need rail. The rail is estimated it would cost

1 over \$100 million. I doubt that the Northern
2 Improvement District or any other District in the
3 County is going to fund that type of enterprise. That
4 can only be done by the State and FDOT. And I think
5 ultimately, they will do it, but they will do it on
6 their own timetable. But we should facilitate.

7 So I agree, Katherine, do your best, get
8 their attention, but I think the State is really where
9 the funding and the resources have to come from.

10 COMMISSIONER WALDRON: If I could just add
11 something to that?

12 CHAIR ENRIGHT: Go on.

13 COMMISSIONER WALDRON: Thank you.

14 As we know, part of our mission is to promote
15 economic development within our District. So, you
16 know, Glades is our District. But it's always been a
17 chicken and egg thing. If we were trying to get the
18 100 million for the rail and build the inland port all
19 at the same time, that was just too much.

20 What we're trying to do here is just start
21 small, you know, prove that there's, you know, interest
22 and there's ability to have a viable commerce park, and
23 we can build it from there, because you're right, the
24 State is not going to give us \$100 million for rail,
25 because it's not like, you know, Iowa, where if you

1 build it, they'll come. So I think that this is the
2 way we can kind of kick it off at least and try to move
3 forward. So thank you.

4 CHAIR ENRIGHT: I agree with all my fellow
5 Commissioners. But just to piggyback on what
6 Commissioner Ciklin said, I commend you for all your
7 efforts, but I would not like to see staff spending
8 money and time on this project, because we've gone down
9 this road years ago, and we all know what ended up
10 happening. So, but if you want to continue, we will
11 support you in all your efforts, but as far as money
12 from the Port and staff spending time, which is money,
13 energy, I would not like to see us do that.

14 COMMISSIONER RICHARDS: Madam Chair, may I,
15 one more?

16 CHAIR ENRIGHT: Yes.

17 COMMISSIONER RICHARDS: I listened to
18 everybody's comments, and I believe we were fairly
19 consistent. But we do want -- I am supporting staff
20 spending time and coming back to us. I don't want us
21 to leave here thinking we're saying: Katherine, you're
22 out there by your own, on your own 100 percent. That's
23 not what I said, and that's not what I heard other
24 Commissioners say.

25 At this point we're not signing up for

1 significant expenditures of time, money or effort, but
2 we do want to see if something can happen. So I
3 just -- I don't want us to leave here thinking we're
4 saying zero. We're not saying that. We're saying:
5 Katherine, it's your lead, with support from staff, and
6 come back to us.

7 CHAIR ENRIGHT: Okay.

8 COMMISSIONER WALDRON: I agree with that.

9 COMMISSIONER RICHARDS: You may want to
10 canvas --

11 CHAIR ENRIGHT: When you say, I guess,
12 support from staff, just if she needs information from
13 staff on certain things or --

14 COMMISSIONER RICHARDS: I don't want to
15 micromanage, but --

16 CHAIR ENRIGHT: I understand.

17 COMMISSIONER RICHARDS: -- we don't want --
18 clearly, we don't want staff spending hundreds of hours
19 by any account.

20 CHAIR ENRIGHT: Okay, okay, okay.

21 COMMISSIONER RICHARDS: None of us want that.
22 But we don't want her -- we don't want to give the
23 impression we're saying you're on your own. That's not
24 the case.

25 CHAIR ENRIGHT: Oh, no.

1 COMMISSIONER RICHARDS: The Port is
2 supporting this effort, and she'll come back with more
3 information.

4 CHAIR ENRIGHT: Okay.

5 COMMISSIONER RICHARDS: And we can always
6 take further action as we deem appropriate.

7 CHAIR ENRIGHT: Okay, that's fine.

8 COMMISSIONER RICHARDS: Thank you, Madam
9 Chair; thank you very much.

10 CHAIR ENRIGHT: Thank you, okay, for the
11 clarification.

12 Next on the agenda, Mr. --

13 MR. BAKER: Thank you.

14 CHAIR ENRIGHT: -- Almira, your Executive
15 Director's report.

16 EXECUTIVE DIRECTOR ALMIRA: Don't you need to
17 vote on this?

18 COMMISSIONER WALDRON: Do we need to vote?

19 CHAIR ENRIGHT: Oh, let's vote.

20 COMMISSIONER WALDRON: Well, I'd like to try
21 to paraphrase what Commissioner Richards just said,
22 which is I would go forward, working with the staff,
23 not consuming all their time, and report back as things
24 develop. That would be my motion with regard to the
25 commerce park.

1 COMMISSIONER RICHARDS: I'll second that.

2 CHAIR ENRIGHT: Second?

3 COMMISSIONER RICHARDS: Yes, ma'am.

4 CHAIR ENRIGHT: Discussion?

5 COMMISSIONER CIKLIN: Yes, discussion. I'm
6 just wondering why we have to make a motion on this. I
7 don't -- I mean --

8 CHAIR ENRIGHT: I didn't think we did.

9 COMMISSIONER CIKLIN: I'm really -- it
10 doesn't make sense to me, unless it's something that
11 our staff --

12 EXECUTIVE DIRECTOR ALMIRA: From my point of
13 view, Commissioner, let's just make it official that it
14 was, in fact --

15 CHAIR ENRIGHT: Okay.

16 COMMISSIONER CIKLIN: Okay.

17 EXECUTIVE DIRECTOR ALMIRA: -- passed and we
18 all agreed. We have our marching orders. We know our
19 parameters --

20 COMMISSIONER CIKLIN: All right.

21 EXECUTIVE DIRECTOR ALMIRA: -- and can live
22 with it.

23 COMMISSIONER CIKLIN: All right, as long as
24 you can live with it.

25 CHAIR ENRIGHT: Okay, that's fine. All in

1 favor?

2 (A chorus of ayes.)

3 COMMISSIONER WALDRON: Thank you.

4 CHAIR ENRIGHT: Passes unanimously.

5 MR. BAKER: Thank you.

6 CHAIR ENRIGHT: Okay, Mr. Almira.

7 EXECUTIVE DIRECTOR ALMIRA: Thank you. I'd
8 like to start as soon as my better half gets on the
9 keyboard with my executive report.

10 All right. Commissioners, I had the
11 foresight to do exactly what Commissioner McArthur had
12 requested, which was an update on the maintenance
13 program. Just to give you a couple of tidbits of
14 information, the Palm Beach Harbor maintenance and
15 advance maintenance dredging by the U.S. Army Corps of
16 Engineers contracted Weeks Marine Dredging. The
17 timetable started back on December 4th, and they
18 completed on January the 11th, seven plus weeks, give
19 or take.

20 The volume of material dredged at the
21 entrance channel, they had planned for 47,000 cubic
22 yards. They actually dredged 49,000 cubic yards. On
23 the turning basin, meaning north to south, the plan was
24 for 32,000 cubic yards. The actual amount is pending
25 the survey. The settling basin, the plan again was

1 151,000 cubic yards. They actually went ahead and
2 dredged 203,000 cubic yards. I'm happy to say that the
3 old dredge material was placed in the permitted beach
4 disposal area south of the inlet, in other words, in
5 Palm Beach Township. The final survey by the U.S. Army
6 Corps of Engineers is expected to be delivered by the
7 end of next week.

8 I will tell you that out of all my
9 experiences out of all these dredges, this one was
10 stealth. They came in, they did their job, there was
11 not any major interruption, even though some of the
12 pilots were concerned on one particular day. But
13 again, it went without a hitch. And I'm really, really
14 happy, and I think we're all going to be very happy
15 with the results, which we will know by next week.

16 Moving on, Commissioners, Southeast Hay
17 Distributors, we finally have a space assignment for
18 our Southgate Warehouse. That's on the easternmost
19 side. This project began back in August of 2016. They
20 came to us, and we have been working with them.

21 The problem, or I should say the challenge
22 was they didn't need the entire space. But now they
23 feel as if they have and they will, and therefore, we
24 went ahead and did this space assignment. They
25 continue to display a high level of interest in

1 establishing this warehouse, as I mentioned, and from
2 the Port they will be sourcing local businesses, as
3 well as international.

4 Good news, even better news: They are also
5 looking to lease an office at the Port. We think we
6 can accommodate them in Southgate.

7 COMMISSIONER RICHARDS: Madam Chair.

8 COMMISSIONER WALDRON: I have a question.

9 CHAIR ENRIGHT: Yes, Commissioner Richards.

10 COMMISSIONER RICHARDS: What is the source of
11 the hay?

12 EXECUTIVE DIRECTOR ALMIRA: Grass.

13 COMMISSIONER RICHARDS: No, is it from the
14 western Palm Beach County --

15 EXECUTIVE DIRECTOR ALMIRA: Yes, it is, so
16 I've been told, unless --

17 MR. HERN: Some of it's coming from Canada,
18 sir.

19 CHAIR ENRIGHT: From Canada?

20 EXECUTIVE DIRECTOR ALMIRA: Hay?

21 COMMISSIONER RICHARDS: Okay, thank you.

22 EXECUTIVE DIRECTOR ALMIRA: Hay?

23 MR. HERN: I asked the same question.

24 CHAIR ENRIGHT: Commissioner Waldron.

25 COMMISSIONER RICHARDS: All right, thank you.

1 COMMISSIONER WALDRON: Are they export?

2 EXECUTIVE DIRECTOR ALMIRA: They do a limited
3 amount. Now, Tropical is well aware of this particular
4 distributor, and they have, if I'm not mistaken, they
5 have gone and talked with consignees and receivers and
6 introduced themselves. Maybe this can produce more
7 exports.

8 COMMISSIONER WALDRON: Okay, thank you.

9 CHAIR ENRIGHT: Continue.

10 EXECUTIVE DIRECTOR ALMIRA: All right, if we
11 can then continue to a meeting with the pilots, as you
12 know, Tropical will be receiving new ships. I believe
13 there's five of them.

14 MR. HERN: Six.

15 EXECUTIVE DIRECTOR ALMIRA: Six. And we're
16 about to, in May, if everything works out well, we're
17 about to put on a second cruise ship.

18 The issue, or at least the challenge for now
19 is that circle where you see that ship docked at the
20 easternmost side of the -- south of Slip 1. We're
21 working, rather friendly, very enthused, with Tropical
22 ourselves to see how we may be able to accommodate a
23 larger ship in the event that this is where Tropical
24 decides to dock the vessel, along with, of course, our
25 second passenger vessel.

1 Everything is good so far. The pilots have
2 been involved with us in this particular quest, and we
3 should have more information by next month. And I'll
4 bring that up during our next month's meeting.

5 All right, next, as we all know, the Grand
6 Celebration came back. And just to give you a bit of
7 information, it came back on December the 23rd, and for
8 the month of December, they had a passenger count of
9 almost 12,000 passengers, valet at about 1,500.
10 Through January 12th, the passenger count had gone up
11 to 14,351, and the valets had gone up to 1,834. So
12 total since they came back, 26,161 passengers, and a
13 total number of automobiles of 3,365. We really missed
14 these numbers, so we're glad they're back.

15 All right, what else do we have? Yes,
16 there's a -- received an e-mail recently from, out of
17 all people, Eric Call from the County, letting me know
18 about this particular film crew. They would like to
19 come down here sometime in the month of February to
20 finish a documentary.

21 They have gone ahead and filmed a -- I didn't
22 know this, but in Nantucket there is a similar bunker,
23 and they would like to take a look at ours and sort of
24 film and make a comparison. I have gone back to them,
25 and I have said, you know, just let us know; just let

1 us know when, and then we'll make it available to them.
2 They are aware that the bunker is closed and that we
3 simply hold the key.

4 CHAIR ENRIGHT: Excuse me.

5 Commissioner Ciklin.

6 COMMISSIONER CIKLIN: There's a similar
7 bunker where?

8 COMMISSIONER WALDRON: Well, it's actually --

9 EXECUTIVE DIRECTOR ALMIRA: In Nantucket,
10 Rhode Island is what I'm hearing from them; Nantucket,
11 Rhode Island.

12 COMMISSIONER CIKLIN: Really?

13 EXECUTIVE DIRECTOR ALMIRA: Is what I'm
14 hearing from them.

15 COMMISSIONER WALDRON: Okay, so then I was at
16 Trump International Golf Course, and there's a bunker
17 there too.

18 CHAIR ENRIGHT: That must be something new.

19 COMMISSIONER WALDRON: Yes.

20 COMMISSIONER CIKLIN: Really?

21 EXECUTIVE DIRECTOR ALMIRA: This is up in --

22 CHAIR ENRIGHT: That must be something new
23 for Donald Trump, but that's not for JFK.

24 COMMISSIONER CIKLIN: Just built it.

25 COMMISSIONER WALDRON: Maybe.

1 CHAIR ENRIGHT: My understanding, this was
2 the only one in the country during the Cuban missile
3 crisis, because that was the purpose for building it.

4 EXECUTIVE DIRECTOR ALMIRA: Perhaps that's
5 the distinction, that the one here is Cuba and the one
6 up there, prior to or something. We'll find out as
7 soon as he, you know, he comes down.

8 COMMISSIONER WALDRON: When is he coming
9 down?

10 EXECUTIVE DIRECTOR ALMIRA: Next month.

11 CHAIR ENRIGHT: Okay, thank you.

12 EXECUTIVE DIRECTOR ALMIRA: All right, what
13 else do we have? Oh, well, we had, we recently had the
14 MLK, and that was the --

15 CHAIR ENRIGHT: Parade.

16 EXECUTIVE DIRECTOR ALMIRA: -- that was the
17 parade, of course. I'm sure you had a good time. Good
18 turn out, Commissioner?

19 CHAIR ENRIGHT: Yes.

20 EXECUTIVE DIRECTOR ALMIRA: Perfect.

21 VICE CHAIR McARTHUR: Mr. Almira, what kind
22 of car did she ride in?

23 CHAIR ENRIGHT: They gave me a Mercedes.

24 EXECUTIVE DIRECTOR ALMIRA: She rode a used
25 Mercedes.

1 COMMISSIONER WALDRON: A used Mercedes.

2 EXECUTIVE DIRECTOR ALMIRA: Moving on. All
3 right, events, Commissioners. This time of the year,
4 of course, in the end of January, you have the AAPA
5 Planning and Shifting of Trade. It coincides with the
6 Florida Ports Council and FSTED meeting up in
7 Tallahassee. Carl Baker will be representing us. I
8 have a scheduled appointment to do something else.

9 The AAPA Public Relations in Mobile, Alabama
10 will be in the month of March. The Smart Port, again,
11 AAPA, Oakland, California, March 6th to the 7th. And
12 the AAPA Spring Conference in Washington, March 20th to
13 the 21st. The rest you can read. It's a little bit
14 further out, so for the sake of time and convenience,
15 I'll just stop here, unless there are any questions.

16 CHAIR ENRIGHT: Thank you.

17 EXECUTIVE DIRECTOR ALMIRA: Thank you.

18 José.

19 CHAIR ENRIGHT: Next, engineer report,
20 Mr. José.

21 VICE CHAIR McARTHUR: Excuse me, Madam.

22 CHAIR ENRIGHT: Yes, excuse me.

23 VICE CHAIR McARTHUR: Manuel, I didn't want
24 to interrupt you, but all too often we have an
25 adversarial relationship with the Town of Palm Beach.

1 It might be advantageous to either do a press release
2 about the sand transfer or to write a letter to the
3 Town of Palm Beach to let them know that we were very
4 pleased that the dredging of the Port allowed the Army
5 Corps to deposit the sand on their breach.

6 EXECUTIVE DIRECTOR ALMIRA: We'll do both.

7 VICE CHAIR McARTHUR: Because that's a very
8 important thing to the Town.

9 EXECUTIVE DIRECTOR ALMIRA: We'll do both.

10 CHAIR ENRIGHT: Also, Mr. Almira, also add
11 the price, the cost if they had to purchase the sand
12 and have it placed there.

13 EXECUTIVE DIRECTOR ALMIRA: That's a good
14 point.

15 CHAIR ENRIGHT: Thank you.

16 EXECUTIVE DIRECTOR ALMIRA: Good point.

17 Thank you, Commissioner.

18 CHAIR ENRIGHT: Engineer.

19 MR. SOLER: Good afternoon, Commissioners.

20 Due to the lengthy agenda we have today, we're going to
21 stick to the prioritized Berth 17 project and the
22 issues of the delay, as we already know already.

