

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
NOVEMBER 2018**

	NOV 2018 Actual	NOV 2017 Actual	Variance	Year To Date Oct '18 - Nov '18	Year To Date Oct '17 - Nov '17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	106,219	117,208	(9.38%)	218,582	235,339	(7.12%)
Break-bulk	7,730	8,867	(12.82%)	16,586	15,026	10.38%
Trans-Shipment	5,950	4,882	21.88%	11,858	8,742	35.64%
Sub-Total General Cargo	<u>119,899</u>	<u>130,957</u>	<u>(8.44%)</u>	<u>247,026</u>	<u>259,107</u>	<u>(4.66%)</u>
Bulk and Dry Cargo						
Asphalt	17,087	7,079	141.38%	17,087	14,244	19.96%
Diesel Fuel	0	13,451	(100.00%)	15,019	25,446	(40.98%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	2,205	0	100.00%	4,525	0	100.00%
Recyclable Steel	16,204	0	100.00%	16,204	0	100.00%
Molasses	20,946	0	100.00%	20,946	0	100.00%
Sugar	29,000	58,716	(50.61%)	69,353	117,432	(40.94%)
Sub-Total Bulk and Dry Cargo	<u>85,442</u>	<u>79,246</u>	<u>7.82%</u>	<u>143,134</u>	<u>157,122</u>	<u>(8.90%)</u>
TOTAL ALL CARGO	<u><u>205,341</u></u>	<u><u>210,203</u></u>	<u><u>(2.31%)</u></u>	<u><u>390,160</u></u>	<u><u>416,229</u></u>	<u><u>(6.26%)</u></u>
Containers - 20-Foot (TEU)						
Inbound	9,566	11,903	(19.63%)	23,370	22,318	4.71%
Outbound	12,241	12,558	(2.52%)	24,406	25,011	(2.42%)
Trans-Shipment	470	496	(5.24%)	974	869	12.08%
TOTAL TEUs	<u><u>22,277</u></u>	<u><u>24,957</u></u>	<u><u>(10.74%)</u></u>	<u><u>48,750</u></u>	<u><u>48,198</u></u>	<u><u>1.15%</u></u>
Rail Cars In	908	805	12.80%	1,758	1,546	13.71%
Rail Cars Out	907	814	11.43%	1,753	1,551	13.02%
Vessels (cargo)	111	118	(5.93%)	223	222	0.45%
Vessels (multi-day cruise)	15	0	100.00%	31	0	100.00%
Passengers						
Multi-Day Cruise	28,254	0	100.00%	51,883	0	100.00%
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u><u>28,254</u></u>	<u><u>0</u></u>	<u><u>100.00%</u></u>	<u><u>51,883</u></u>	<u><u>0</u></u>	<u><u>100.00%</u></u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
NOVEMBER 2018**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,262,816			\$ 2,479,223	\$ 1,751,473	
RENTS	378,137	752,990	732,590	TEUS	22,277	48,750	49,733
TOTAL	<u>\$ 1,640,953</u>	<u>\$ 3,232,213</u>	<u>\$ 2,484,063</u>	RAILCARS	1,815	3,511	3,097
				PASSENGERS	28,254	51,883	0

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 444,550			\$ 908,701	\$ 868,294	
RENTS	128,204	256,408	225,661	TEUS	21,801	47,588	48,631
TOTAL	<u>\$ 572,754</u>	<u>\$ 1,165,109</u>	<u>\$ 1,093,955</u>	RAILCARS	1,802	3,494	3,093

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 445,105			\$ 880,227	\$ 210,000	
RENTS	12,000	23,999	10,779	CARS	3,825	6,972	0
TOTAL	<u>\$ 457,105</u>	<u>\$ 904,226</u>	<u>\$ 220,779</u>	PASSENGERS	28,254	51,883	0

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 69,617			\$ 143,070	\$ 171,728	
RENTS	19,387	37,298	39,843	TEUS	0	0	0
TOTAL	<u>\$ 89,004</u>	<u>\$ 180,368</u>	<u>\$ 211,572</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 48,854			\$ 103,413	\$ 104,815	
RENTS	19,891	42,825	57,150	TEUS	128	338	313
TOTAL	<u>\$ 68,745</u>	<u>\$ 146,238</u>	<u>\$ 161,965</u>	VEHICLES	991	2,252	1,378

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 26,633			\$ 47,609	\$ 45,186	
RENTS	3,255	6,252	5,957	TEUS	0	0	0
TOTAL	<u>\$ 29,888</u>	<u>\$ 53,861</u>	<u>\$ 51,142</u>	RAILCARS	9	9	0

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 32,428			\$ 63,328	\$ 47,942	
RENTS	20,121	38,017	36,500	TEUS	339	815	721
TOTAL	<u>\$ 52,549</u>	<u>\$ 101,345</u>	<u>\$ 84,442</u>	RAILCARS	2	2	4

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 23,299			\$ 39,007	\$ 62,375	
RENTS	431	862	839	TEUS	0	0	6
TOTAL	<u>\$ 23,730</u>	<u>\$ 39,869</u>	<u>\$ 63,214</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 56,801			\$ 85,186	\$ 51,667	
RENTS	17,948	35,895	32,667	TEUS	0	0	0
TOTAL	<u>\$ 74,749</u>	<u>\$ 121,081</u>	<u>\$ 84,333</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	MINIMUM GUARANTEES
	MONTH	YTD		
	CEMEX(USA)	150,000 st		
So. FL Materials	800,000 bbl		-	
TOTAL		<u>\$ -</u>	<u>\$ 151,500</u>	

	CURRENT YEAR		PRIOR YTD	ADDITIONAL RENTS
	MONTH	YTD		
	MERCHANTS	\$ 35,146		
GSA	40,685	81,370	81,115	
CBS	10,158	20,315	19,918	
CHENEY	7,931	15,862	15,862	
SHAMBA	-	-	37,532	
ALL OTHER	55,722	109,079	86,380	
TOTAL	<u>\$ 149,642</u>	<u>\$ 296,917</u>	<u>\$ 309,051</u>	

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 11,779			\$ 33,701	\$ 25,740	
RENTS	7,258	14,517	14,143	TEUS	9	9	62
TOTAL	<u>\$ 19,037</u>	<u>\$ 48,218</u>	<u>\$ 39,883</u>	RAILCARS	0	0	0