

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
FEBRUARY 2019**

	February 2019 Actual	February 2018 Actual	Variance	Year To Date Oct '18 - Feb '19	Year To Date Oct '17 - Feb '18	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	102,661	108,023	(4.96%)	526,036	563,428	(6.64%)
Break-bulk	5,159	10,309	(49.96%)	35,843	40,405	(11.29%)
Trans-shipment	4,321	5,497	(21.39%)	23,382	22,773	2.67%
<b>Sub-Total General Cargo</b>	<b>112,141</b>	<b>123,829</b>	<b>(9.44%)</b>	<b>585,261</b>	<b>626,606</b>	<b>(6.60%)</b>
<b>Bulk and Dry Cargo</b>						
Asphalt	170	7,017	(97.58%)	35,647	41,704	(14.52%)
Diesel Fuel	10,611	0	100.00%	42,076	52,478	(19.82%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	2,205	0	100.00%	8,550	0	100.00%
Recyclable Steel	0	6,350	(100.00%)	16,204	15,580	4.01%
Molasses	0	44,105	(100.00%)	42,340	98,858	(57.17%)
Sugar	44,100	44,100	0.00%	201,465	264,180	(23.74%)
<b>Sub-Total Bulk and Dry Cargo</b>	<b>57,086</b>	<b>101,572</b>	<b>(43.80%)</b>	<b>346,282</b>	<b>472,800</b>	<b>(26.76%)</b>
<b>TOTAL ALL CARGO</b>	<b>169,227</b>	<b>225,401</b>	<b>(24.92%)</b>	<b>931,543</b>	<b>1,099,406</b>	<b>(15.27%)</b>
<b>Containers - 20-Foot (TEU)</b>						
Inbound	10,922	12,138	(10.02%)	59,373	58,578	1.36%
Outbound	10,857	12,274	(11.54%)	59,117	62,225	(4.99%)
Trans-shipment	349	447	(21.92%)	2,360	2,150	9.77%
<b>TOTAL TEUs</b>	<b>22,128</b>	<b>24,859</b>	<b>(10.99%)</b>	<b>120,850</b>	<b>122,953</b>	<b>(1.71%)</b>
Rail Cars In	728	771	(5.58%)	3,966	3,904	1.59%
Rail Cars Out	714	758	(5.80%)	3,954	3,896	1.49%
Vessels (cargo)	103	110	(6.36%)	549	565	(2.83%)
Vessels (multi-day cruise)	27	14	92.86%	108	34	217.65%
<b>Passengers</b>						
Multi-Day Cruise	31,941	37,579	(15.00%)	146,307	80,260	82.29%
Other (includes in-transit)	0	0	0.00%	0	141	(100.00%)
<b>TOTAL PASSENGERS</b>	<b>31,941</b>	<b>37,579</b>	<b>(15.00%)</b>	<b>146,307</b>	<b>80,401</b>	<b>81.97%</b>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.



**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
FEBRUARY 2019**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 912,113	\$ 5,799,473	\$ 5,360,581	TONNAGE	169,227	931,543	1,099,406	
RENTS	392,424	1,903,829	1,812,108	TEUS	22,128	120,850	122,953	
TOTAL	<u>\$ 1,304,537</u>	<u>\$ 7,703,302</u>	<u>\$ 7,172,689</u>	RAILCARS	1,442	7,920	7,800	
				PASSENGERS	31,941	146,307	80,401	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 412,388	\$ 2,182,738	\$ 2,152,963	TONNAGE	104,902	539,131	574,828	
RENTS	128,204	641,020	564,151	TEUS	21,879	118,549	120,381	
TOTAL	<u>\$ 540,592</u>	<u>\$ 2,823,758</u>	<u>\$ 2,717,114</u>	RAILCARS	1,437	7,886	7,761	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 253,721	\$ 1,749,038	\$ 1,125,607	TONNAGE	0	0	0	
RENTS	11,973	61,742	38,601	CARS	4,005	18,431	10,300	
TOTAL	<u>\$ 265,694</u>	<u>\$ 1,810,780</u>	<u>\$ 1,164,208</u>	PASSENGERS	31,941	146,307	80,260	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 65,664	\$ 375,677	\$ 563,404	TONNAGE	44,100	243,804	363,039	
RENTS	19,387	95,460	99,609	TEUS	0	0	0	
TOTAL	<u>\$ 85,051</u>	<u>\$ 471,137</u>	<u>\$ 663,012</u>	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 21,261	\$ 194,783	\$ 259,709	TONNAGE	1,120	13,363	17,695	
RENTS	21,398	104,602	138,532	TEUS	52	657	754	
TOTAL	<u>\$ 42,659</u>	<u>\$ 299,385</u>	<u>\$ 398,241</u>	VEHICLES	286	3,716	3,581	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 11,974	\$ 104,926	\$ 115,967	TONNAGE	10,781	77,724	94,183	
RENTS	3,085	15,505	14,946	TEUS	0	0	0	
TOTAL	<u>\$ 15,059</u>	<u>\$ 120,431</u>	<u>\$ 130,913</u>	RAILCARS	3	22	0	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 36,078	\$ 146,587	\$ 112,959	TONNAGE	6,857	31,677	19,988	
RENTS	18,779	96,092	88,124	TEUS	196	1,616	1,750	
TOTAL	<u>\$ 54,857</u>	<u>\$ 242,679</u>	<u>\$ 201,083</u>	RAILCARS	2	4	8	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 15,459	\$ 132,070	\$ 163,294	TONNAGE	741	6,335	8,872	
RENTS	432	2,157	2,096	TEUS	0	11	6	
TOTAL	<u>\$ 15,891</u>	<u>\$ 134,227</u>	<u>\$ 165,390</u>	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 232,964	\$ 165,561	TONNAGE	0	16,204	15,580	
RENTS	17,948	89,738	84,895	TEUS	0	0	0	
TOTAL	<u>\$ 46,334</u>	<u>\$ 322,702</u>	<u>\$ 250,456</u>	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,432	\$ 165,565	\$ 131,058	TONNAGE	0	0	0	
RENTS	12,163	21,093	6,550	TEUS	0	0	0	
TOTAL	<u>\$ 46,595</u>	<u>\$ 186,658</u>	<u>\$ 137,608</u>	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 4,753	\$ 69,744	\$ 68,710	TONNAGE	200	1,612	4,432	
RENTS	7,424	36,623	35,954	TEUS	1	17	62	
TOTAL	<u>\$ 12,177</u>	<u>\$ 106,367</u>	<u>\$ 104,664</u>	RAILCARS	0	0	16	

	MINIMUM GUARANTEES			
		CURRENT YEAR		PRIOR
		MONTH	YTD	
CEMEX(USA)	150,000 st	\$ 156,000	\$ 151,500	
So. FL Materials	800,000 bbl	-	-	
TOTAL		<u>\$ 156,000</u>	<u>\$ 151,500</u>	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,685	\$ 203,425	\$ 202,787
MERCHANTS	35,146	175,729	245,674
ALL OTHER	75,800	360,643	290,190
TOTAL	<u>\$ 151,631</u>	<u>\$ 739,797</u>	<u>\$ 738,651</u>