23 Berth 17. This is a drone picture that Carl
24 took yesterday. As you can see, the berth is already
25 open. The sheet pile is removed. We can see that none

1 of the work on the dolphin structures has been
2 performed yet, only the steel piles are in place.

3 On the bulkhead structure, the north wall is
4 already completed, but the contractor is still working
5 on the repairs. They should be completed by this week,
6 but it took them almost two months to perform. We
7 have -- AECOM has an inspector full time throughout the
8 repairs, so everything is being performed according to
9 the manufacturer and the structural engineer.

10 On the north side, the connection to the old
11 Slip 3 is being performed this week. The last pour is
12 going to take place tomorrow. That will complete the
13 north wall and the north wall connection to the
14 existing Slip 3.

15 The west side is completed. All the fenders
16 are in place. You can see the land side with all the
17 utilities already are placed. The asphalt work has not
18 been performed due to the heavy equipment in the area,
19 but all the underground system is already installed.

20 On the south side, all fenders are already
21 installed, as well as the bollards.

22 On the water side, dolphin structure, only
23 the steel piles are in place, and we're still waiting
24 on the contractor to start with the concrete
25 structures.

1 Main issues. On the dolphin structures we
2 have three concrete structures, but the one east, which
3 is the one furthest in the photo, the piles did not
4 meet criteria. By that, I mean that the design
5 criteria for each one of the piles was to have a
6 capacity of 800 kips, and once they were tested, they
7 did not meet the minimum requirements. So at this
8 point, we are in the process of a redesign of the
9 structure.

10 The redesign is still in process. We don't
11 have a final structural design. After that, we will
12 have to move in and get the material that is needed.
13 So far, the solution is to add two additional steel
14 piles to the structure. By that, we'll have, instead
15 of four, we'll have six, and then begin with the
16 concrete structure in the area.

17 COMMISSIONER RICHARDS: Question.

18 CHAIR ENRIGHT: Question.

19 COMMISSIONER RICHARDS: Do you mind if I ask
20 you a question now, or do you want me to wait?

21 MR. SOLER: You can ask right now.

22 COMMISSIONER RICHARDS: Thank you. The
23 easternmost pilings, I understand that the subsurface
24 is not strong enough to support or give us the loads
25 that we require. Is that correct?

1 MR. SOLER: Correct.

2 COMMISSIONER RICHARDS: Was that area tested
3 prior?

4 MR. SOLER: Yes, it was tested prior. I can
5 actually show you --

6 Carl, can you have the slide that is --

7 There were two borings that were performed
8 prior to the design. Boring number one was actually
9 performed between the structure, the middle structure
10 and the one on the east. The one on the east is the
11 one that did not meet the design capacities. So those
12 are the two areas that were actually tested before the
13 design.

14 COMMISSIONER RICHARDS: So the B-1 boring --

15 MR. SOLER: Correct.

16 COMMISSIONER RICHARDS: -- is that sufficient
17 for those three dolphin structures? By testing the
18 subsurface at B-1, was that -- should that have been
19 sufficient for that area?

20 MR. SOLER: During the design process, the
21 structural designer decided that only one was required
22 for them to get the required information to do the
23 design. How it looks like right now is that the
24 material that was encountered below the dolphin
25 structure number three, the one on the east, did not

1 match the boring material that was tested before. So
2 that's why we don't have the required capacity.

3 COMMISSIONER RICHARDS: So the B-1 and the
4 B-2 borings, was that to test the subsurface for the
5 dolphins and for something else at B-2? What was --
6 why would we test at B-2?

7 MR. SOLER: B-2 is basically, since that area
8 was going to be dredged, I think that is to know how
9 the materials that we will encounter, if we will
10 encounter rock or not, so what will be the difficulties
11 to dredge to minus 28, 28 feet that's required. On the
12 land side it was basically to know the -- to design for
13 the capacity of the piles to hold all the dolphin
14 structures. If it was enough only to have one boring
15 or three we are discussion of right now, why was it
16 decided to have one instead of three in each one of the
17 locations of the dolphin structures.

18 COMMISSIONER RICHARDS: Two or three, sure.
19 All right, thank you.

20 CHAIR ENRIGHT: Commissioner Waldron.

21 COMMISSIONER WALDRON: Well, just to follow
22 up on what Commissioners Richards was saying, so with
23 regard to B-1, is that just typical, you just do one
24 boring, and then that's good for all three, or is that
25 just a call of the engineer?

1 MR. SOLER: Actually, the call of the
2 structural engineer. He can actually decide to have
3 one boring each one of the structures or assume that
4 one was enough to do the set of three of them, like he
5 did in this one. So it's a call of the structural
6 engineer.

7 COMMISSIONER RICHARDS: And in this case, it
8 did not work out for us.

9 COMMISSIONER WALDRON: Right.

10 MR. SOLER: It did not work out.

11 COMMISSIONER WALDRON: Okay.

12 CHAIR ENRIGHT: Continue. Oh, I'm sorry --

13 VICE CHAIR MCARTHUR: Madam Chair.

14 CHAIR ENRIGHT: -- Commissioner McArthur.

15 VICE CHAIR McARTHUR: Just two questions.

16 You mentioned we were doing the redesign. Isn't AECOM
17 doing the redesign, or who is actually doing the
18 redesign?

19 MR. SOLER: Yes, AECOM is doing the redesign
20 right now. Actually, we will have another sit-down
21 during the next week to finalize what will be the final
22 product of it, but yes, they're working on the redesign
23 right now.

24 VICE CHAIR McARTHUR: Okay, and when will we
25 know if FDEP is going to give us the temporary permits?

1 MR. SOLER: Once we know what the redesign we
2 require and we know a time line of when, if it's two
3 additional piles and we know when we're going to do the
4 driving of them, we're going to require FDEP, based on
5 that time line, the dates we want them to raise the
6 manatee restriction period.

7 VICE CHAIR McARTHUR: Right.

8 MR. SOLER: But in order to go to FDEP, we
9 have to find out first how many piles we have, do we
10 need, and when we're going to do it.

11 VICE CHAIR McARTHUR: Okay, thank you.

12 MR. SOLER: Hopefully, we'll get the approval
13 to do them. Now we have to wait until April 1st.

14 VICE CHAIR McARTHUR: Right.

15 MR. SOLER: So as we speak, the completion
16 items of the project, the contractor removed the
17 existing sheet pile, they completed the connection of
18 the south bulkhead to the FP&L property bulkhead, and
19 they installed the fenders in the south wall.

20 Pending items. The connection of the north
21 bulkhead to the Slip 3 bulkhead, which they're doing
22 this week; it should be completed by next week. The
23 construction on the three dolphin structures and the
24 installation of the catwalk and fenders. Obviously, we
25 still have to find out a way to finish the one on the

1 east.

2 After that, the completion of the upland side
3 of the work of the project. One thing to remember is
4 that the contractor needs to have access to the water
5 side of the project, so if the dolphin structure in the
6 east is still pending to be constructed, they might as
7 well not finish the asphalt work --

8 COMMISSIONER RICHARDS: Sure.

9 MR. SOLER: -- on the north, on the upland
10 side, because it will be damaged through construction.
11 So the dolphin structure is a critical item for us to
12 have the final completion date of the project.

13 Any questions?

14 CHAIR ENRIGHT: Any questions?

15 All right, let's continue with down with I.2.

16 MR. SOLER: Based on the information that the
17 contractor has now completed the project and the
18 completion of -- the final date of completion have been
19 shift downline, AECOM have requested the Port for
20 additional work orders in order to continue with the
21 construction engineering services throughout
22 construction.

23 The project engineer services started off
24 with three work orders, and we have amendment number
25 one and two, which were already approved by the Board,

1 with number two being the one for extending the
2 engineer services from July, which was the original
3 completion date of the project, through December.

4 During the last Board meeting, the Board
5 approved an additional work order of \$58,000 for AECOM
6 to continue with the services from December to
7 February. We received a revision of that work order,
8 which would be amendment number four by AECOM, in which
9 they added \$75,000 to the original work order. For
10 that we have AECOM present here, so they can explain
11 the additional work order that they're requesting.

12 MS. BRANDON: Good afternoon. Karen Brandon
13 with AECOM.

14 I don't want to repeat everything that José
15 just said, but just want to run you through the
16 amendment two that was approved back in June. Although
17 it was through December, it only included the full
18 time -- it included part-time and full-time inspection
19 services, so it was full time through the end of
20 August, and then part time through the beginning of
21 November, which at that time was the substantial
22 completion date. However, AECOM, from November on, has
23 been continuing to provide full-time inspection
24 services, so I just wanted to point that out. We
25 budgeted for 16 hours a week, and we were providing a

1 full 40 hours a week.

2 And the amendment three that was approved
3 last month carried us through the engineering services,
4 but there was a mathematical error in the spreadsheet.
5 The hours were included for inspection time, and the
6 dollar amount was included, but it wasn't carried over
7 to the total. So I take full responsibility for that,
8 and I apologize that we have to bring this back in
9 front of you for the inspection services.

10 CHAIR ENRIGHT: I just want to make a
11 comment. I remember discussing this at our last
12 meeting, and I know that PSA was working for the Port
13 at that time, and they recommended full-time inspection
14 services. And you all came back and said, no, we don't
15 need it, we can do it for less money and blah, blah,
16 blah. And then their engineer came back and said, no,
17 you're not correct. You're going to need to have
18 certain things. You all threw it back.

19 Now you are coming back and saying, well,
20 they were right, and now you need to add the money to
21 it. And I guess we have seen so many change orders
22 now, because when we talked about this, discussed this
23 last year, you were not in need of any additional funds
24 because you said you could do it for half time, the
25 inspection, you didn't need full time. So now you

1 found out that you were wrong, and now you need full
2 time and need the money back.

3 MS. BRANDON: We have provided those
4 full-time services now, and now the project has
5 continued to be delayed. So unfortunately, we have to
6 come back and ask for the additional funds because we
7 cannot continue to work and not be paid for the
8 inspection services.

9 CHAIR ENRIGHT: Commissioner Richards.

10 COMMISSIONER RICHARDS: Thank you.

11 Karen, thank you for your presentation. My
12 concern is there seemed to -- I'm not certain if AECOM
13 is 100 percent at fault for some of this or one
14 percent. Between the engineer and the contractor,
15 there's enough fault to be shared.

16 But my concern is you're going to be here
17 next month. That's a fact. Or the month after. And
18 AECOM's going to want more money each and every time
19 there's a delay, because you're going to say we have to
20 be here and we have to reengineer. But what are you
21 reengineering? The mistakes from before, or the
22 miscalculations from before.

23 So I understand this is a clerical error. I
24 understand that you should have typed 75, but you typed
25 58, hence 16,000 and change. Insofar as we approved

1 last month, I'd have a difficult time saying no this
2 time, and I will agree to this.

3 But I'm very concerned that this project is
4 dragging on and on and on, and you're going to be here
5 again asking for more money. And I hope I'm wrong, but
6 I think you're going to be here asking for more money,
7 and you're going to say it's their fault, and they're
8 going to say it's their fault. And we're left in the
9 middle, the government, paying this. And that's not
10 okay.

11 MS. BRANDON: I understand --

12 COMMISSIONER RICHARDS: So AECOM and LMH and
13 the Port need to get together soon.

14 MS. BRANDON: Yes.

15 COMMISSIONER RICHARDS: And although I'm a
16 lawyer, I'd rather not have expensive litigation. It
17 doesn't help anyone but the lawyers. But this has to
18 be fixed soon. Please don't come back and ask for more
19 money, and please don't say, well, we're working, we
20 have to be paid, we're AECOM. But you don't have to be
21 paid. You need to finish this project.

22 MS. BRANDON: Understood.

23 VICE CHAIR McARTHUR: Madam Chair.

24 CHAIR ENRIGHT: Commissioner McArthur.

25 VICE CHAIR McARTHUR: I won't repeat it, but

1 I'd like to say I agree completely with Commissioner
2 Richards, and I think everybody up on the dais does, as
3 well as our staff. Thank you.

4 CHAIR ENRIGHT: Any other comments?

5 COMMISSIONER WALDRON: Can you just -- I want
6 to catch up here. Amendment four is the one we're
7 voting on right now? Is that what it is?

8 MS. BRANDON: Yes.

9 CHAIR ENRIGHT: Yes.

10 COMMISSIONER WALDRON: So that's 75,000 for
11 the mistake that --

12 MS. BRANDON: That's for the full-time
13 inspection. It starts back in the beginning of
14 November through February 16th.

15 CHAIR ENRIGHT: Seventy-five, oh.

16 COMMISSIONER WALDRON: So you're talking
17 about 75,000. Is that what you're talking about?

18 COMMISSIONER RICHARDS: I thought it was 16,
19 the delta.

20 CHAIR ENRIGHT: No. This is another --

21 COMMISSIONER WALDRON: So what my issue is,
22 that 75,000 is over eight percent of the entire
23 original contract that you're asking us for, right?
24 75,000?

25 MS. BRANDON: I'm sorry?

1 COMMISSIONER WALDRON: Isn't --

2 CHAIR ENRIGHT: Yes.

3 COMMISSIONER WALDRON: That's over eight
4 percent of the total contract.

5 CHAIR ENRIGHT: I have a hard time saying yes
6 to that.

7 COMMISSIONER WALDRON: That just seems, for
8 your mistake, that's a --

9 MS. BRANDON: That's -- I'm sorry. That's
10 there were 500 hours budgeted for the inspection from
11 the beginning of November through the beginning of
12 February. And then more recently, the contractor's
13 schedule got pushed back two more weeks. The most
14 recent schedule is till February 16th. So we added an
15 additional 40 hours for those two weeks, bringing it to
16 580 hours. And it's at the same hourly rate that was
17 charged for previous inspection services, even when we
18 were using PSA.

19 COMMISSIONER WALDRON: Well, I have a hard
20 time with this number. It's over eight percent of the
21 whole contract.

22 COMMISSIONER RICHARDS: I was incorrect.
23 It's not a delta of 16.

24 CHAIR ENRIGHT: I have a hard time saying yes
25 to this, Commissioners. I will vote no, because I

1 would like for AECOM to go back and reevaluate it and
2 do it right, get it right, and someone else has to eat
3 this cost up. I cannot vote for this.

4 COMMISSIONER WALDRON: I would agree with the
5 Chairman.

6 COMMISSIONER RICHARDS: And I'm retracting my
7 comments.

8 I'm sorry, there's a lot of discussion.

9 CHAIR ENRIGHT: I'm sorry. Commissioner
10 Richards.

11 COMMISSIONER RICHARDS: I was mistaken that
12 the delta, the difference was 16. It's 75. I will not
13 support that, unless Blair can melt some icebergs.
14 You've got a long way to go.

15 COMMISSIONER CIKLIN: All right.

16 CHAIR ENRIGHT: Do it.

17 COMMISSIONER CIKLIN: Well, we've got to get
18 the project finished. We can't, you know, have AECOM
19 go off, you know, off the job. And if we all -- we all
20 realize this is going to end up in litigation anyway,
21 so whether we pay them X amount more today, it's all
22 going to come out when the project's done. I mean
23 obviously, we're going to probably be in court, and you
24 know, for someone to decide who screwed up on this. So
25 you know, we just need to get this finished, and let's

1 worry about, you know, the money when we go to court.

2 COMMISSIONER WALDRON: But we --

3 CHAIR ENRIGHT: Excuse me.

4 COMMISSIONER WALDRON: Sorry.

5 CHAIR ENRIGHT: Commissioner.

6 COMMISSIONER WALDRON: We say that every
7 month, and then there's another bill coming. So at
8 some point, I'd rather give this money to our lawyers
9 than to AECOM.

10 COMMISSIONER CIKLIN: Yes, but we've got to
11 get the project finished.

12 COMMISSIONER WALDRON: Well, I mean I just --
13 they need to finish it anyway.

14 CHAIR ENRIGHT: Thank you, Commissioners.
15 Let us hear from Mr. Bicknell.

16 MR. BICKNELL: Yes, Madam Chairman, I'd like
17 to, I guess, agree with what Commissioner Ciklin said,
18 that we've provided wording for this work order that
19 indicates that it's without prejudice to the Port for
20 looking at this at the end of the day, who's right,
21 who's wrong, who owes who money. And we've provided
22 that language to protect the Port so that this can be
23 approved without prejudice.

