

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
OCTOBER 2018**

	OCT 2018 Actual	OCT 2017 Actual	Variance	Year To Date Oct '18	Year To Date Oct '17	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	112,363	118,131	(4.88%)	112,363	118,131	(4.88%)
Break-bulk	8,856	6,159	43.79%	8,856	6,159	43.79%
Trans-Shipment	5,908	3,860	53.06%	5,908	3,860	53.06%
<b>Sub-Total General Cargo</b>	<u>127,127</u>	<u>128,150</u>	<u>(0.80%)</u>	<u>127,127</u>	<u>128,150</u>	<u>(0.80%)</u>
<b>Bulk and Dry Cargo</b>						
Asphalt	0	7,165	(100.00%)	0	7,165	(100.00%)
Diesel Fuel	15,019	11,995	25.21%	15,019	11,995	25.21%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	2,320	0	100.00%	2,320	0	100.00%
Recyclable Steel	0	0	0.00%	0	0	0.00%
Molasses	0	0	0.00%	0	0	0.00%
Sugar	40,353	58,716	(31.27%)	40,353	58,716	(31.27%)
<b>Sub-Total Bulk and Dry Cargo</b>	<u>57,692</u>	<u>77,876</u>	<u>(25.92%)</u>	<u>57,692</u>	<u>77,876</u>	<u>(25.92%)</u>
<b>TOTAL ALL CARGO</b>	<u><u>184,819</u></u>	<u><u>206,026</u></u>	<u><u>(10.29%)</u></u>	<u><u>184,819</u></u>	<u><u>206,026</u></u>	<u><u>(10.29%)</u></u>
<b>Containers - 20-Foot (TEU)</b>						
Inbound	13,804	10,415	32.54%	13,804	10,415	32.54%
Outbound	12,165	12,453	(2.31%)	12,165	12,453	(2.31%)
Trans-Shipment	504	373	35.12%	504	373	35.12%
<b>TOTAL TEUs</b>	<u><u>26,473</u></u>	<u><u>23,241</u></u>	<u><u>13.91%</u></u>	<u><u>26,473</u></u>	<u><u>23,241</u></u>	<u><u>13.91%</u></u>
Rail Cars In	850	741	14.71%	850	741	14.71%
Rail Cars Out	846	737	14.79%	846	737	14.79%
Vessels (cargo)	112	104	7.69%	112	104	7.69%
Vessels (multi-day cruise)	16	0	100.00%	16	0	100.00%
<b>Passengers</b>						
Multi-Day Cruise	23,629	0	100.00%	23,629	0	100.00%
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
<b>TOTAL PASSENGERS</b>	<u><u>23,629</u></u>	<u><u>0</u></u>	<u><u>100.00%</u></u>	<u><u>23,629</u></u>	<u><u>0</u></u>	<u><u>100.00%</u></u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.



**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
OCTOBER 2018**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,216,408	\$ 1,216,408	\$ 818,519	TONNAGE	184,819	184,819	206,026	
RENTS	374,853	374,853	357,688	TEUS	26,473	26,473	23,241	
TOTAL	<u>\$ 1,591,261</u>	<u>\$ 1,591,261</u>	<u>\$ 1,176,207</u>	RAILCARS	1,696	1,696	1,478	
				PASSENGERS	23,629	23,629	0	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 464,151	\$ 464,151	\$ 427,307	TONNAGE	115,800	115,800	119,375	
RENTS	128,204	128,204	112,830	TEUS	25,787	25,787	22,708	
TOTAL	<u>\$ 592,355</u>	<u>\$ 592,355</u>	<u>\$ 540,137</u>	RAILCARS	1,692	1,692	1,478	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 435,120	\$ 435,120	\$ 105,000	TONNAGE	0	0	0	
RENTS	12,000	12,000	5,389	CARS	3,147	3,147	0	
TOTAL	<u>\$ 447,120</u>	<u>\$ 447,120</u>	<u>\$ 110,389</u>	PASSENGERS	23,629	23,629	0	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 73,453	\$ 73,453	\$ 79,047	TONNAGE	40,353	40,353	58,716	
RENTS	17,911	17,911	19,922	TEUS	0	0	0	
TOTAL	<u>\$ 91,364</u>	<u>\$ 91,364</u>	<u>\$ 98,969</u>	RAILCARS	0	2	0	

	TEETERS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 54,560	\$ 54,560	\$ 34,618	TONNAGE	4,782	4,782	2,695	
RENTS	22,934	22,934	26,565	TEUS	210	210	148	
TOTAL	<u>\$ 77,494</u>	<u>\$ 77,494</u>	<u>\$ 61,183</u>	VEHICLES	1,261	1,261	513	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 20,976	\$ 20,976	\$ 23,152	TONNAGE	15,019	15,019	19,161	
RENTS	2,996	2,996	2,960	TEUS	0	0	0	
TOTAL	<u>\$ 23,972</u>	<u>\$ 23,972</u>	<u>\$ 26,112</u>	RAILCARS	0	0	0	

	GULFSTREAM				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 30,899	\$ 30,899	\$ 23,507	TONNAGE	8,135	8,135	3,543	
RENTS	17,896	17,896	15,125	TEUS	476	476	321	
TOTAL	<u>\$ 48,795</u>	<u>\$ 48,795</u>	<u>\$ 38,632</u>	RAILCARS	0	0	0	

	T PARKER HOST				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 15,709	\$ 15,709	\$ 28,139	TONNAGE	527	527	1,101	
RENTS	431	431	419	TEUS	0	0	6	
TOTAL	<u>\$ 16,140</u>	<u>\$ 16,140</u>	<u>\$ 28,558</u>	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 28,386	\$ 25,833	TONNAGE	0	0	0	
RENTS	17,948	17,948	16,333	TEUS	0	0	0	
TOTAL	<u>\$ 46,334</u>	<u>\$ 46,334</u>	<u>\$ 42,166</u>	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		PRIOR YTD
	CURRENT YEAR		
	UNIT	YTD	
CEMEX(USA)	150,000 st		\$ 151,500
So. FL Materials	800,000 bbl	-	-
TOTAL		<u>\$ -</u>	<u>\$ 151,500</u>

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR YTD
	MONTH	YTD	
MERCHANTS	\$ 34,122	\$ 34,122	\$ 28,170
GSA	40,685	40,685	40,557
CBS	10,158	10,158	9,959
CHENEY	7,931	7,931	7,931
SHAMBA	-	-	18,766
ALL OTHER	54,379	54,379	45,691
TOTAL	<u>\$ 147,275</u>	<u>\$ 147,275</u>	<u>\$ 151,074</u>

	PORT CONTRACTORS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 21,922	\$ 21,922	\$ 10,575	TONNAGE	19	19	1,158	
RENTS	7,258	7,258	7,071	TEUS	0	0	58	
TOTAL	<u>\$ 29,180</u>	<u>\$ 29,180</u>	<u>\$ 17,646</u>	RAILCARS	0	0	0	