

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
MARCH 2019**

	March 2019 Actual	March 2018 Actual	Variance	Year To Date Oct '18 - Mar '19	Year To Date Oct '17 - Mar '18	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	132,007	125,355	5.31%	658,043	688,783	(4.46%)
Break-bulk	15,349	10,274	49.40%	51,192	50,679	1.01%
Trans-shipment	6,430	4,269	50.62%	29,812	27,042	10.24%
<b>Sub-Total General Cargo</b>	<u>153,786</u>	<u>139,898</u>	9.93%	<u>739,047</u>	<u>766,504</u>	(3.58%)
<b>Bulk and Dry Cargo</b>						
Asphalt	19,820	4,503	340.15%	55,467	46,207	20.04%
Diesel Fuel	0	15,064	(100.00%)	42,076	67,542	(37.70%)
Utility Fuel Oil	26,283	0	100.00%	26,283	0	100.00%
Miscellaneous	0	0	0.00%	8,550	0	100.00%
Recyclable Steel	10,033	0	100.00%	26,237	15,580	68.40%
Molasses	31,495	0	100.00%	73,835	98,858	(25.31%)
Sugar	43,800	14,700	197.96%	245,265	278,880	(12.05%)
<b>Sub-Total Bulk and Dry Cargo</b>	<u>131,431</u>	<u>34,267</u>	283.55%	<u>477,713</u>	<u>507,067</u>	(5.79%)
<b>TOTAL ALL CARGO</b>	<u><u>285,217</u></u>	<u><u>174,165</u></u>	<u>63.76%</u>	<u><u>1,216,760</u></u>	<u><u>1,273,571</u></u>	<u>(4.46%)</u>
<b>Containers - 20-Foot (TEU)</b>						
Inbound	10,380	12,917	(19.64%)	69,753	71,495	(2.44%)
Outbound	13,206	14,076	(6.18%)	72,323	76,301	(5.21%)
Trans-shipment	538	359	49.86%	2,898	2,509	15.50%
<b>TOTAL TEUs</b>	<u><u>24,124</u></u>	<u><u>27,352</u></u>	<u>(11.80%)</u>	<u><u>144,974</u></u>	<u><u>150,305</u></u>	<u>(3.55%)</u>
Rail Cars In	747	897	(16.72%)	4,713	4,801	(1.83%)
Rail Cars Out	747	899	(16.91%)	4,701	4,795	(1.96%)
Vessels (cargo)	125	133	(6.02%)	674	698	(3.44%)
Vessels (multi-day cruise)	31	15	106.67%	139	49	183.67%
<b>Passengers</b>						
Multi-Day Cruise	55,018	44,615	23.32%	201,325	124,875	61.22%
Other (includes in-transit)	0	0	0.00%	0	141	(100.00%)
<b>TOTAL PASSENGERS</b>	<u><u>55,018</u></u>	<u><u>44,615</u></u>	<u>23.32%</u>	<u><u>201,325</u></u>	<u><u>125,016</u></u>	<u>61.04%</u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
MARCH 2019**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,239,033	\$ 7,038,505	\$ 6,588,605	TONNAGE	285,217	1,216,760	1,273,571	
RENTS	394,883	2,298,712	2,160,173	TEUS	24,124	144,974	150,305	
TOTAL	\$ 1,633,916	\$ 9,337,217	\$ 8,748,778	RAILCARS	1,494	9,414	9,596	
				PASSENGERS	55,018	201,325	125,016	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 480,807	\$ 2,663,545	\$ 2,621,306	TONNAGE	136,496	675,627	702,201	
RENTS	128,204	769,224	676,982	TEUS	23,692	142,241	147,182	
TOTAL	\$ 609,011	\$ 3,432,769	\$ 3,298,288	RAILCARS	1,488	9,374	9,521	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 231,505	\$ 1,980,542	\$ 1,627,275	TONNAGE	0	0	0	
RENTS	12,034	73,777	49,817	CARS	7,041	25,472	16,494	
TOTAL	\$ 243,539	\$ 2,054,319	\$ 1,677,091	PASSENGERS	55,018	201,325	124,875	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 144,144	\$ 519,822	\$ 583,671	TONNAGE	75,295	319,099	377,739	
RENTS	19,387	114,847	119,530	TEUS	0	0	0	
TOTAL	\$ 163,531	\$ 634,669	\$ 703,201	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 56,475	\$ 251,258	\$ 311,674	TONNAGE	8,500	21,863	22,997	
RENTS	32,485	137,087	163,450	TEUS	66	723	931	
TOTAL	\$ 88,960	\$ 388,345	\$ 475,125	VEHICLES	329	4,045	4,928	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 33,110	\$ 138,036	\$ 143,275	TONNAGE	19,821	97,545	113,750	
RENTS	3,085	18,590	17,942	TEUS	0	0	0	
TOTAL	\$ 36,195	\$ 156,626	\$ 161,217	RAILCARS	6	28	0	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 56,034	\$ 202,621	\$ 142,300	TONNAGE	5,932	37,609	25,028	
RENTS	18,779	114,871	105,332	TEUS	366	1,982	2,118	
TOTAL	\$ 74,813	\$ 317,492	\$ 247,632	RAILCARS	0	4	10	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 54,184	\$ 186,254	\$ 197,394	TONNAGE	2,424	8,758	9,912	
RENTS	432	2,590	2,516	TEUS	0	11	12	
TOTAL	\$ 54,616	\$ 188,844	\$ 199,910	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 38,698	\$ 271,662	\$ 193,947	TONNAGE	10,033	26,237	15,580	
RENTS	17,948	107,685	102,842	TEUS	0	0	0	
TOTAL	\$ 56,646	\$ 379,347	\$ 296,789	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 32,895	\$ 198,461	\$ 163,219	TONNAGE	0	0	0	
RENTS	5,997	27,090	8,733	TEUS	0	0	0	
TOTAL	\$ 38,892	\$ 225,551	\$ 171,952	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 5,688	\$ 75,432	\$ 85,875	TONNAGE	176	1,788	5,424	
RENTS	7,424	44,047	43,213	TEUS	0	17	62	
TOTAL	\$ 13,112	\$ 119,479	\$ 129,088	RAILCARS	0	0	16	

	MINIMUM GUARANTEES			
		CURRENT YEAR		PRIOR
CEMEX(USA)	150,000 st	\$ 156,000	\$ 151,500	
So. FL Materials	800,000 bbl	-	-	
TOTAL		\$ 156,000	\$ 151,500	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,685	\$ 244,110	\$ 243,345
MERCHANTS	35,146	210,874	279,796
ALL OTHER	73,277	433,920	346,675
TOTAL	\$ 149,108	\$ 888,904	\$ 869,816