24 So as Commissioner Ciklin said, at the end of
25 the job, then we can say that was properly paid, that

1 wasn't properly paid, and look at it both from the
2 contractor's side and the engineer's side. But that
3 way, it allows the project to continue to completion,
4 and hopefully the engineer and the contractor will, as
5 Commissioner Richards said, get together here and get
6 this project done so that we're fighting over less
7 amounts of delay issues and cost to everybody.

8 But as Commissioner Ciklin said, it is
9 important that we finish this job, and I would
10 recommend that it be approved with the language that we
11 have provided that it's without prejudice to the Port's
12 position when this project is completed.

13 CHAIR ENRIGHT: Commissioner Richards.

14 COMMISSIONER RICHARDS: Thank you to our most
15 esteemed litigation counselor; very esteemed. That's a
16 fact. But I sound like somebody else that I listen to
17 too often. Excuse me. But you are esteemed.

18 Everything that we end up paying is subject
19 to potential litigation. AECOM's going to have to do
20 right by us. I will not support this, and I hope we
21 have some backbone on this Board and tell AECOM: Do
22 your job and do it now, and we'll see you when it's
23 done. And should AECOM care to walk away, then we'll
24 call our litigation attorney.

25 CHAIR ENRIGHT: Commissioner McArthur.

1 VICE CHAIR McARTHUR: May I ask Ms. Brandon a
2 question? I don't mean to put her on the spot. I
3 agree with both sides. My question is, and I don't
4 know if you can answer this: If we vote, as if looks
5 like we will, not to approve this change order today,
6 what will the result be? What will AECOM do?

7 MS. BRANDON: I can't speak for our
8 higher-ups. But I would think that since this specific
9 amendment is for full-time inspection services, that
10 I'm not sure we'll be able to continue that or not. We
11 could continue to work off the budget that we got
12 approved last month for engineering services, but that
13 continues to involve review of submittals and RFIs and
14 all of the above services that are still required to
15 complete the project.

16 The one thing I wanted to note that I didn't
17 know if the attorney was going to mention is that the
18 Port, at its discretion, can start withholding
19 liquidated damages from the contractor from the
20 substantial completion date. And we are at 187 days of
21 delay, at \$3,000 a day. So it was anticipated that the
22 payment would eventually be worked out with the
23 contractor for those services maybe.

24 CHAIR ENRIGHT: Commissioner Ciklin.

25 COMMISSIONER CIKLIN: Yes, I'd like to hear

1 from Manny and José. And just give us the, you know,
2 if we don't approve this, which believe me, I don't
3 want to give them another penny either --

4 COMMISSIONER RICHARDS: We had this
5 conversation three, four months ago.

6 COMMISSIONER CIKLIN: You know, but I mean it
7 doesn't matter, we'll probably get billed again. But
8 like I say, you know, putting my thinking cap on, I
9 said, boy, I said, we've got to get this done. I don't
10 want to pay them another penny. But the rational side
11 says, look, get it done. I'm pretty certain that when
12 this comes to an end and we go to court, that we
13 certainly will get our money back. But I'd like to
14 hear from José and our Executive Director.

15 EXECUTIVE DIRECTOR ALMIRA: If I may -- I
16 outrank you, so I talk first.

17 MR. SOLER: Okay.

18 EXECUTIVE DIRECTOR ALMIRA: How about this?
19 Look, we saw in the previous slides that the job on the
20 land side is -- not the land side, but the berth is
21 somewhat completed and things are going a little bit
22 slower. I just thought of this. At first, as
23 Commissioner Enright mentioned, that AECOM had come to
24 us and said, well, we need a part-time inspector --

25 CHAIR ENRIGHT: That's right.

1 EXECUTIVE DIRECTOR ALMIRA: -- then they
2 switched to a full-time inspector. What if we go back
3 to a part-time inspector? Now, it's not going to be
4 75,000. I get that. And I'm flabbergasted as well. I
5 thought it was 16, to be honest with you. But what if
6 they go ahead and now they only charge us for a
7 halftime inspector? Is that 35,000 on top of the 58?
8 That's a little bit better. So I'd like to throw that
9 out, and maybe Karen can answer it.

10 But overall, Commissioners, I will tell you
11 this is going beyond the belief that here it is, and
12 now it looks like March will probably be a somewhat
13 optimistic day for them to finish. This should have
14 been completed back in June. You've heard the story.
15 Then it was September, and then it became December, and
16 now we're looking at March. That's my take.

17 CHAIR ENRIGHT: Commissioner Richards.

18 COMMISSIONER RICHARDS: Sure. I'm glad the
19 engineer said we can go to the contractor for
20 liquidated damages. We knew that. Sorry, we knew
21 that.

22 Counsel, can we go after the engineer for
23 liquidated damages? Counselor, does our contract
24 provide for liquidated damages against the engineer?

25 MR. PICKEN: We don't have a liquidated

1 damage provision against the engineer.

2 COMMISSIONER RICHARDS: All right, thank you.

3 I just wanted to understand the other half, because I
4 don't know who's wrong; I just don't know.

5 CHAIR ENRIGHT: Commissioner McArthur, did
6 you want to speak?

7 VICE CHAIR McARTHUR: No.

8 CHAIR ENRIGHT: Continue.

9 MR. SOLER: I just would like to add a
10 comment that this work order only goes through
11 February 16, and based on the last update, we know that
12 construction's already delayed.

13 COMMISSIONER RICHARDS: They'll be back.

14 MR. SOLER: We know it's going past February
15 16, mostly due to the fact that the redesign of the
16 dolphin structure is still in process. So we might as
17 well probably, as Commissioner Richards mentioned,
18 probably AECOM will come back next month because the
19 project is going after the February 16 deadline date.

20 CHAIR ENRIGHT: Commissioner Waldron.

21 COMMISSIONER WALDRON: Yes, so this was an
22 AECOM error, right? I mean so you -- correct? You
23 just --

24 MS. BRANDON: The spreadsheet, yes.

25 COMMISSIONER WALDRON: You wanted us to make

1 you whole from your error.

2 MS. BRANDON: The dollar amount. The hours
3 were included --

4 COMMISSIONER WALDRON: But you're just asking
5 for 100 percent. You're not cutting any deal because
6 of your mistake. You want 100 percent of your mistake.

7 MS. BRANDON: Yes --

8 COMMISSIONER WALDRON: So you're not going to
9 cut us any -- there's no negotiation?

10 MS. BRANDON: That was actually for full time
11 since the beginning of --

12 COMMISSIONER WALDRON: My question is: So
13 you're not negotiating? You're not taking any hit for
14 your error? You're asking us to just come up with 100
15 percent of the money?

16 MS. BRANDON: Yes, that's correct.

17 CHAIR ENRIGHT: Commissioner --

18 COMMISSIONER CIKLIN: Ciklin.

19 CHAIR ENRIGHT: -- Ciklin.

20 COMMISSIONER CIKLIN: Greg, you said that
21 there is nothing in the contract for liquidated damage
22 for AECOM, but it doesn't prevent us from, when we're
23 going to court --

24 MR. PICKEN: From seeking damages, correct.

25 It's just not --

1 COMMISSIONER CIKLIN: Well, right. But yes,
2 who cares if it's in the contract, we're still going to
3 be going after, you know, anybody we can to get our
4 money back.

5 MR. PICKEN: Right. A liquidated damage
6 amount is typically an amount per day until something
7 is finished.

8 COMMISSIONER CIKLIN: Right.

9 MR. PICKEN: So that would not have been
10 appropriate in this kind of a contract.

11 COMMISSIONER CIKLIN: Right.

12 MR. PICKEN: But there are damage provisions
13 in it.

14 COMMISSIONER CIKLIN: Absolutely. So like I
15 say, you know, when this project is open -- because if
16 AECOM walks off the job, we're all five of us, they're
17 going to look at us like, you know, after years of, you
18 know, screw-ups, why would you let them, you know, walk
19 off the job? So I've been around a long time, I think.
20 We got to let them finish. And that, you know, when we
21 go to court, I'm telling you, we'll get our money back.

22 CHAIR ENRIGHT: Thank you. Call the
23 question. Motion?

24 COMMISSIONER WALDRON: So would you consider,
25 since this was your error, at all cutting, splitting

1 this in half?

2 MS. BRANDON: Commissioner Waldron, I don't
3 have the authority to cut the dollar amount back. That
4 would have to go back to the managers in the Ports and
5 Marine Group. We could certainly consider, if it's the
6 desire of the Port, that we reduce the services and cut
7 back the hours to less than full time from here going
8 forward. We could certainly do that. This is a time
9 and materials contract, so whatever we don't use, you
10 don't get invoiced for, the time charge.

11 CHAIR ENRIGHT: Mrs. Brandon, I guess my big
12 question, although you're cutting back the hours and
13 going half time again, you will not complete the job.
14 I mean it's going to take you longer to do the job,
15 because if you're asking for all the money -- and I
16 guess I have a problem too because of the fact you're
17 penny, dime and nickeling us for everything, and the
18 millions of dollars and the hundreds of thousands of
19 dollars we've given this firm, and they are saying they
20 need \$75,000, this is unbelievable.

21 COMMISSIONER RICHARDS: I might -- I would
22 suggest that one of two things happen. I'm willing to
23 make a motion. We know what that will be. Or we could
24 do something softer, and we can defer this and allow
25 AECOM to take the Executive Director's suggestion and

1 go back and rework this and bring it back. They will
2 not walk away from the job, okay? So that might be a
3 nicer, softer way of doing it, by deferring this to the
4 following month, and they can go back and rework the
5 numbers based upon the suggestion of our E.D.

6 COMMISSIONER CIKLIN: Good idea.

7 CHAIR ENRIGHT: Excellent idea. And then
8 also, you can have the idea -- you can talk to your
9 superiors and then ask them the question that
10 Commissioner Waldron wants to know.

11 COMMISSIONER RICHARDS: May I offer a motion,
12 Madam Chair?

13 CHAIR ENRIGHT: Yes, go on.

14 COMMISSIONER RICHARDS: I move that this item
15 be deferred until our next regularly scheduled meeting.

16 COMMISSIONER CIKLIN: Second.

17 CHAIR ENRIGHT: Motion has been seconded
18 (inaudible). All in favor, say aye.

19 (A chorus of ayes.)

20 CHAIR ENRIGHT: Motion carries five/zero.

21 MS. BRANDON: Commissioner Enright, can I
22 make one statement?

23 CHAIR ENRIGHT: Yes.

24 MS. BRANDON: Just for the record, the
25 dollars for the full-time inspection that was budgeted

1 as part time originally by AECOM adds up to over
2 \$50,000 that we've already, you know, lost on this
3 project. So just wanted to make you aware of that.

4 CHAIR ENRIGHT: Okay, thank you.

5 José, continue. That's it?

6 MR. SOLER: That's it.

7 CHAIR ENRIGHT: Okay, now we need our
8 governmental affairs, H.3. Is Mr. Pinsky here today?

9 COMMISSIONER CIKLIN: He's in Tallahassee.

10 CHAIR ENRIGHT: Okay.

11 EXECUTIVE DIRECTOR ALMIRA: No, he's not.

12 CHAIR ENRIGHT: We will go on. Let's
13 continue to old business. Peanut Island update.

14 EXECUTIVE DIRECTOR ALMIRA: All right,
15 Commissioners, Peanut Island update. Earlier in the
16 month a delegation from the County engineers, as well
17 as representatives from Weeks Construction Company
18 visited Peanut Island. While there, they inspected the
19 condition of the U.S. Coast Guard station and have yet
20 to report their findings. It is anticipated that the
21 report will be ready early next week.

22 Also, this week, as a matter of fact, a new
23 organization contacted us. This organization's name is
24 Classic Sailboats. You have information in your
25 folders. It's a not-for-profit maritime publication

1 and association of the world's largest alliance of
2 classic yacht owners who are dedicated to preserving
3 the spirit and the historical significance while
4 protecting our precious oceans and wildlife, as
5 illustrated in a high level of interest in preserving
6 this U.S. Coast Guard station.

7 What I have done is I went ahead and
8 suggested that they get in touch with Eric Call from
9 the County and explore each other's, you know,
10 synergies to see what they may come up with. But
11 ultimately, this is going to boil down to, again, our
12 County, Palm Beach County, and their wishes to either
13 take over or at least notify us of what they are
14 planning on doing.

15 I mentioned a little bit more about the -- I
16 did mention about the independent filmmaker, and what
17 I'd like to do now is also let you know that at the
18 Coast Guard house and station we did install an alarm
19 system. And this alarm is hooked to, hooked up to
20 Mr. Ken Hern's phone. At night he's been consistently
21 getting signs that there are some visitors. And with
22 that, we'd like to show you that we caught them.
23 They're going to be featured --

24 (Video played.)

25 And here comes junior.

1 COMMISSIONER CIKLIN: A family.

2 EXECUTIVE DIRECTOR ALMIRA: Bye. A little
3 levity. Believe it or not, they still --

4 MR. HERN: Last night.

5 EXECUTIVE DIRECTOR ALMIRA: -- at 3:00, 4:00
6 in the morning, and he's getting the signals that
7 somebody's attempting to come into the house.

8 So until next month, Commissioners, that's
9 all I have on Peanut Island. Are there any questions?

10 CHAIR ENRIGHT: No. Thank you.

11 EXECUTIVE DIRECTOR ALMIRA: Thank you.

12 CHAIR ENRIGHT: J.1.

13 MR. ZIELINSKI: Good afternoon,
14 Commissioners. Paul Zielinski, Deputy Director.

15 Teeters has been a valued tenant of the Port
16 for decades. Last year they grew to nearly \$775,000 of
17 the Port's revenue. They shipped over 150,000 tons.
18 They reached over 8,500 vehicles being exported, and
19 their container business out of the Port has been
20 consistent for years.

21 On June 30th, 2016 their contracts ended for
22 both the Terminal User's Agreement and the Monarch
23 Shipping. Both ended on that date. Since that time,
24 they have been operating on a month to month basis, but
25 we've assumed and operated as if the contracts were

1 still in force. Increases were made to their rates on
2 both July 1st, 2016 and July 1st, 2017, and we did hold
3 them to their minimums in the terms of both agreements
4 as if they were in force.

5 I'm pleased to announce that new agreements
6 have been reached, and in fact, been executed by the
7 tenant. Both agreements are effective January 1st of
8 this year. They're for five years terms, with two five
9 year options to renew. In order to get the rates to
10 coincide with the renewals, they've accepted a
11 1.5 percent increase on all rates effective January
12 1st. Annual increases will be established, three to
13 five percent based upon COLA. There are
14 cross-guarantees of both firms, and they're all
15 coterminous.

16 The Monarch agreement, we've raised the
17 insurance from 1 million to a 5 million minimum. We've
18 set minimum guarantees on a monthly basis. We've
19 established a guaranteed 36 calls minimum per year, and
20 we've also provided them some dockage relief if the
21 Port is unable to meet our berthing assignment times.

22 On the terminal agreement, we maintain our
23 ability to reconfigure their land if necessary for the
24 Port's benefit, and we've provided them the exclusive
25 use of the southern roadway behind their terminal.

1 It's a dead end. It doesn't go anywhere and allows
2 them access to it.

3 Any questions on the agreements?

4 COMMISSIONER RICHARDS: Madam Chair.

5 CHAIR ENRIGHT: Commissioner Richards.

6 COMMISSIONER RICHARDS: I don't want to --

7 COMMISSIONER WALDRON: No, go ahead, please.

8 COMMISSIONER RICHARDS: I am honored, and I'm
9 pleased and honored to be able to move to approve the
10 2018 Amended and Restated Terminal User Agreement for
11 Teeters and the 2018 Amended and Restated Agreement for
12 Monarch Shipping. It's a well run family business.
13 They go to a phenomenal country, Haiti, a very
14 important market for the Port of Palm Beach. Happy to
15 make that motion.

16 COMMISSIONER CIKLIN: Second.

17 COMMISSIONER WALDRON: I just have one quick
18 question. The exclusive use of south roadway, is
19 anybody -- does that impact anybody?

