

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
SEPTEMBER 2018**

	September 2018 Actual	September 2017 Actual	Variance	Fiscal Year 2018 Oct '17 - Sept '18	Fiscal Year 2017 Oct '16 - Sept '17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	106,108	89,162	19.01%	1,358,730	1,270,625	6.93%
Break-bulk	13,094	4,891	167.72%	111,965	96,530	15.99%
Trans-shipment	6,586	4,720	39.53%	64,071	80,948	(20.85%)
Sub-Total General Cargo	<u>125,788</u>	<u>98,773</u>	27.35%	<u>1,534,766</u>	<u>1,448,103</u>	5.98%
Bulk and Dry Cargo						
Asphalt	9,222	10,891	(15.32%)	118,191	101,023	16.99%
Diesel	11,795	13,240	(10.91%)	142,925	122,174	16.98%
Utility Fuel Oil	0	0	0.00%	90,406	0	100.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	0	5,541	(100.00%)	27,705	35,618	(22.22%)
Molasses	0	16,537	(100.00%)	139,656	184,176	(24.17%)
Sugar	44,016	44,016	0.00%	513,744	593,563	(13.45%)
Sub-Total Bulk and Dry Cargo	<u>65,033</u>	<u>90,225</u>	(27.92%)	<u>1,032,627</u>	<u>1,036,554</u>	(0.38%)
TOTAL ALL CARGO	<u>190,821</u>	<u>188,998</u>	0.96%	<u>2,567,393</u>	<u>2,484,657</u>	3.33%
Containers - 20-Foot (TEU)						
Inbound	10,758	7,759	38.65%	141,236	135,906	3.92%
Outbound	10,085	9,147	10.25%	145,468	139,632	4.18%
Trans-shipment	511	399	28.07%	5,600	6,752	(17.06%)
TOTAL TEUs	<u>21,354</u>	<u>17,305</u>	23.40%	<u>292,304</u>	<u>282,290</u>	3.55%
Rail Cars In	785	647	21.33%	10,022	9,448	6.08%
Rail Cars Out	788	646	21.98%	10,026	9,437	6.24%
Vessels (cargo)	94	91	3.30%	1,458	1,373	6.19%
Vessels (multi-day cruise)	29	7	314.29%	225	160	40.63%
Passengers						
Multi-Day Cruise	32,049	10,229	213.32%	462,533	432,585	6.92%
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
TOTAL PASSENGERS	<u>32,049</u>	<u>10,229</u>	213.32%	<u>462,674</u>	<u>432,585</u>	6.96%

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2018**

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Fiscal Year Oct 17 - Sep 18
CARGO TONNAGE (in short tons)													
General Cargo													
Container	118,131	117,208	115,138	104,928	108,023	125,355	104,864	126,180	107,581	105,888	119,326	106,108	1,358,730
Break-bulk	6,159	8,867	8,172	6,898	10,309	10,274	14,026	8,559	10,429	8,561	6,617	13,094	111,965
Trans-Shipment	3,860	4,882	4,455	4,079	5,497	4,269	7,056	6,713	6,089	5,274	5,311	6,586	64,071
Sub-Total General Cargo	128,150	130,957	127,765	115,905	123,829	139,898	125,946	141,452	124,099	119,723	131,254	125,788	1,534,766
Bulk and Dry Cargo													
Asphalt	7,165	7,079	11,058	9,385	7,017	4,503	6,338	17,383	13,676	9,222	16,143	9,222	118,191
Diesel Fuel	11,995	13,451	14,917	12,115	-	15,064	12,024	11,847	16,986	15,004	7,727	11,795	142,925
Utility Fuel Oil	-	-	-	-	-	-	-	-	-	60,583	29,823	-	90,406
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-	-
Recyclable Steel	-	-	-	9,230	6,350	-	-	12,125	-	-	-	-	27,705
Molasses	-	-	54,753	-	44,105	-	27,562	-	13,236	-	-	-	139,656
Sugar	58,716	58,716	43,932	58,716	44,100	14,700	44,100	44,100	29,400	44,016	29,232	44,016	513,744
Sub-Total Bulk and Dry Cargo	77,876	79,246	124,660	89,446	101,572	34,267	90,024	85,455	73,298	128,825	82,925	65,033	1,032,627
TOTAL ALL CARGO	206,026	210,203	252,425	205,351	225,401	174,165	215,970	226,907	197,397	248,548	214,179	190,821	2,567,393
Containers - 20-Foot (TEU)													
Inbound	10,415	11,903	11,377	12,745	12,138	12,917	12,183	13,202	10,652	11,248	11,698	10,758	141,236
Outbound	12,453	12,558	13,125	11,815	12,274	14,076	12,365	13,686	10,015	10,433	12,583	10,085	145,468
Trans-Shipment	373	496	421	413	447	359	607	560	533	439	441	511	5,600
TOTAL TEUs	23,241	24,957	24,923	24,973	24,859	27,352	25,155	27,448	21,200	22,120	24,722	21,354	292,304
Rail Cars (total)	1,478	1,619	1,665	1,509	1,529	1,796	1,585	1,931	1,973	1,607	1,783	1,573	20,048
Vessels (cargo)	116	135	136	124	120	142	123	124	126	112	106	94	1,458
Vessels (Multi-Day)	-	-	5	15	14	15	24	31	30	31	31	29	225
Passengers													
Multi-Day	-	-	11,810	30,871	37,579	44,615	52,131	59,459	58,450	77,113	58,456	32,049	462,533
Other (includes in transit)	-	-	141	-	-	-	-	-	-	-	-	-	141
TOTAL PASSENGERS	-	-	11,951	30,871	37,579	44,615	52,131	59,459	58,450	77,113	58,456	32,049	462,674