20 MR. ZIELINSKI: It's a dead end road.

21 COMMISSIONER WALDRON: Okay. All right, yes,
22 that's fine.

23 CHAIR ENRIGHT: Any other comments?

24 COMMISSIONER WALDRON: Voting now.

25 CHAIR ENRIGHT: Discussion.

1 COMMISSIONER WALDRON: There was a motion,
2 so --

3 CHAIR ENRIGHT: Discussion. All in favor.
4 (A chorus of ayes.)

5 CHAIR ENRIGHT: Carries unanimously.
6 Teeters has worked with us so well --

7 MR. ZIELINSKI: Thank you.

8 CHAIR ENRIGHT: -- over the years --

9 COMMISSIONER RICHARDS: Yes.

10 CHAIR ENRIGHT: -- and we are really honored
11 and happy to have them on as a tenant of ours. They
12 have always stood by us. And when their father was
13 living, he worked hard, and now they'll continue to be
14 at the Port of Palm Beach.

15 Carl Baker, go on.

16 MR. BAKER: Commissioners, and now for the
17 main event of the evening, the CCNA selection process.

18 CHAIR ENRIGHT: Mr. Baker, before you start,
19 I would just like to acknowledge former Port
20 Commissioner and Commissioner Priscilla Taylor is in
21 the audience. Also, former County Commissioner
22 Ms. Addie Green, stand. And we had Commissioner,
23 County Commissioner Mack Bernard was here. I don't
24 know if he's still here. Am I missing any other
25 dignitaries or elected officials?

1 Okay, go on. Proceed.

2 MR. BAKER: Thank you. You're about to
3 receive presentations from four companies. This was
4 selected by the Board from the last Board meeting. So
5 the first company you're going to receive a
6 presentation from is going to be E. C. Fennel
7 Engineering Consultants. The order of presentation was
8 determined prior to the meeting. Everybody drew a
9 number out of a baseball cap. So with --

10 COMMISSIONER WALDRON: What kind of baseball
11 cap? Which team?

12 MR. BAKER: A Port of Palm Beach baseball
13 cap.

14 CHAIR ENRIGHT: Question, Mr. Ciklin.

15 COMMISSIONER CIKLIN: So Carl, just so
16 everyone knows, so each group is going to get like ten
17 minutes, and they're just going to give us one
18 presentation for all the --

19 MR. BAKER: Yes, sir.

20 CHAIR ENRIGHT: All three.

21 MR. BAKER: Right.

22 CHAIR ENRIGHT: Thank you.

23 MR. BAKER: Now, and then since we might as
24 well go ahead, upon the completion of the presentation
25 and the scoring, the Board is going to be asked to

1 allow the Executive Director to negotiate with the
2 first place company in each category. So that will
3 occur about an hour from now.

4 But the -- here's your sheet. Here's the
5 three score sheets for everything. This is for
6 engineering services, for professional services not to
7 exceed \$200,000, same thing for projects under
8 2 million and for work of a specified nature.

9 Yes, ma'am.

10 CHAIR ENRIGHT: Continue, and then I have
11 Commissioner Richards.

12 MR. BAKER: Okay. So once each company, once
13 everybody is through presenting, you need to sit down,
14 and you're going to need to rank each company inside
15 each one of those three categories. And then when
16 everybody is done with that, we're going to add them up
17 live on a spreadsheet on the screens.

18 CHAIR ENRIGHT: Okay, I have several
19 individuals who would like to speak on this particular
20 item. So I guess we will have them to do the
21 presentations, and then we will have the comments from
22 the public, the individuals who would like to comment,
23 okay? So we'll go on.

24 MR. BAKER: Yes, ma'am.

25 CHAIR ENRIGHT: Commissioner Richards.

1 COMMISSIONER RICHARDS: The only question,
2 and I understand that we're going to receive a ten
3 minute, maximum ten minute presentation from each of
4 four different entities.

5 MR. BAKER: Correct.

6 COMMISSIONER RICHARDS: And I understand that
7 there are three different proposals. One is for
8 engineering services or study activity not to exceed
9 200,000.

10 MR. BAKER: Correct.

11 COMMISSIONER RICHARDS: The second is work of
12 a specified nature.

13 MR. BAKER: Correct.

14 COMMISSIONER RICHARDS: And third is for
15 projects under \$2 million.

16 MR. BAKER: Correct.

17 COMMISSIONER RICHARDS: If the four
18 entities make a presentation -- I'm asking for advice
19 here -- do you anticipate that the sheets will all be
20 the same? In other words, I have three -- there are
21 three projects here. I'm wondering whether there's
22 going to be such a -- I'm trying to rephrase this in my
23 mind.

24 COMMISSIONER CIKLIN: I know what you're
25 saying.

1 CHAIR ENRIGHT: I know what you're saying.

2 VICE CHAIR McARTHUR: I agree with you.

3 COMMISSIONER RICHARDS: Why would I give one
4 entity a larger or a different number for one of the
5 three than the other two, if you could give me --

6 MR. BAKER: Theoretically, hypothetically,
7 say one company has a team of a thousand people that
8 does nothing but economic studies, and we need an
9 economic study. But yet that same team has never built
10 anything in the water. You might want to give them the
11 contract for studies, because that is -- they're really
12 strong on that, but they're not particularly strong on
13 anything else. That would be the hypothetical example.

14 COMMISSIONER RICHARDS: Thank you. I just
15 wanted to hash this out. Thank you.

16 COMMISSIONER CIKLIN: Okay.

17 CHAIR ENRIGHT: Go on.

18 MR. BAKER: May we?

19 CHAIR ENRIGHT: Continue.

20 MR. BAKER: Thank you.

21 CHAIR ENRIGHT: We will start with -- the
22 first company we have is E. C. Fennel Engineering
23 Consultants.

24 COMMISSIONER CIKLIN: Who's got the clock?

25 CHAIR ENRIGHT: She has the clock. She will

1 start as soon as they return over there.

2 COMMISSIONER CIKLIN: Ms. Howard?

3 CHAIR ENRIGHT: Yes, she will start. Thank
4 you. Let's start the clock. Ten minutes.

5 MR. FENNEL: Good afternoon. And to the
6 Board, we certainly appreciate the opportunity to make
7 a presentation to the Board on our services.

8 This is E. C. Fennel, P.A. The firm, in its
9 present configuration, started providing services to
10 the market in 2011. We've gone to a firm of 130
11 employees led by 12 P.E.s, leading disciplines of
12 electrical, civil and mechanical. Our primary service
13 is in utility infrastructure, along with our building
14 services, and we've been able to provide services here,
15 both in the state of Florida and out of the country
16 also.

17 With that, I will pass on to Jerold.

18 MR. PARROTT: Good afternoon.

19 Why Team ECF? We understand that the Port
20 typically has gone to big box engineering firms for
21 their engineering solutions, but we understand that the
22 Port typically has not been happy with those big box
23 solutions. We're asking this Commission to cruise a
24 new path.

25 A lot of engineering comes from our intimate

1 size firm. Big things often happen from small
2 beginnings like this. ECF and our culture at ECF,
3 we're able to adapt. Because of our size and because
4 of our intimacy, we're able to adapt and adjust to the
5 Port's needs.

6 We have a family environment at ECF. We're
7 not talking Disney World here, we're talking
8 engineering. But where that family environment comes
9 to is it helps to work with somebody or work with a
10 firm during tough times that you enjoy working with.
11 We don't have the layers. We don't have the layers of
12 the big box.

13 We just introduced you to our president. Our
14 president is accessible, and he's accessible to hear
15 the Port's needs. And with that said, then we're lean;
16 we're lean. And that leanness allows our employees to
17 understand the company's mission, and then we're able
18 to then better serve our clients.

19 We also know the Port. I cut my teeth and
20 grew up in the engineering business working for CH2M
21 Hill, one of the former Port's engineers. I engineered
22 the chiller plant storage -- the chiller thermal
23 storage plant out there. I engineered the HVAC for the
24 passenger gangway, and I also engineered the
25 replacement of the two chillers on top of the Maritime

1 Office Building.

2 ECF put together a dynamic team of local home
3 grown talent. Please note that each firm that we've
4 partnered with has highly professional, highly
5 qualified engineers in positions that will directly
6 serve the Port's needs.

7 Our job. ECF, if so accepted, we will handle
8 all project management duties, we will handle the
9 mechanical, the electrical, the plumbing engineering
10 duties. We'll also perform lighting and security
11 engineering, and we will do study and assessments.

12 Introducing you to the team, Alan Gerwig &
13 Associates has partnered with us, and they will perform
14 the civil structural duties. Alan Gerwig and his team
15 have thorough experience in the port and marine
16 environment. Some of his jobs are highlighted here,
17 but Alan's going to come up and talk about one that
18 he's extremely excited about because it has a lot of
19 the design elements that you guys are used to dealing
20 with in your Port.

21 MR. GERWIG: Thanks, Jerold.

22 As Jerold mentioned, we would be bringing the
23 civil and the structural engineering expertise to these
24 projects. We have a niche in serving industrial
25 clients. We highlighted one that you'll see in front

1 of you in this photograph. For 25 years we've been
2 designing these sites, over 40 of these greenfield
3 sites, rebuilds, modernizations for industrial clients.

4 And I brought this up because I think this
5 shows all the aspects of a lot of the things you would
6 deal with here on your Port projects. These sites
7 often have overhead cranes, they have low rise
8 buildings, material handling conveyor systems, truck
9 scales, fueling systems, secondary containment
10 facilities, rail sidings, all these type of things that
11 would come into play here with the Port.

12 So we believe that the expertise we've had,
13 25 years plus of doing this type of work, would be
14 spot-on for the type of projects that you would be
15 asking under this contract.

16 MR. PARROTT: Also serving on our team,
17 serving for our coastal and marine engineering duties
18 will be Cummins and Cederberg. They're here, and they
19 have extensive experience. Right now they have
20 partnered in working with PortMiami on their master
21 plan.

22 Reginald Cox & Associates will handle all
23 architecture duties for our team. Reginald Cox is a
24 local firm out of Delray Beach, Florida. He has
25 extensive municipal experience.

1 Spotlight Geophysical will handle all of our
2 geotechnical needs. Spotlight Geophysical has
3 extensive marine experience. You can see from this
4 slide here that one of the things that, one of the
5 activities that they participate in is marine seismic
6 refraction and just regular land refraction also.

7 I want to note that ECF didn't select these
8 teams out of a whim. We have a partner and long
9 lasting relationship with each one of these firms.

10 Todd, here from Florida GPR, we are extremely
11 proud of. One of our models is to lift as we climb, so
12 here's ECF as a midsize firm pulling up Todd. But we
13 selected Todd because Todd has exemplary equipment.
14 Todd's equipment, no company in south Florida matches
15 it, and the images and the results that we get from his
16 studies are fantastic.

17 We understand that today's business
18 environment can be unforgiving. We understand that you
19 guys have a high expectation of products that you're
20 going to get out of the engineering firm that you
21 select. ECF's project management methodology is
22 superior by none.

23 We implement a five point plan to this
24 process. This plan starts from understanding the scope
25 of the job at initiation, to planning out that scope

1 and working directly with Port staff to executing that
2 plan. We, furthermore, control the execution of the
3 plan, and at project closeout, we reevaluate and
4 evaluate so that we can do it better.

5 ECF considers a successful project one that
6 comes in on time, within budget, and high quality
7 engineering. The ECF way is big time service and
8 quality engineering. We believe in value engineering,
9 and that value engineering comes from, one,
10 understanding the client's mission; two, having the
11 best QA QC process that you can have; and three, before
12 we ever issue a job, that process is vetted and
13 re-vetted through that QA QC process.

14 The biggest mistake a small company can make
15 is to think like a small firm. To be where we are in
16 the marketplace today, we had to have a big vision.
17 Our mission is bigger than the bottom line. The big
18 box firms are going to come and they're going to push
19 bottom line. We're going to push our relationship and
20 our quality of service to you. It's a lot of
21 engineering coming from this small package.

22 We appreciate your time and effort today, and
23 we hope that you select ECF Engineering Consultants as
24 your engineering service provider.

25 CHAIR ENRIGHT: Commissioner Ciklin with a

1 question.

2 COMMISSIONER CIKLIN: Yes, has your team
3 changed any since you sent in the original proposals?
4 Has someone been added and dropped or --

5 MR. PARROTT: Yes.

6 COMMISSIONER CIKLIN: Who's that?

7 MR. PARROTT: We dropped Parsons.

8 COMMISSIONER CIKLIN: Right.

9 MR. PARROTT: WSP/Parsons.

10 COMMISSIONER CIKLIN: Right.

11 MR. PARROTT: Yes.

12 COMMISSIONER CIKLIN: And my question is, I
13 mean I know they are very familiar in, you know, ports
14 and construction. Do you have anybody on your team
15 now, since they're not on anymore, that has done
16 anything at all in the water, I mean at ports at all?
17 I know you could probably do the work, but you know,
18 since nobody on your team, unless you can tell me
19 otherwise --

20 MR. PARROTT: Oh, no, our whole team is --

21 COMMISSIONER CIKLIN: No, I'm not talking
22 about a chiller plant. I'm talking about actual, you
23 know --

24 MR. PARROTT: Cummins Cederberg.

25 COMMISSIONER CIKLIN: Okay. Well, you could

1 tell me like what other ports that you've worked with
2 and what you've done then.

3 MS. CHIELLO: Sure. So we're a coastal
4 marine engineering firm, so all we do, all of our
5 projects are in the water. We don't do anything on
6 land. So we've designed seawalls, dredging projects.

7 We currently have a contract with Port of
8 Miami assisting with their master plan. They're
9 updating it to include coastal resiliency and
10 adaptation. We do a lot of sea level rise studies with
11 the parks. We also do work in the Caribbean with
12 international cruise lines, designing berthings for
13 large cruise ships, helping them shape their island.
14 We do a lot of coastal modeling and analyses.

15 So basically, my firm does field
16 investigations, engineering design, and then also any
17 sort of marine or benthic requirements that are
18 involved in environmental permitting.

19 COMMISSIONER CIKLIN: Okay, great. Thank
20 you.

21 CHAIR ENRIGHT: I just have one question for
22 you. You said you're currently now at the Port of
23 Miami?

24 MS. CHIELLO: Correct.

25 CHAIR ENRIGHT: Okay, and you're doing

1 specifically what?

2 MS. CHIELLO: We are assisting them with
3 updating their master plan for the Port, specifically
4 related to coastal resiliency.

5 CHAIR ENRIGHT: Okay, thank you.

6 MS. CHIELLO: You're welcome.

7 CHAIR ENRIGHT: Commissioner McArthur.

8 VICE CHAIR McARTHUR: Yes, I just have a
9 question. Very nice presentation. Thank you.

10 MR. PARROTT: Thank you.

11 VICE CHAIR McARTHUR: And you said you strive
12 to be on time and on budget, but one of the questions
13 we had last month was: What's your record? Have you
14 been on time and on budget in your recent major
15 projects?

16 MR. FENNEL: To answer that question, yes.
17 We've completed over 1,000 project in the past five
18 years for our client base, and during that period of
19 time we've met, as Jerold indicated, not only the
20 schedule, but we've brought in a quality project under
21 budget in each case. So we have an excellent track
22 record.

23 VICE CHAIR McARTHUR: Thank you.

24 CHAIR ENRIGHT: Are you in West Palm Beach?

25 MR. FENNEL: Yes, I should have indicated in

1 the intro. We're located -- we are a West Palm Beach
2 firm, located off of 45th Street and 95 in the
3 Northpoint business sector.

4 CHAIR ENRIGHT: Okay, thank you.

5 Any other questions, Commissioners?

6 COMMISSIONER RICHARDS: Good presentation.
7 Thank you. I appreciate it.

8 CHAIR ENRIGHT: Excellent; excellent job.
9 Thank you.

10 Next, Mr. Baker.

11 MR. BAKER: Yes, the next presentation will
12 be by Bermello.

13 COMMISSIONER RICHARDS: We need to make sure
14 that everyone states their name --

15 CHAIR ENRIGHT: Name, right.

16 COMMISSIONER RICHARDS: -- when they present,
17 please, if you could make sure.

18 CHAIR ENRIGHT: Thank you. I will.

19 Please state your name and your company.

20 MR. VANDERBEEK: Michael Vanderbeek, with
21 Bermello, Ajamil & Partners. And we do have some
22 handouts that we'd like to give the Commission, if
23 that's okay.

24 CHAIR ENRIGHT: Yes, thank you. Sir, you
25 have ten minutes.

1 MR. VANDERBEEK: Okay. All right, thank you
2 very much. So my name is Michael Vanderbeek, and if
3 Bermello, Ajamil & Partners is fortunate enough to be
4 selected for one or more of the current projects, then
5 I'll be your project manager. So thank you very much
6 for having us here today. We appreciate the
7 opportunity.

8 Before I get started with the rest of the
9 presentation, I first and foremost want to point out,
10 highlight -- you can see on the screens here -- what
11 B&A sees as the potential opportunities and challenges
12 facing this Board in the next few year. And the reason
13 I want to start with this is because B&A has more than
14 25 years of experience in port planning projects, and
15 we always approach our projects from a business
16 perspective. And so it's important for us to
17 understand your markets and your lines of business,
18 first and foremost.

19 So in terms of the opportunities up here,
20 Port of Palm Beach has already taken some important
21 steps to address these, to seize these opportunities,
22 specifically as relates to your recent agreements with
23 Tropical Shipping and Bahamas Paradise Cruise Line, but
24 we definitely believe there are other opportunities to
25 look at.

1 And in terms of challenges, the thing I'd
2 like to highlight most here is that Bermello, Ajamil &
3 Partners, because of our experience working in almost
4 every port in Florida, certainly all the major ports in
5 Florida and at other ports around the world, we think
6 we're better suited than any other company to help you
7 meet these challenges.

8 So with that, I want to talk a little bit
9 about who we are. So Bermello, Ajamil & Partners, as a
10 company, we're a local south Florida based firm with
11 fewer than 150 total employees, many of which are
12 themselves minorities, and we are 95 percent minority
13 owned. And as I mentioned already, we've worked at all
14 major ports in the state of Florida, and we've done
15 this for more than 25 years.

16 And again, we believe we have assembled a
17 diverse team of local professionals that are going to
18 be able to work on your projects directly and help you
19 meet your needs for the future. And so just very
20 briefly, I want to ask my team to stand up. In the
21 interest of time, since we only have ten minutes, we're
22 not going to be able to give you formal introductions;
23 it would take too much time. But I did want you to be
24 able to at least put some faces with names as you've
25 seen them in the org chart and so you can see our team

1 here. And thank you once again for the opportunity to
2 be here.

3 And as I already mentioned, not only are we
4 all local, but most of us are also actually Palm Beach
5 County SBEs or MWBEs. And again, this is the team that
6 will be working firsthand on the projects here at the
7 Port if we're fortunate enough to be selected.

8 In terms of our core competencies, looking at
9 the 2012 to 2022 master plan, B&A has direct
10 experience, along with our team of sub-consultants, in
11 executing many similar projects in many other ports
12 throughout Florida, throughout the country and around
13 the world. And again, this just points out our
14 capabilities and our history of performing in contracts
15 of similar nature and similar scope to what we would
16 expect to be doing here in the Port of Palm Beach.

17 And the last thing I want to emphasize is
18 that because we approach everything from a business
19 perspective, we focus very much, emphasize very much
20 understanding what your needs are and what your
21 projects are. So we've taken the time to look through
22 your capital plan.

23 And looking at the things that are
24 highlighted and everything that's in your five year
25 capital plan, we have direct experience, not just,

1 again, not just us, but all of our sub-consultant team,
2 working on very similar projects at a number of other
3 ports. So we're ready to hit the ground running day
4 one, and we know how to handle a lot of these different
5 projects. And I'll spend the next few slides talking
6 in detail about specific examples of some of these.

7 So the Board of Commissioners did ask
8 previously that when we give our presentations today,
9 that we focus on past experience and that we talk about
10 our performance and lessons learned. So the remainder
11 of our presentation is really going to be focused on
12 those things, and we're going to look at three specific
13 examples.

14 First is Port Everglades in Broward County
15 where we have a general consultant, an architecture and
16 continuing services contract. Next we're going to look
17 at Port Canaveral where we also have a general services
18 contract. And then finally, PortMiami.

19 So looking at these one at a time, I'll start
20 first and foremost with my alma mater, where I used to
21 work, which is Port Everglades. And as you can see on
22 the slide here, we've performed a number of services
23 under our continuing services contract with Port
24 Everglades at that Port.

25 And these include everything from cruise

1 terminal design and construction to market assessments,
2 and to most recently this past fall, we were actually
3 awarded the contract for Port Everglades for the first
4 time to do their 2018 strategic master plan, their
5 master vision plan update, which we're very excited
6 about. So we have that experience, we've worked in
7 this port, and now we're doing new things there as
8 well.

9 Two of the projects that I just want to
10 highlight to again exemplify our performance and how
11 we've handled projects in the past, are first, cruise
12 terminals, Terminal 2, 19, 21 and 26. And we've
13 grouped those together because we actually completed
14 those as a single project, which I'll talk about more
15 in a moment. And then obviously, the next one down
16 there, Terminal 4, the Slip 2 extension. And the
17 reason that one's included is because it's directly
18 relevant to a number of the berth extension projects
19 that are in your own capital plan.

20 So talking about the first one in terms of
21 the process and our experience there and performance,
22 this was a very interesting project for us because what
23 we had to do is we had to complete all four of those
24 terminals, and when I say complete, I mean design and
25 construct simultaneously in less than a year.

1 And this was an extremely intense project for
2 us, but we did this project on time and on budget. And
3 it was very stressful, and it required a lot of daily
4 coordination and constant communication with all
5 parties involved, not the least of which, obviously,
6 being the Port Authority, Port Everglades. But again,
7 the Port was extremely satisfied with our performance
8 on this project because we were able to do four
9 terminals simultaneously in less than a year and have
10 them ready for the next cruise season, all on time, on
11 budget.

12 The second project, the Terminal 4, Slip 2
13 extension, again referencing that primarily because it
14 directly relates to some of the work we would expect to
15 be involved with here in Port of Palm Beach with regard
16 to your berth extension projects. And two of our team
17 members, our sub-consultants actually did work with us
18 on that project as well, so we have that direct team
19 experience on those projects also.

20 In terms of lessons learned, only have time
21 to really get into one, but I will talk about it. And
22 that was kind of a universal lesson learned, but it was
23 basically, always expect the unexpected. And just by
24 way of example, for the Terminal 4, Slip 2 extension
25 project that I talked about, we had an unexpected

1 situation that we had to deal with, which we thought we
2 resolved quite effectively.

3 But basically, it involved when we had that
4 contract for that project, Port Everglades hired a
5 separate contractor to do the dredging for that
6 project. And it turned out that that separate
7 contractor unfortunately didn't have the capabilities
8 to complete the project, so B&A had to step in in the
9 middle of that project, hire a different contractor to
10 complete the dredging work in order for that project to
11 move forward.

12 And you know, this was a very challenging
13 situation, and just being very up front about it, it
14 did impact the scope of the project, it impacted the
15 budget, it impacted the schedule. However, in the long
16 term, we actually saved the Port a significant amount
17 of money and a significant amount of time by using our
18 general services contract to hire that contractor as
19 opposed to the Port having to rebid the project and
20 stop the work.

21 Next example I'll give is Port Canaveral, and
22 where we've also done a number of studies, ranging from
23 everything from cruise studies to we did their
24 strategic master plan and also have worked on the space
25 program, of all things, up there. So an interesting

1 place to work.

2 And one of the things I want to just
3 highlight about our work at Port Canaveral is that
4 we've really emphasized financial analysis and
5 financial assessment because it's very important to
6 Port Canaveral that they can pay for their projects.
7 And so they pushed us very hard to really look at how
8 do we maximize revenue to the Port, how do we maximize
9 return on investment, how do we ensure that we can pay
10 for the project -- that they can pay for the project, I
11 should say.

12 In terms of lessons learned, the only one
13 I'll get into in terms of time is the importance of
14 workshops in facilitating realtime troubleshooting of
15 problems. And what I mean by that is we learned the
16 effectiveness of getting decision makers together
17 physically in the same room, at the same time,
18 face-to-face to solve problems. And a lot of times
19 people, when they manage projects, they do it with one
20 decision maker at a time and kind of sequentially. And
21 for us, we found it was far more effective to do things
22 as a group.

23 And the final example that I'll give is
24 PortMiami, where B&A has been working for decades, one
25 of the first ports that we started working on, and

1 we're still working there today. And we've done a
2 tremendous amount of work there. Every project you see
3 on the slide has been done under our general consulting
4 services contract.

5 And you know, PortMiami is a really
6 interesting Port in terms of an analogy to Port of Palm
7 Beach, primarily because it's an island. PortMiami has
8 no land. They have the land they have, and that's it.
9 They can't add land. So they're extremely constrained
10 where it comes to space and when it comes to berth
11 capacity. And we see analogies there for the Port of
12 Palm Beach, because even though the Port of Palm Beach
13 isn't an island, you do have constraints in terms of
14 your ability to physically grow.

15 And much of our effort in PortMiami, our
16 emphasis, almost entirely our focus is on how do you
17 maximize the use of the assets that they currently have
18 in order to make room for new opportunities, even as
19 you keep the current business. So that's really been
20 our focus in PortMiami.

21 And in terms of lessons learned, the one
22 lesson learned that I just want to mention for
23 PortMiami, which I think is directly relevant, is that
24 it's really been a case study for us as a port
25 planning, architecture and engineering firm in seeing

1 and seizing opportunities that aren't immediately
2 obvious.

3 And two examples of this are we were able to
4 successfully compete for and get a \$25 million TIGER
5 grant to support their on-port rail infrastructure.
6 And this is something that we did the research on, we
7 suggested, we did the application, and we got the
8 federal dollars to support that. So we are very proud
9 of that.

10 CHAIR ENRIGHT: Thank you.

11 MR. VANDERBEEK: Okay.

12 CHAIR ENRIGHT: Any questions, Commissioners?

13 MR. VANDERBEEK: Thank you very much.

14 CHAIR ENRIGHT: Commissioner Richards.

15 COMMISSIONER RICHARDS: Thank you for that
16 presentation. The whole presentation was very good,
17 very informative. My ears particularly perked up when
18 you spoke about how you workshop problems. When you
19 see that there's a problem that arises, you bring the
20 parties together. How have you done that and how have
21 you done that with the knowledge that there might be
22 ensuing litigation?

23 CHAIR ENRIGHT: With the knowledge that there
24 might be ensuing litigation. Well, and I have a team
25 here that I can defer to for examples of different

1 projects, perhaps, that they have worked on in a
2 similar fashion. You know, I think the approach to
3 that -- I don't know that I can address the fact of the
4 litigation question necessarily --

5 COMMISSIONER RICHARDS: Well, no, but you're
6 bringing the team together to discuss problems. People
7 may wish to go off in their own corners as they're
8 worried about litigation. How have you dealt with
9 that?

10 MR. VANDERBEEK: I see what you're saying.
11 Honestly, we've just asked people to participate. And
12 I think we've had a lot of success in just knowing who
13 the important players are in the process and getting
14 them to agree to sit down at the same table together.
15 Once they do that -- and if I understand your question,
16 how do you get them to agree to do that? Well, a lot
17 of that is just through relationships.

18 You have to have strong relationships with
19 people to have them have the trust factor to be able to
20 sit down at the table. But once they do, what you
21 often find is that, you know, things that they imagine
22 being insurmountable, maybe too difficult to tackle,
23 when they start to talk about it face-to-face, it
24 becomes more solution oriented and less problem
25 oriented.

1 And that's really the key, is changing that
2 conversation to, you know, we're not sure how to do
3 this, there's a problem, we have to resolve it, to,
4 okay, you're the guy who can fix my problem. Let's
5 talk. And so that's really kind of the approach. It's
6 facilitated conversation, and facilitated almost
7 conflict resolution.

8 COMMISSIONER RICHARDS: All right, thank you.
9 Appreciate it.

10 CHAIR ENRIGHT: Commissioner.

11 COMMISSIONER WALDRON: You're based in Miami?

12 MR. VANDERBEEK: Correct.

13 COMMISSIONER WALDRON: How many employees
14 live in Palm Beach County?

15 MR. VANDERBEEK: I don't know that I can
16 answer the question. I'm not sure in terms of B&A
17 employees that live in Palm Beach County. We have an
18 office in Fort Lauderdale, so obviously Broward County,
19 and our headquarters is in Miami. I don't know in
20 terms of B&A specifically Palm Beach County. But
21 again, our team, we certainly do have representatives
22 here, and I would just defer to them, to anyone here
23 who has, you know, employees or themselves lives in
24 Palm Beach, please stand up and let us know. And
25 please do introduce yourselves, since we didn't have a

1 chance earlier.

2 MR. MORALES: I'm José Morales. I'm the
3 manager of the (inaudible) office here (inaudible).

4 MR. KESHAVARZ: Maziar Keshavarz, consulting,
5 civil and survey. Seventeen employees. Here 30 years.

6 MR. STELMACK: Greg Stelmack with Radise
7 International. We're actually in Rivera Beach here.
8 We have 35 folks that live in Palm Beach County.

9 COMMISSIONER WALDRON: Thanks.

10 CHAIR ENRIGHT: Commissioner.

11 COMMISSIONER CIKLIN: On the TIGER grant,
12 which TIGER grant did you apply for and get, and did
13 you already get the money and use it? And what was it
14 for, rail?

15 MR. VANDERBEEK: Yes, that was -- yes. So
16 the answer to all those questions is it was, I
17 believe -- you're testing my memory now. I believe
18 that was -- it was awarded in 2013, and it was for the
19 on-port rail infrastructure, which has been completed.
20 So the project is done and operational.

21 COMMISSIONER CIKLIN: 25 million you got?

22 MR. VANDERBEEK: \$25 million, that's correct,
23 in federal funding. And you know, that was -- it
24 wasn't the full amount of the project, it was a --

25 COMMISSIONER CIKLIN: Right.

1 MR. VANDERBEEK: -- partial amount of the
2 project, but it was a good chunk of it. And we pursued
3 this opportunity with FEC Railway, so we did have a
4 good partner, and the Port as well, because it's
5 ultimately their, you know, their equipment that's
6 being operated, so we had to bring them on board.

7 COMMISSIONER CIKLIN: Very good.

8 MR. VANDERBEEK: But that was -- it was a
9 huge success story for us, because, you know, again, it
10 was one of those things that PortMiami, not to talk
11 about another port too much, but you know, there were
12 some rail issues down there, and this went a long way
13 to resolving some of those.

14 CHAIR ENRIGHT: Any other questions,
15 Commissioners?

16 COMMISSIONER CIKLIN: No. Very good.

17 CHAIR ENRIGHT: Thank you very much.

18 MR. VANDERBEEK: Thank you very much.

19 VICE CHAIR McARTHUR: Thank you.

20 MR. BAKER: The next presentation will be by
21 HDR. They're out in the hallway; they're on their way
22 in.

23 CHAIR ENRIGHT: Please introduce yourself,
24 and you have ten minutes, sir.

25 MR. FISH: Okay, but they're just giving the

1 presentation out now.

2 Okay, I believe we're ready, if it's good for
3 you guys.

4 CHAIR ENRIGHT: Yes, you may start.

5 MR. FISH: All right, thank you.

6 Good afternoon. My name is Tim Fish. I'm
7 the south Florida principal for HDR. And on behalf of
8 HDR and our project team, I just want to thank you for
9 the opportunity today to present our qualifications and
10 our approach to providing professional services to the
11 Port of Palm Beach.

12 Throughout our presentation today we're going
13 to go through a number of things we feel differentiate
14 us from the other teams you're interviewing today and
15 what makes us the best fit for the Port of Palm Beach
16 for all three of the contracts that you're considering
17 for selection today.

18 First, we're going to start with our
19 unmatched experience. At HDR we do provide a full
20 service ports and maritime design and planning firm.
21 As you can see from the map there, these are all deep
22 water ports that HDR has performed services similar to
23 those that are required here at the Port of Palm Beach.
24 As you can see, through our practice we've gained a
25 number of specific skills and scopes of work that we

1 can perform, again, to meet the need of any of the
2 contracts that you're considering here today.

3 Just a couple we wanted to point out
4 specifically. Down at PortMiami we actually did their
5 wharf strengthening program. That actually started out
6 as an emergency repair project, so under a \$200,000
7 task work order. We then worked that as a small study
8 for them and actually stayed on for the full design and
9 construction oversight for that project.