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
SEPTEMBER 2018**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,073,700			\$ 14,553,131	\$ 12,918,553	
RENTS	374,872	4,383,957	4,239,509	TEUS	21,354	292,304	282,290
TOTAL	\$ 1,448,572	\$ 18,937,088	\$ 17,158,062	RAILCARS	1,573	20,048	18,885
				PASSENGERS	32,049	462,674	432,585

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 401,335			\$ 5,353,824	\$ 4,715,254	
RENTS	128,204	1,397,072	1,355,395	TEUS	20,877	285,816	275,599
TOTAL	\$ 529,539	\$ 6,750,896	\$ 6,070,649	RAILCARS	1,542	19,805	18,755

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 360,750			\$ 4,993,655	\$ 4,059,980	
RENTS	12,000	121,031	110,997	CARS	4,104	58,305	55,857
TOTAL	\$ 372,750	\$ 5,114,686	\$ 4,170,977	PASSENGERS	32,049	462,533	432,585

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 62,053			\$ 1,006,132	\$ 1,391,921	
RENTS	18,359	237,498	239,060	TEUS	0	0	0
TOTAL	\$ 80,412	\$ 1,243,630	\$ 1,630,981	RAILCARS	0	2	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 65,160			\$ 682,522	\$ 498,132	
RENTS	24,856	325,453	276,852	TEUS	113	1,937	2,208
TOTAL	\$ 90,016	\$ 1,007,975	\$ 774,984	VEHICLES	983	11,641	8,601

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 26,132			\$ 346,432	\$ 333,400	
RENTS	2,996	35,920	35,221	TEUS	0	0	0
TOTAL	\$ 29,128	\$ 382,352	\$ 368,621	RAILCARS	3	17	28

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 19,774			\$ 279,625	\$ 319,943	
RENTS	17,896	209,269	178,625	TEUS	364	4,474	4,448
TOTAL	\$ 37,670	\$ 488,894	\$ 498,568	RAILCARS	4	20	20

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 29,155			\$ 311,774	\$ 417,029	
RENTS	431	5,043	4,907	TEUS	0	15	39
TOTAL	\$ 29,586	\$ 316,817	\$ 421,936	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 28,386			\$ 379,576	\$ 308,093	
RENTS	17,948	211,278	196,000	TEUS	0	0	0
TOTAL	\$ 46,334	\$ 590,854	\$ 504,093	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	MINIMUM GUARANTEES
	UNIT	YTD		
	CEMEX(USA)	150,000 st		
So. FL Materials	800,000 bbl	-	59,778	
TOTAL		\$ 151,500	\$ 209,778	

	CURRENT YEAR		PRIOR YTD	ADDITIONAL RENTS
	MONTH	YTD		
	MERCHANTS	\$ 34,122		
GSA	40,557	486,689	486,784	
CBS	10,158	121,302	118,923	
CHENEY	7,931	95,166	92,283	
SHAMBA	-	75,064	225,192	
ALL OTHER	52,156	566,943	506,823	
TOTAL	\$ 144,924	\$ 1,754,629	\$ 1,768,050	

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 7,893			\$ 150,579	\$ 12,532	
RENTS	7,258	86,764	74,402	TEUS	0	62	0
TOTAL	\$ 15,151	\$ 237,343	\$ 86,934	RAILCARS	0	28	0