10 At Port Everglades we're currently the design
11 engineers for their Slip 1 expansion, so again, that
12 would fall under your 2 million and above project, a
13 very complicated project with lots of coordination with
14 stakeholders, LNG, cargo, really a full berth of
15 services there.

16 Next I will point out Port of Tampa Bay and
17 JAXPORT. These are two ports where we currently
18 provide on-call services, so your 2 million and under
19 for the CCNA requirements. We perform that work
20 currently for JAXPORT and Port of Tampa Bay as well.

21 So moving on, the next thing we bring you is
22 a committed local base team. HDR, we have ten offices
23 in the state of Florida, four of those in our south
24 Florida region, including one full-time office in Palm
25 Beach County. Overall, HDR has 75 full time dedicated

1 port staff, 15 of those residing in our Florida
2 practice. That group alone, just in Florida, has
3 successfully delivered over \$500 million worth of
4 infrastructure improvements, with no claims, all
5 delivered on time and under budget.

6 All of this together, you know, brings us
7 something we're very proud of, is our ENR ranking. ENR
8 is Engineering News Record, which is a national
9 publication that's put out to really tell us who's who
10 within the different aspects of the work that we do.
11 We've been ranked number six in ENR's latest rankings,
12 and we're very confident that's going to continue to go
13 up in the years to come.

14 So again, our team is only as good as the
15 leader that we put up in front. Our contract manager
16 for this was a no-brainer for us to select, Josiah
17 Berg, who brings to the Port of Palm Beach 17 years of
18 industry experience. And what really makes Josiah the
19 perfect fit for you here is the diversity of experience
20 that he has and will bring. This has included working
21 on the construction side of port facilities, this has
22 included actually being an engineer for a cruise
23 terminal and cruise industry, and then, of course,
24 marine structure design as well that he leads for us
25 here at HDR.

1 So with that, I'm going to hand it over to
2 Josiah, and he's going to talk a little bit more about
3 our team and approach.

4 MR. BERG: Thank you, Tim.

5 Good afternoon, Commissioners, Port staff,
6 member attendees. Thank you again for allowing us to
7 present to you today. We appreciate the opportunity.
8 And before I get into some of our past work performance
9 and qualifications, I'd like to take a minute and talk
10 to you about the team we've assembled and how excited I
11 am about that.

12 So starting at the top, Moffatt & Nichol is a
13 world renowned port and (inaudible) engineering firm,
14 actually ranked number three in ENR, and we're proud to
15 have them on our team. They're a trusted partner in
16 the industry, as well Chen-Moore Associates, Wantman
17 Group and Tierra South Florida, all very highly
18 qualified local business firms that we've worked with
19 in the past. And last but not least, as you can see,
20 half our team is rounded out by women and minority
21 business owned firms, which helps us meet your
22 commitment to that cause.

23 Now, more importantly than the firm are the
24 individuals. And here's just a quick glimpse of some
25 of the folks that will be working on projects here at

1 the Port of Palm Beach, should we be selected.

2 At the top, Mr. Wes Dortch and Frank Proctor
3 lead up our Florida based Ports and Maritime Group.

4 Mr. Scott McCoy actually has done work here
5 at the Port in the past and has institutional knowledge
6 of your facilities and brings much more depth as well.

7 And at the bottom, Tim Blankenship, Sharon
8 Merchant, Kumar Vedula, just to name a few of the other
9 partners on our team who have done work here in the
10 county or the Port itself.

11 Now, as you recall, at the last Board meeting
12 Port staff and the Board asked that the respondents
13 provide or demonstrate how they've done and worked in
14 performance in the past and how that may apply to
15 projects here at the Port of Palm Beach. So what I'm
16 going to do is I'm going to walk you through each one
17 of the RFQs, providing some case studies so you can see
18 how our capabilities would be unique to Port of Palm
19 Beach.

20 Starting with the study activities, over here
21 we've just highlighted a few topics that would commonly
22 arise at the Port of Palm Beach or any other active
23 port. We have bathymetric studies intended to ensure
24 navigational safety for vessels, mooring and berth
25 analysis, economic feasibility studies, structural

1 condition assessments, or even just master plan
2 updates.

3 Now, where HDR has experience in this regard,
4 we've actually been the on-call engineer for Port of
5 New York/New Jersey for about 25 years now. In
6 addition to a number of services provided over the
7 years successfully, we've done strategic planning,
8 operational planning, economic feasibility, logistics,
9 forecasting, all intended to update their master plan
10 through the year 2060.

11 So what makes us unique in this regard is
12 that HDR has a very well understanding or a good
13 understanding about design, construction and permitting
14 that helps us compile all the aspects of a capital
15 improvements plan or just a master development plan,
16 and we're hoping to bring those services to you.

17 Next up, for projects under \$2 million
18 construction, we took a look at your capital
19 improvements plan and identified a project called the
20 On-Port Rail Expansion Project. Now, just taking it as
21 an example, we highlighted a few of the elements that
22 could be employed on this project, such as a potential
23 new intermodal transfer facility to increase
24 optimization of operations, additional track-side
25 staging zones or switching and signaling enhancements,

1 or even just repurposing of some underutilized areas or
2 redundant structures.

3 Now, where our team provides service and
4 experience in this regard, actually HDR and Moffatt &
5 Nichol, one of our prime partners on this team, were
6 selected by the Port of Long Beach for a \$250 million
7 redevelopment of their Pier B rail facility. Now, in
8 addition to a number of different projects associated
9 with this, 80,000 linear feet of track were installed,
10 a Pier B street was realigned, and a whole reassignment
11 of the yard was completed.

12 Now, what was interesting about this project
13 was the port's green port policy that required HDR to
14 look at some innovative design solutions to help not
15 only reduce construction costs, increase operational
16 efficiency and reduce impacts to the environment. I'm
17 happy to say that this project was started in 2012 and
18 completed in 2016 on time and under budget.

19 Now, looking at some projects potentially
20 over the \$2 million mark, again looking back at your
21 CIP and the Berth 1 expansion project as just another
22 example, there's a few elements to this project, such
23 as the design, construction and permitting of a new
24 bulkhead and wharf area, the dredging and filling of
25 submerged lands and environmental assessments and

1 permitting.

2 Now, there could be a few challenges that
3 arise, such as impacts to existing operations or
4 tenants that would have to be looked at very closely,
5 as well as potentially tricky or lengthy environmental
6 assessments and permitting.

7 So where HDL and our team bring experience in
8 this regard, we were hired by Jacksonville Port
9 Authority to evaluate and design 4,100 linear feet of
10 bulkhead replacement at the Talleyrand facility at
11 JAXPORT. Now, this project was very unique because it
12 was a three phased approach intended to minimize
13 disruption to the existing cargo terminal at all times,
14 all phases of construction.

15 Now, where HDR came in with an innovative
16 solution was we installed the proposed structure on the
17 landward side of the wall, which not only eliminated
18 the need for environmental permitting entirely, saved
19 12 months of construction and an estimated \$20 million
20 over the life of the project.

21 Now again, just some examples of how this
22 could be brought here to the Port of Palm Beach. I'm
23 happy to say that phase one and two of this project are
24 completed on time and on schedule and on budget, and
25 phase three is slated to be completed in October this

1 year.

2 With that, I'd like to thank you for your
3 time today and hope we've demonstrated an understanding
4 of your capital improvements plan, as well as your
5 master plan and how we can apply our skills and
6 services to the Port of Palm Beach. And again, just to
7 remind you, we have a full-time maritime and port staff
8 that has delivered almost a half a billion dollars in
9 infrastructure, port infrastructure here in Florida
10 alone. Thank you for your time and your consideration
11 for our selection.

12 CHAIR ENRIGHT: Thank you. Are there any
13 questions, Commissioners? Any questions?

14 Where are you located, your home base?

15 MR. BERG: Home base?

16 CHAIR ENRIGHT: Right.

17 MR. BERG: Me or the company?

18 CHAIR ENRIGHT: What?

19 MR. BERG: The company is in Omaha, Nebraska.
20 HDR, Omaha, Nebraska. But we have four south Florida
21 offices. Here in Palm Beach, one of them; another one
22 in Fort Lauderdale; and two in Miami.

23 CHAIR ENRIGHT: And how many employees are in
24 West Palm Beach?

25 MR. FISH: The West Palm Beach office, right

1 now we're capped, unfortunately, at 16, but we are
2 opening a new office in May that we hope to be able to
3 grow into the 30 to 40 range in that office.

4 COMMISSIONER RICHARDS: Nice.

5 CHAIR ENRIGHT: Okay, thank you very much;
6 thank you.

7 COMMISSIONER RICHARDS: Thank you.

8 MR. FISH: No other questions?

9 CHAIR ENRIGHT: No other -- any other
10 questions? No. Thank you.

11 COMMISSIONER RICHARDS: Thank you.

12 CHAIR ENRIGHT: Excellent presentation.

13 COMMISSIONER CIKLIN: Very good.

14 MR. BAKER: And finally we have HDR, and
15 they're on their --

16 EXECUTIVE DIRECTOR ALMIRA: No.

17 MR. BAKER: Excuse me, I'm sorry. My bad. I
18 was looking at the slide. We have Kimley-Horn.
19 They're on their way down the hall.

20 CHAIR ENRIGHT: Hi. Please state your name
21 and your company, and you have ten minutes, sir.

22 MR. ATZ: Thank you. My name is John Atz
23 with Kimley-Horn & Associates. Good afternoon or
24 evening, as the case may be. I realize it's been a
25 long day, so we're going to jump right in.

1 As I said, my name is John Atz. I'm the
2 president and CEO of Kimley-Horn. I'm based here in
3 West Palm Beach, and I've actually been a resident of
4 Palm Beach County for almost 20 years.

5 In case you happen to not be very familiar
6 with Kimley-Horn, let me give you a quick overview of
7 ourselves, and then we'll do more about our team. We
8 started as a firm in 1967, immediately opened an office
9 in West Palm in 1968, so we're celebrating 50 years
10 here, so we've been long time residents and
11 participants in the community.

12 We have over 130 employees right here in West
13 Palm Beach, and then other employees in Palm Beach
14 County. I mention that not so much because of the
15 number of folks, but of the resources that we can
16 provide locally and the responsiveness that we can do
17 through that.

18 We're fortunate to be listed on several forms
19 of recognition, but one that we're proud of is Best
20 Places to Work, and one of those is Best Places for
21 Workplace Diversity.

22 We have the good fortune of having worked on
23 Port property and with the Port of Palm Beach on
24 several projects in the past. Casey, our P.M., has
25 worked on even more than we have. And so what I'd like

1 to do is now introduce Casey, who will serve as our
2 P.M. on this project. Thank you.

3 MR. LONG: Thank you, John.

4 Commissioners, it's an honor to be here to
5 present the Kimley-Horn team. As your general
6 consulting engineer for 21 years, I have a uniquely
7 qualified understanding of what it takes to be the
8 Port's general consultant. I understand what it takes
9 and the responsiveness that's required, such as in the
10 middle of the night water main breaks and hurricane
11 responsiveness after disasters such as Hurricane
12 Ivan -- or Isaac.

13 This requires a substantial amount of
14 specialists to complete the types of capital projects
15 that are in place, including ports and maritime
16 industrial specialists. We understand through the Port
17 of Palm Beach that you're going to need a diverse and
18 local responsive team with the ability to deliver
19 multiple projects at the same time, have a program
20 manager who completely understands the Port of Palm
21 Beach, its infrastructure, its staff and its ability to
22 deliver work, and a team with the ability to support
23 the capital programs, such as maintenance, emergency
24 repairs and big and small projects.

25 This needs to be done with in depth, in house

1 resources and a diverse amount of sub-consultants. I
2 am proud to present to you the Kimley-Horn team. This
3 is one, based upon my experience, I believe is the
4 right one for the Port of Palm Beach, one that consists
5 of seven sub-consultants and six of which are minority
6 business enterprises. They're not just
7 sub-consultants; they're business partners. They're
8 specialists in the port industry, and they bring a lot
9 of local regulatory agency capabilities as well.

10 Here with me today are Rick Ferrin and
11 Monique Whitehead from TranSystems. We have James
12 Khalil from Florida International Consulting. Jeff
13 Weidner and Julie Vers from TranSystems.

14 UNIDENTIFIED SPEAKER: Marlin.

15 MR. LONG: Sorry, from Marlin.

16 We have Ramon Soria from Marlin, Tinú Peña
17 from Motré, Bruno Ramos from BEA Architecture. We have
18 Andre Rayman from Engenuity. And we have Roj
19 Krishnasamy from Tierra.

20 As a general consultant, the contract
21 requires the team to be able to address a wide range of
22 contracts. Many of these require specialties,
23 including rail. TranSystems recently just completed
24 with the FDOT a Port of Palm Beach rail study. We
25 bring that to the team with strong capabilities in that

1 area.

2 You were recently meeting here today on the
3 inland port. This is a vision of the Port of Palm
4 Beach moving forward. Jeff Weidner, from Marlin
5 Engineering, was involved while at the DOT working on
6 the inland port projects, including the U.S. 27 study
7 and the rail studies.

8 Underwater inspection is important with some
9 of your aging underwater facilities. Marlin
10 Engineering and Kimley-Horn both provide that
11 capability.

12 Marine infrastructure and dredging is another
13 design requirement. Both Marlin and Kimley-Horn bring
14 that.

15 Environmental permitting and regulatory, this
16 is not just a regular environmental process. This is a
17 marine specialty. This takes specialists who
18 understand how to complete environmental permitting at
19 a port, in an active port facility.

20 Moving forward, you have growing cruise
21 passenger capabilities with the cruise terminal and the
22 passenger boarding bridges. We bring to the table a
23 world renowned architect in Bruno-Elias Ramos, who has
24 done many projects from PortMiami through Port
25 Canaveral and can help you with your passenger boarding

1 needs and the flow of passengers through your
2 terminals.

3 In addition, with the growing cruise
4 passenger needs, you have the parking garages, and
5 Kimley-Horn and Bruno bring this capability strongly to
6 the Port of Palm Beach.

7 Master planning. Four or five of our
8 consultants are master planners. Not just master
9 planners, port specialists and master planners.

10 And finally, site design and utility. All of
11 our partners bring site design utility capabilities,
12 including Motré, Engenuity, Kimley-Horn and many
13 others.

14 As you can see, a project with this many
15 categories requires a diverse skill set of specialists,
16 and this requires the Kimley-Horn team to have a deep
17 bench. Through this diagram here, you can see from
18 marine structures all the way through site planning, we
19 have a checkmark, not just one, but two in many
20 categories. Everybody you see in orange are minority
21 business enterprises.

22 And we have the depth and the bench strength
23 to pick and choose and categorize, to maximize the
24 capability of our minority participation on these
25 projects, as well as bring the quality capabilities of

1 our marine specialists to you at the Port of Palm
2 Beach.

3 Kimley-Horn is committed to minority
4 participation. As a matter of fact, on contracts that
5 include minority participation, Kimley-Horn has not
6 just met, but exceeded those goals by in excess of 50
7 percent. We bring those opportunities and that
8 commitment to you here at the Port of Palm Beach.

9 But separately from that, contracts also
10 consisting of a capital program, ten percent are only
11 design contracts. Ninety percent consist of the
12 construction contracts. We have the experience and the
13 knowledge to help you, working through your lawyers,
14 yourself and your staff, to grow your construction
15 contracts, to improve and grow your minority
16 participations to get the additional 90 percent of the
17 construction money to spread out the minority
18 participation as well for the Port and help you meet
19 further goals.

20 You asked us to present to you on several
21 projects, including projects that we have similar to
22 those here at the Port of Palm Beach. I, as your
23 project manager, did the Southgate Warehouse. This was
24 a former shopping center. It was underutilized land.
25 It improved the tenant access to the Port by adding an

1 extra gate, and this project was completed on time and
2 under budget for the capital program.

3 And adjacent to that, the Southgate cargo
4 project, the most recent I've been involved with as
5 well, was a former vacant parking lot that's now a
6 revenue generating cargo yard. This was also delivered
7 on time and under budget.

8 Separately, Kimley-Horn just recently wrapped
9 up the City of West Palm Beach's infrastructure and
10 streetscape improvement project here at Tamarind
11 Avenue. This was a neighborhood impact project with
12 heavy utilities and the improvement of streetscapes.
13 But the most success of this project was that this
14 project was significantly completed under budget
15 because of our partnering with the client and the
16 contractor to value engineer this project during
17 construction, changing the phasing plans and coming up
18 with creative solutions for saving our client money.

19 So let's talk a little bit about the benefits
20 of selecting Kimley-Horn. I think there are many. And
21 I believe there are many, from our local nature to our
22 broad depth of service and our skill sets in the ports
23 and maritime industry. We bring local expertise, and
24 with that, you get unmatched responsiveness. We have
25 sub-consultants within two miles of here. Kimley-Horn

1 is a short distance drive away, eight miles, and we are
2 looking at being able to provide you unmatched
3 services.

4 We have team diversity, not because of the
5 partners that we brought on board, but because the
6 partners have skill in the port and maritime business,
7 and from there, we give meaningful opportunities for
8 minority and women business enterprises to participate
9 on our contracts.

10 Program management experience. I've worked
11 throughout the state of Florida at various ports, I've
12 worked throughout the Caribbean on various ports. I
13 bring to you a broad port experience to help you move
14 forward with challenging projects, and Port of Palm
15 Beach knowledge.

16 Continuity of partnership. This continuity
17 of partnership is because our sub-consultants have
18 worked here at Port of Palm Beach. They've worked at
19 your partnering ports. There is no learning curve for
20 the Kimley-Horn team. We will come in and start your
21 projects immediately.

22 And company size. As our president has
23 mentioned before, it's not about the numbers, but it's
24 about the depth of staff and our ability to find who
25 you need to respond from our partners as well as within

1 Kimley-Horn.

2 I've been here since the very beginning of my
3 career. I've seen this Port grow. I'm very proud to
4 be part of this growth and my growth as a result of
5 this Port. I wanted to put together a team that I
6 believe had the same passion for the Port of Palm Beach
7 moving forward, a team that believed that quality
8 service and responsiveness and bringing in the skill
9 and the expertise of the Port of Palm Beach and their
10 other ports to you. This is the team, the Kimley-Horn
11 team, and we ask you today to select the Kimley-Horn
12 team for your success in the future.

13 I have a bunch of people with a lot of
14 experience, and I couldn't hit it in the period of
15 time. And I want to open it up for questions and
16 answers so I can have an opportunity to share some of
17 the great experience of our team.

18 CHAIR ENRIGHT: Thank you.

19 Any questions?

20 COMMISSIONER CIKLIN: Yes. Is there one
21 member of your team -- I know -- I think she was here
22 at our last meeting, she got stuck in the elevator.

23 COMMISSIONER WALDRON: She's right there.

24 COMMISSIONER CIKLIN: Yes.

25 MR. LONG: If you could stand.

1 COMMISSIONER CIKLIN: I just didn't know.

2 What's your expertise?

3 MS. PEÑA: Civil engineering, design, and we
4 also do site planning --

5 COMMISSIONER RICHARDS: Thank you.

6 MS. PEÑA: -- permitting, feasibility
7 studies, (inaudible) analysis studies, general
8 engineering and design.

9 COMMISSIONER CIKLIN: And you're a Palm Beach
10 County resident too?

11 MS. PEÑA: Yes.

12 COMMISSIONER CIKLIN: Okay, thank you very
13 much.

14 COMMISSIONER RICHARDS: Jean. Madam Chair.

15 CHAIR ENRIGHT: Yes, Commissioner Richards.

16 COMMISSIONER RICHARDS: It has a nice ring,
17 doesn't it?

18 CHAIR ENRIGHT: Yes.

19 COMMISSIONER RICHARDS: Good.

20 CHAIR ENRIGHT: My mind. I was looking at
21 this.

22 COMMISSIONER RICHARDS: No, no. The Madam
23 Chair has a nice ring to it.

24 CHAIR ENRIGHT: Go on.

25 COMMISSIONER RICHARDS: Mr. Long, always a

1 pleasure to see you.

2 MR. LONG: Thank you. Happy to be here.

3 COMMISSIONER RICHARDS: You've done a lot of
4 wonderful work here. Would you please go back to your
5 matrix of services.

6 MR. LONG: Yes, sir.

7 COMMISSIONER RICHARDS: It is my belief that
8 all of the entities that have presented -- and you're
9 the fourth and final. I don't know how you pulled that
10 one off. But all of the entities that presented are
11 capable of doing the work. That's my belief.

12 And at the last meeting, I and my colleagues,
13 some of my colleagues were very strong in saying that
14 with the knowledge that everyone can do the work that's
15 before us, it's going to be very important that we see
16 a strong team comprised of minority and women, okay?
17 And when I look at them, and it seems as though I
18 believe you have done that.

19 MR. LONG: Yes, sir.

20 COMMISSIONER RICHARDS: When I look at the
21 matrix of services, under Kimley-Horn there's a check
22 by -- Kimley-Horn is a big box, big entity. I see a
23 check by almost every area. There are three or four
24 where there's no check.

25 We just heard a civil -- a civil engineer

1 just spoke and said hello. But Kimley-Horn can also do
2 civil paving, civil drainage, civil water and sewer.
3 My concern is dollars. When it comes time to choose
4 which entity on your team is going to get the work,
5 help me to understand why Kimley-Horn will not keep
6 most of it to themselves, because you have projections
7 and financial goals you're trying to meet. Help me
8 understand why it will go to the entities that are to
9 your right, to my left.

10 MR. LONG: Well, first of all -- and thank
11 you for the question. First of all, I believe that not
12 all engineering firms are necessarily created equal
13 when it comes to the ports and maritime world. There
14 are port specialists who understand the operations of a
15 port, they understand how a port flows and functions,
16 and they also understand the wheel loading. For
17 instance, out there you can't put a DOT structure
18 underneath of a container load. They're going to have
19 problems and structural failures. So not all engineers
20 in the port world are created equal, because they need
21 to understand port operations.

22 We've put together a team that has a vast
23 majority of that capability. Kimley-Horn, yes, does
24 have checks next to all those. That shows our
25 capability. And we're able to help lead those

1 contracts and help lead those projects.

2 But we have partners here that are also
3 capable, and we want to partner with the Port of Palm
4 Beach to make sure that we're putting together the best
5 quality team and the most efficient team for the Port
6 of Palm Beach to complete these contracts.

7 For instance, Berth Number 1, marine
8 expertise comes with Kimley-Horn & Associates and
9 myself here at the Port of Palm Beach, but I have Julie
10 Vers, who can assist me as far as doing maybe quality
11 control. Any upland work can be done by a
12 sub-consultant such as Tinú doing site civil design.
13 We have construction phase services that are going to
14 require construction support. We have sub-consultants
15 with those capabilities.

16 On the design side of things, we can partner
17 up and we can take the construction role on various
18 projects. It's a matter of whatever task is put in
19 front of us, we need to understand the best team to
20 deliver the project --

21 COMMISSIONER RICHARDS: You have developed a
22 great team. I need to understand at the end of the
23 day -- help me understand that Tinú and others here
24 will get the work and Kimley won't keep it for
25 themselves. You have a team here. I don't want

1 this -- if this team is selected for one or more of
2 these, I don't want this team to go hungry and
3 Kimley-Horn to be fat. You have beautiful faces with
4 high qualifications here. How do we know that the
5 members of your team that are here at the end of the
6 day will share in the benefits of an award should
7 Kimley-Horn get that award?

8 MR. ATZ: If you don't mind me adding --

9 COMMISSIONER RICHARDS: No, you're the --

10 MR. ATZ: -- again. John Atz.

11 COMMISSIONER RICHARDS: Glad you're here.

12 MR. ATZ: A little bit about our culture,
13 okay? We have grown into a sizable firm, and yet our
14 roots are as a small firm. In fact, we believe that
15 what differentiates us from a lot of firms that are our
16 size and larger is you will feel like you are working
17 with a small firm.

18 Part of that is a culture of if you take
19 someone to the dance, you have a commitment and an
20 obligation to them. We believe that. All of these are
21 trusted partners. These are folks that, if we do not
22 serve them, treat them well, then the next time we're
23 both looking for partnership, we won't have that. So
24 we've been around long enough to understand if you take
25 advantage of, you don't provide people opportunities,

1 it will come back and hurt you.

2 We have a reputation after years of being in
3 the business that we seek to preserve and continue to
4 perpetuate. One of the things that we have done -- it
5 doesn't apply in this particular case because of the
6 type of work, but I mean we've had situations where
7 we've created joint ventures with minority firms to
8 help train their staff to be able to be more able to do
9 work.

10 So we have a corporate commitment. The only
11 way we can demonstrate that corporate commitment is
12 through our acts. And so I realize there's a leap of
13 faith that I ask of you, but we understand what it
14 means. And we have been primes on teams, and we have
15 been subs on teams. We play whatever role is the
16 appropriate role. We believe every one of these
17 consultants has a great role on our team, and it's our
18 intent to use them.

19 COMMISSIONER RICHARDS: I'm glad to hear
20 that, and I'm glad to hear that the CEO understands and
21 has that perspective. Thank you.

22 And thank you, Casey.

23 MR. ATZ: You're welcome.

24 CHAIR ENRIGHT: Any other questions?

25 I just have a question. As far as minority

1 participation, what will be, if you're awarded a
2 contract, the percentage of minority participation on
3 one of these contracts you foresee?

4 MR. LONG: Unfortunately, it varies from
5 contract to contract. For instance, if you had a
6 passenger boarding bridge contract, we have
7 Bruno-Elias, who's a minority enterprise. A vast
8 majority of the work on that type of contract is going
9 to be going to an architect and the MEP firm with James
10 Khalil, another minority participant, so that kind of
11 contract.

12 When you get into a different contract, such
13 as a task order associated with driving sheet piles and
14 the marine side of things, the percentage will be a
15 little less, because we're dealing with different
16 perspectives and different types of work. So it's
17 going to vary. I wish I could give you an exact
18 percentage. But we are committed to keeping our
19 minority partners and our other partners involved in
20 all of the projects.

21 CHAIR ENRIGHT: Any other questions?

22 Thank you.

23 MR. LONG: Thank you.

24 CHAIR ENRIGHT: Now we have a comment from
25 the public.

1 Mr. Baker, you have some more comments?

2 MR. BAKER: No, ma'am.

3 CHAIR ENRIGHT: We have a comment on this
4 item from former County Commissioner Priscilla Taylor.

5 MS. TAYLOR: Well, good evening. And thank
6 you, Madam Chair. First, congratulations. I didn't
7 realize I was going to be speaking on this particular
8 item specifically. I was here really to congratulate
9 you on being elected Chair today.

10 However, since you have called me up at this
11 time -- and first let me congratulate the Port on some
12 things you're doing. One, the inland port, because
13 that is something that I started when I was here, and I
14 am certainly glad that you all are pursuing it.

15 But I don't envy you for where you are today,
16 because you had four excellent organizations, and I
17 understand you have three contracts that you're trying
18 to give out.

19 And when I was at the County -- and I didn't
20 want to talk on this, and I'm not going to talk on it
21 long because I don't think I have but two minutes, but
22 one thing that I have always stressed is being fair and
23 trying to be inclusive when we do have an opportunity
24 to do so.

25 You know, the Port actually was one of the

1 first entities here in Palm Beach County that did the
2 fair wages for the union, so you felt proud of that,
3 because I think Wayne was here and Blair was here and
4 some of the others are gone. So I would just like
5 to -- today I know you have a big decision to make as
6 you work toward this with the engineering firms. But I
7 know you have an opportunity to perhaps include a
8 minority firm as a prime, which is something that we
9 don't do that often here.

10 When we had the disparity study, that is
11 something that I started when I was at Palm Beach
12 County, and we got it back this year. And not to say
13 that the Port had any disparities, because I know that
14 the Port works fairly and inclusive. However, if there
15 is an opportunity to be inclusive as you do this today,
16 I certainly would encourage you to do so.

17 So I'm just honored to be here. I love the
18 Port, my first political position, and I always say
19 this is probably the best one that I've had. So thank
20 you.

21 CHAIR ENRIGHT: Thank you very much.

22 Mr. Picken, we need -- I'll go back to Carl
23 Baker.

24 MR. BAKER: No, if you --

25 CHAIR ENRIGHT: Mr. Picken, now I guess we

1 will go with -- we will take each engineering firm,
2 each area individually, and then vote on that
3 particular company?

4 MR. PICKEN: Each type of contract.

5 CHAIR ENRIGHT: Each type of contract, then
6 vote on that contract, receive the results, and then we
7 will go to the next one. Am I correct?

8 MR. PICKEN: Well, Carl has worked very hard
9 on this and understands it --

10 CHAIR ENRIGHT: Okay.

11 MR. PICKEN: -- really, really well. And I
12 know he's prepared to take you through this.

13 CHAIR ENRIGHT: Okay, you can take us through
14 it.

15 MR. PICKEN: So I don't want to throw a
16 monkey wrench into his presentation. And this is kind
17 of his baby, so --

18 CHAIR ENRIGHT: Okay, go on.

19 MR. BAKER: Thank you. Commissioners, I
20 believe the easiest way to do this is probably, and
21 this goes back to Commissioner Richards' question,
22 start with the chart that says work of a specified
23 nature. Fill that one out, and then just work your way
24 down to the other two. And do everything. Do fill out
25 all three forms, and then Venice will come over, pick

1 them up, and then we'll put a spreadsheet up on the
2 screens, and we'll add everything up live.

3 CHAIR ENRIGHT: I guess my question is
4 wouldn't it be better for us to do each one
5 individually and then determine -- then they're scored,
6 and then find out the selection process, and then do
7 the next one and then the next one? I think that would
8 be the fairest way to do it.

9 EXECUTIVE DIRECTOR ALMIRA: You mean by
10 category?

11 CHAIR ENRIGHT: Category. Do one category,
12 then select the company. Then we will submit our next
13 form, then select the company. Then our third one.

14 COMMISSIONER WALDRON: Yes, I agree with
15 that.

16 CHAIR ENRIGHT: I think that's the best way
17 to do it.

18 COMMISSIONER WALDRON: I agree.

19 COMMISSIONER RICHARDS: I'll third that.

20 CHAIR ENRIGHT: Yes. So I guess we will
21 start with work of a specified nature, Mr. Baker?

22 MR. BAKER: Yes, that would be just
23 outstanding.

24 CHAIR ENRIGHT: And then after we score, then
25 we will go from there, and then receive the results and

1 then go to the next.

2 MR. BAKER: As you wish.

3 CHAIR ENRIGHT: Thank you, sir.

4 MR. PICKEN: That works too.

5 MR. BAKER: That works.

6 COMMISSIONER CIKLIN: So you want work of a
7 specified nature? All right, here you are. Don't lose
8 that.

9 COMMISSIONER RICHARDS: If time is up, we'll
10 just disregard a particular Commissioner's --

11 VICE CHAIR McARTHUR: This is hard.

12 CHAIR ENRIGHT: You're still trying to add?

13 COMMISSIONER RICHARDS: Did you turn it in?
14 Just hold it up.

15 COMMISSIONER CIKLIN: Turned in two. That's
16 not fair.

17 VICE CHAIR McARTHUR: This is hard.

18 COMMISSIONER RICHARDS: It is difficult, yes;
19 yes, it is.

20 Oh, wow, that's live.

21 COMMISSIONER RICHARDS: Oh, I didn't put my
22 name.

23 COMMISSIONER CIKLIN: No, you don't have to.

24 CHAIR ENRIGHT: I didn't put my name on mine
25 either.

1 COMMISSIONER RICHARDS: So how do they know?

2 COMMISSIONER CIKLIN: Because you're the only
3 one that filled in the --

4 CHAIR ENRIGHT: I didn't put my name on mine
5 either, I just voted. But I folded mine.

6 COMMISSIONER CIKLIN: It doesn't matter.
7 It's next to your name.

8 CHAIR ENRIGHT: Oh, I didn't put in this.

9 COMMISSIONER CIKLIN: What?

10 CHAIR ENRIGHT: I voted this in your name.

11 COMMISSIONER CIKLIN: You voted for me?

12 CHAIR ENRIGHT: I voted for you.

13 COMMISSIONER CIKLIN: She did it wrong.

14 CHAIR ENRIGHT: Oh, I voted for you.

15 COMMISSIONER CIKLIN: Oh, my gosh. Thank you
16 very much; thank you. I don't know that much
17 engineering, but I can do it.

18 CHAIR ENRIGHT: I voted for you.

19 COMMISSIONER CIKLIN: Thank you.

20 CHAIR ENRIGHT: Oh, wow. So you had two
21 votes.

22 COMMISSIONER CIKLIN: Thank you very much.

23 VICE CHAIR McARTHUR: Is the low number good
24 or --

25 COMMISSIONER RICHARDS: The low number's

1 best.

2 CHAIR ENRIGHT: The low number.

3 COMMISSIONER CIKLIN: Number one is the best.

4 COMMISSIONER RICHARDS: Yes, the lower the
5 number.

6 MR. BAKER: Commissioners, so for work of a
7 specified nature, the first place company is
8 Kimley-Horn. The second place company is Bermello.
9 The third place company is E. C. Fennel. And the
10 fourth place company is HDR Engineering.

11 COMMISSIONER CIKLIN: Okay.

12 CHAIR ENRIGHT: Okay.

13 COMMISSIONER CIKLIN: Next.

14 MR. BAKER: Now, if you would, please, the
15 professional services for projects under \$2 million.

16 CHAIR ENRIGHT: I think I voted right. I
17 didn't vote for Blair this time.

18 COMMISSIONER CIKLIN: I don't know why not.

19 MR. BAKER: For everybody out there who
20 thinks I'm typing slow, you can have it fast or you can
21 have it right.

22 Commissioners, we have a first place tie
23 between Bermello and E. C. Fennel for projects under
24 \$2 million. We have HDR Engineering -- excuse me. We
25 have Kimley-Horn is third, and we have HDR Engineering

1 is fourth.

2 So Mr. Picken, I would -- the policy should
3 be they should vote again, just using those two
4 companies.

5 MR. PICKEN: Just between -- I may not
6 pronounce it -- Bermello and E. C. Fennel. You just
7 vote for those two, and the lowest vote-getter would be
8 the --

9 MR. BAKER: As before.

10 MR. PICKEN: -- would be ranked one, and the
11 next lowest vote-getter as between those two would be
12 ranked two, and then Kimley-Horn would be third.

13 CHAIR ENRIGHT: Excuse me. For
14 clarification, Mr. Picken, so we are voting between the
15 top two?

16 MR. BAKER: Bermello and E. C. Fennel. Those
17 are the only two companies that you're voting for.

18 CHAIR ENRIGHT: Okay, thank you. One or two,
19 right?

20 MR. BAKER: Correct.

21 VICE CHAIR McARTHUR: We don't have a --

22 MR. BAKER: She's going to give you another
23 sheet. Just a second while we --

24 CHAIR ENRIGHT: Let's do it by hands and let
25 it go. Mr. Picken, may we just show hands instead of

1 going through all of that? She has to go --

2 MR. PICKEN: Okay.

3 EXECUTIVE DIRECTOR ALMIRA: She's going to
4 make them.

5 CHAIR ENRIGHT: Oh, she's going to make -- we
6 have to do it that way?

7 MR. PICKEN: Yes. Well, let's see what
8 happens, okay? If it's not -- yes, you can do that.
9 If the results are unclear, I think we need to put it
10 to paper, but as long as it's clear. So maybe what we
11 could do is ask how many first place votes are there
12 for --

13 CHAIR ENRIGHT: Okay, she has it.

14 COMMISSIONER CIKLIN: She's got the paper.

15 MR. PICKEN: Okay.

16 COMMISSIONER CIKLIN: So we just vote one or
17 two, correct, Jean?

18 COMMISSIONER RICHARDS: Yes.

19 CHAIR ENRIGHT: Yes. One, two. And I did
20 not vote for you this time.

21 COMMISSIONER RICHARDS: Just one, two. I got
22 it.

23 VICE CHAIR McARTHUR: Got it. Thank you.

24 MR. BAKER: Commissioners, so on the second
25 round, for projects under \$2 million, the first place

1 company would be E. C. Fennel Engineering Consultants.

2 And if you would, please, the third and last
3 time would be your selection for engineering services,
4 for professional services for -- excuse me -- for
5 studies where the fee does not exceed \$200,000.

6 (Discussion held off the record.)

7 MR. BAKER: Commissioners, for study
8 activities where the fee for professional services does
9 not exceed \$200,000, the first place company is E. C.
10 Fennel. There is a tie between Bermello and
11 Kimley-Horn. And in fourth would be HDR Engineering.
12 And then that concludes the scoring portion of --

13 MR. PICKEN: Well, no, we need to --

14 MR. BAKER: Oh, excuse me, I'm sorry.

15 MR. PICKEN: A vote-off.

16 CHAIR ENRIGHT: We have a tie.

17 COMMISSIONER WALDRON: It's a tie, but it's
18 the lowest scores.

19 MR. BAKER: For second place. Take it back.

20 (Discussion held off the record.)

21 CHAIR ENRIGHT: They're second place. You're
22 saying for second place, we need to vote over for
23 second place?

24 MR. PICKEN: Correct. There's a tie for
25 second place.

1 CHAIR ENRIGHT: Thank you, sir.

2 COMMISSIONER CIKLIN: Mind boggling to me.

3 (Discussion held off the record.)

4 MR. BAKER: Commissioners, for this revote,
5 you're going to vote -- you're only going to vote
6 between Bermello and Kimley-Horn.

7 COMMISSIONER CIKLIN: So just vote one for --

8 MR. BAKER: Vote one, yes.

9 COMMISSIONER WALDRON: One or two.

10 MR. BAKER: One or two, and it's only for
11 Bermello and only for Kimley-Horn.

12 COMMISSIONER RICHARDS: Someone needs aspirin
13 up here.

14 MR. BAKER: Commissioners, to break the tie,
15 Kimley-Horn is second. So for study activities, first
16 place is E. C. Fennel, second place is Kimley-Horn,
17 third place is Bermello, fourth place is HDR
18 Engineering.

19 CHAIR ENRIGHT: Thank you.

20 Any questions, Commissioners? Any comments?
21 Okay, let's go further.

22 MR. BAKER: Madam Chair.

23 CHAIR ENRIGHT: Yes. We need a motion to
24 accept.

25 MR. BAKER: And to allow the Executive

1 Director to engage in contract negotiations with the
2 selected companies. And if he's unable to reach an
3 agreement with the first place company in each
4 category, he's authorized to begin negotiations with
5 the second place company.

6 CHAIR ENRIGHT: Thank you. I need a motion.

7 COMMISSIONER RICHARDS: So moved.

8 CHAIR ENRIGHT: So moved.

9 VICE CHAIR McARTHUR: Second.

10 CHAIR ENRIGHT: The motion has been properly
11 moved and seconded. All in favor?

12 (A chorus of ayes.)

13 CHAIR ENRIGHT: Motion carries unanimously.

14 MR. BAKER: Thank you.

15 CHAIR ENRIGHT: Thank you.

16 And I would like to thank all of the
17 companies who decided to take your time out to come to
18 the Port of Palm Beach. We appreciate your interest in
19 the Port. And hopefully the companies who were
20 selected will be -- you will hear -- Mr. Almira, you
21 will talk to them today? Is that right?

22 EXECUTIVE DIRECTOR ALMIRA: No, it will be
23 through the week.

24 CHAIR ENRIGHT: Oh, through the week, okay,
25 because someone said after the meeting was over. Okay,

1 thank you very much.

2 Let's continue. Now I have comments from the
3 public. The meeting is not over. We have comments
4 from the public. I have Mr. Tim Gamwell, please.

5 MR. GAMWELL: Good evening, Commissioners and
6 Port staff. Just want to thank you. I'm from the
7 Guatemalan Maya Center. I'm also here on behalf of the
8 Children's Coalition and For the Children.

9 We were here previously. You sponsored a
10 trip up to Tallahassee with seven of our young people.
11 We'd like to come back to a future meeting to share
12 with you some of the photos and videos and share with
13 you a link where you can access some of that content.

14 Just a little brief synopsis of some of the
15 things our young people did. We had seven young people
16 from Palm Beach County schools. Two young boys are
17 Haitian, three young people from Guatemala, and there
18 were two young people who are from Mexico. A majority
19 of the children were born here or have been naturalized
20 citizens.

21 And what they were impressed with above all
22 was the openness with which their Representatives and
23 Senators greeted them. So we were able to meet with
24 approximately -- it was a little over 20 State Senators
25 and Representatives from around the state, and some of

1 the young people were invited to apply for internships
2 next year when they graduate. So it was a fantastic
3 opportunity.

4 We also met with a young man in Tallahassee
5 who started a nonprofit working with refugees, who
6 inspired some of our young people to come back and get
7 involved in their civic engagement activities, but also
8 helping their community.

9 So just wanted to say thank you for your
10 support. We look forward to coming back in the future,
11 sharing with you some of our successes and future
12 projects. So thank you again.

13 CHAIR ENRIGHT: Thank you.

14 Next we have Melissa Williams.

15 MS. WILLIAMS: I have a few things for you
16 guys. Can I pass them out now?

17 CHAIR ENRIGHT: Yes, sure.

18 COMMISSIONER CIKLIN: That's very nice.

19 CHAIR ENRIGHT: Oh, wow.

20 MS. WILLIAMS: So my name is Melissa, and I'm
21 with the Wild Dolphin Project. We're a local nonprofit
22 here in Jupiter, Florida. We were funded by Denise
23 Herzing -- she's our research director and founder --
24 back in 1985, so it's a long-standing project that
25 started over three decades ago.

1 We take our research vessel -- it's a 62 foot
2 power catamaran -- over to the Bahamas for ten ten-day
3 trips throughout the summer. We go May through
4 September, and we research the dolphins' behavior and
5 communication out in the wild.

6 And we have an event coming up in March; it's
7 on March 24th. It's going to be at the FAU auditorium
8 up in Jupiter. And what I'm looking for is hoping to
9 get a sponsorship from the Port. I'll tell you a
10 little bit about the event in one second.

11 But I feel the benefit of a partnership is
12 that we have a lot of social media following; we also
13 have the ability to present during the event like a 60
14 second or a couple minute video if you'd like to
15 promote some of the happenings here at the Port. I
16 understand you guys have like a green initiative and
17 some other things that can help connect the public with
18 what you're doing here.

19 The event itself, we have a lot of media
20 coverage, from BBC to PBS. Nat Geo has come out with
21 us. We have a lot of national coverage. And more
22 recently, we had PBS come out with us last summer
23 during one of our research trips, and they're doing --
24 they're premiering -- they're promoting -- they're --
25 sorry, you guys have me nervous.

1 COMMISSIONER RICHARDS: You're doing great.

2 CHAIR ENRIGHT: That's okay. Excellent.

3 MS. WILLIAMS: We're doing a premier of their
4 Changing Seas episode where they feature our work and
5 they cover it. And so we're going to premier that show
6 at the event, and we expect to see about 500 people in
7 the auditorium for that event, local business owners,
8 the general public. We have some students coming out
9 with us for intern -- like local interns and high
10 school students, as well as supporters that support our
11 projects from all over the state will be in town.

12 So I feel like as we promote our work, we
13 also like to showcase our, you know, home ports, since,
14 you know, we clear Customs through here throughout the
15 summer, and just kind of have an opportunity to show
16 our audience, you know, the work that we do, but also,
17 you know, show other happenings that are right here in
18 our own back yard.

19 CHAIR ENRIGHT: Thank you very much. I'm
20 sure that -- go on, Commissioner.

21 COMMISSIONER CIKLIN: Are there any -- this
22 might be a stupid question, but are there any dolphin
23 actually close by here?

24 MS. WILLIAMS: A lot, in the Intracoastal
25 especially. The dolphins that we research are

1 primarily in the Atlantic, so they're the Atlantic
2 spotted dolphins. But here in our Intracoastal,
3 there's dolphins everywhere.

4 COMMISSIONER CIKLIN: Really?

5 MS. WILLIAMS: In fact, some of our Florida
6 work we do in the off-season. So the Bahamas, we go
7 May through September, but in the off-season we do like
8 local day trips where we survey these dolphins out
9 here. But that's not our primary study, but you know,
10 it is part of, it is an aspect of what we do.

11 COMMISSIONER CIKLIN: Do they migrate to the
12 warm water or not really?

13 MS. WILLIAMS: Not really. You would find
14 that the Intracoastal dolphins, they're here in their
15 own little community. The dolphins that we research
16 are off -- we clear Customs over there on West End, so
17 we go a little bit north of there, like the Sugar Sands
18 area, and so that's our primary study site, as well as
19 Bimini. So that's our primary study site, but we do
20 study these dolphins here too, and there are a number
21 of them here locally.

22 CHAIR ENRIGHT: So my understanding, you're
23 asking for a sponsorship for your project on the 24th,
24 which is an educational research project for children
25 in the area?

1 MS. WILLIAMS: Not primarily for children.
2 It's going to be for the general public.

3 CHAIR ENRIGHT: Okay.

4 MS. WILLIAMS: It's an annual event that we
5 put on where, you know, for example, like our research
6 director, she -- we partnered recently with Georgia
7 Tech to work on some underwater wearable computers so
8 we can work with the dolphins for two-way
9 communication.

10 CHAIR ENRIGHT: Okay.

11 MS. WILLIAMS: So like he would be a speaker
12 we would have for maybe next year where we want a more
13 technical talk. This is more to showcase the Changing
14 Seas episode that's going to feature our work. So just
15 while we have a captive audience, it would be great to
16 have, you know, something else that we can show them.

17 COMMISSIONER CIKLIN: It sounds wonderful.
18 So if you would be kind enough to submit your 501(c)(3)
19 and all of your documentation to our clerk --

20 MS. WILLIAMS: Okay.

21 CHAIR ENRIGHT: -- and then we'll have a
22 chance to look at it.

23 MS. WILLIAMS: Okay.

24 CHAIR ENRIGHT: Thank you very much.

25 MS. WILLIAMS: Thank you.

1 CHAIR ENRIGHT: The next person is -- I have
2 a Pierre Carson.

3 MS. CAZEAU: Pierrette?

4 CHAIR ENRIGHT: Pierrette?

5 MS. CAZEAU: Yes. Good evening. My name
6 Pierrette J. Cazeau. I am the President of Haiti
7 Cholera Research Funding Foundation.

8 The reason I asked to speak to say thanks to
9 each one of you that voted and that donate the money.
10 I will be traveling the 26th of January, which is that
11 will be next Friday, to United Nation from the 26th to
12 the 7. However, I cannot complete it totally to the 7,
13 but I will be traveling the 5th and be in Malaysia to
14 discuss the housing issue for the homeless here in
15 Florida, as well other parts.

16 And then from that point, when I -- once I
17 return back to Florida, I have made several
18 arrangement. And our Foundation select Commissioner
19 Waldron to speak on the behalf of the environment.
20 Once again, thank you very much, and looking forward to
21 work again with you guys. Thank you.

22 COMMISSIONER CIKLIN: Thank you.

23 Comments from the Commissioners.
24 Communication Richards.

25 COMMISSIONER RICHARDS: Nothing additional,

1 thank you.

2 CHAIR ENRIGHT: Commissioner McArthur.

3 VICE CHAIR McARTHUR: Just one thing, Madam
4 Chair. I'd like my colleagues to put on the next
5 agenda the issue of the Office of Inspector General
6 again. I've spoken with a number of groups who would
7 like to come to the Port meeting and express their
8 feelings about this, and so if it was on the agenda, I
9 could tell them they would not be wasting their time,
10 but it would be on the agenda and they would have an
11 opportunity to address you. Thank you.

12 CHAIR ENRIGHT: Commissioner Ciklin.

13 COMMISSIONER CIKLIN: Nothing.

14 CHAIR ENRIGHT: Commissioner Waldron.

15 COMMISSIONER WALDRON: I'm fine, thank you.

16 CHAIR ENRIGHT: Okay. I have no problem with
17 things on the agenda, because at the end of the day, we
18 will make the decision anyway. So if something's on
19 the agenda, I have no problem.

20 Our next meeting will be Thursday, February
21 15th, 2018 at 4 p.m. Meeting adjourned.

22 Thank you, gentlemen.

23 (Whereupon, at 6:46 p.m., the proceedings
24 were concluded.)

25

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