

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
JULY 2018**

	<b>July 2018 Actual</b>	<b>July 2017 Actual</b>	<b>Variance</b>	<b>Year To Date Oct '17 - July '18</b>	<b>Year To Date Oct '16 - July '17</b>	<b>Variance</b>
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	105,888	100,946	4.90%	1,133,296	1,067,538	6.16%
Break-bulk	8,561	12,801	(33.12%)	92,254	83,670	10.26%
Trans-Shipment	5,274	4,666	13.03%	52,174	71,440	(26.97%)
<b>Sub-Total General Cargo</b>	<u>119,723</u>	<u>118,413</u>	1.11%	<u>1,277,724</u>	<u>1,222,648</u>	4.50%
<b>Bulk and Dry Cargo</b>						
Asphalt	9,222	7,432	24.09%	92,826	82,768	12.15%
Diesel	15,004	8,932	67.98%	123,403	108,934	13.28%
Utility Fuel Oil	60,583	0	100.00%	60,583	0	100.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	0	9,803	(100.00%)	27,705	30,077	(7.89%)
Molasses	0	0	0.00%	139,656	140,081	(0.30%)
Sugar	44,016	44,100	(0.19%)	440,496	505,447	(12.85%)
<b>Sub-Total Bulk and Dry Cargo</b>	<u>128,825</u>	<u>70,267</u>	83.34%	<u>884,669</u>	<u>867,307</u>	2.00%
<b>TOTAL ALL CARGO</b>	<u>248,548</u>	<u>188,680</u>	31.73%	<u>2,162,393</u>	<u>2,089,955</u>	3.47%
<b>Containers - 20-Foot (TEU)</b>						
Inbound	11,248	10,896	3.23%	118,780	116,458	1.99%
Outbound	10,433	10,925	(4.50%)	122,800	117,878	4.18%
Trans-shipment	439	411	6.81%	4,648	5,938	(21.72%)
<b>TOTAL TEUs</b>	<u>22,120</u>	<u>22,232</u>	(0.50%)	<u>246,228</u>	<u>240,274</u>	2.48%
Rail Cars In	803	763	5.24%	8,343	7,948	4.97%
Rail Cars Out	804	759	5.93%	8,349	7,938	5.18%
Vessels (cargo)	112	108	3.70%	1,258	1,161	8.35%
Vessels (multi-day cruise)	31	15	106.67%	165	138	19.57%
<b>Passengers</b>						
Multi-Day Cruise	77,113	51,219	50.56%	372,028	370,533	0.40%
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
<b>TOTAL PASSENGERS</b>	<u>77,113</u>	<u>51,219</u>	50.56%	<u>372,169</u>	<u>370,533</u>	0.44%

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT  
CUMULATIVE ALL CARGO TONNAGE  
FY 2018**

	<b>Oct-17</b>	<b>Nov-17</b>	<b>Dec-17</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Fiscal Year Oct 17 - Sep 18</b>
<b>CARGO TONNAGE (in short tons)</b>													
<b>General Cargo</b>													
Container	118,131	117,208	115,138	104,928	108,023	125,355	104,864	126,180	107,581	105,888			1,133,296
Break-bulk	6,159	8,867	8,172	6,898	10,309	10,274	14,026	8,559	10,429	8,561			92,254
Trans-Shipment	3,860	4,882	4,455	4,079	5,497	4,269	7,056	6,713	6,089	5,274			52,174
<b>Sub-Total General Cargo</b>	<b>128,150</b>	<b>130,957</b>	<b>127,765</b>	<b>115,905</b>	<b>123,829</b>	<b>139,898</b>	<b>125,946</b>	<b>141,452</b>	<b>124,099</b>	<b>119,723</b>	<b>-</b>	<b>-</b>	<b>1,277,724</b>
<b>Bulk and Dry Cargo</b>													
Asphalt	7,165	7,079	11,058	9,385	7,017	4,503	6,338	17,383	13,676	9,222			92,826
Diesel Fuel	11,995	13,451	14,917	12,115	-	15,064	12,024	11,847	16,986	15,004			123,403
Utility Fuel Oil	-	-	-	-	-	-	-	-	-	60,583			60,583
Miscellaneous	-	-	-	-	-	-	-	-	-	-			-
Recyclable Steel	-	-	-	9,230	6,350	-	-	12,125	-	-			27,705
Molasses	-	-	54,753	-	44,105	-	27,562	-	13,236	-			139,656
Sugar	58,716	58,716	43,932	58,716	44,100	14,700	44,100	44,100	29,400	44,016			440,496
<b>Sub-Total Bulk and Dry Cargo</b>	<b>77,876</b>	<b>79,246</b>	<b>124,660</b>	<b>89,446</b>	<b>101,572</b>	<b>34,267</b>	<b>90,024</b>	<b>85,455</b>	<b>73,298</b>	<b>128,825</b>	<b>-</b>	<b>-</b>	<b>884,669</b>
<b>TOTAL ALL CARGO</b>	<b>206,026</b>	<b>210,203</b>	<b>252,425</b>	<b>205,351</b>	<b>225,401</b>	<b>174,165</b>	<b>215,970</b>	<b>226,907</b>	<b>197,397</b>	<b>248,548</b>	<b>-</b>	<b>-</b>	<b>2,162,393</b>
<b>Containers - 20-Foot (TEU)</b>													
Inbound	10,415	11,903	11,377	12,745	12,138	12,917	12,183	13,202	10,652	11,248			118,780
Outbound	12,453	12,558	13,125	11,815	12,274	14,076	12,365	13,686	10,015	10,433			122,800
Trans-Shipment	373	496	421	413	447	359	607	560	533	439			4,648
<b>TOTAL TEUs</b>	<b>23,241</b>	<b>24,957</b>	<b>24,923</b>	<b>24,973</b>	<b>24,859</b>	<b>27,352</b>	<b>25,155</b>	<b>27,448</b>	<b>21,200</b>	<b>22,120</b>	<b>-</b>	<b>-</b>	<b>246,228</b>
Rail Cars (total)	1,478	1,619	1,665	1,509	1,529	1,796	1,585	1,931	1,973	1,607			16,692
Vessels (cargo)	116	135	136	124	120	142	123	124	126	112			1,258
Vessels (Multi-Day)	-	-	5	15	14	15	24	31	30	31			165
<b>Passengers</b>													
Multi-Day	-	-	11,810	30,871	37,579	44,615	52,131	59,459	58,450	77,113			372,028
Other (includes in transit)	-	-	141	-	-	-	-	-	-	-			141
<b>TOTAL PASSENGERS</b>	<b>-</b>	<b>-</b>	<b>11,951</b>	<b>30,871</b>	<b>37,579</b>	<b>44,615</b>	<b>52,131</b>	<b>59,459</b>	<b>58,450</b>	<b>77,113</b>	<b>-</b>	<b>-</b>	<b>372,169</b>

**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
JULY 2018**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,596,299			\$ 12,145,460	\$ 10,969,563	
RENTS	367,337	3,643,433	3,533,402	TEUS	22,120	246,228	240,274
TOTAL	<u>\$ 1,963,636</u>	<u>\$ 15,788,893</u>	<u>\$ 14,502,965</u>	RAILCARS	1,173	16,692	15,886
				PASSENGERS	77,113	372,169	370,533

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 410,146			\$ 4,512,905	\$ 3,939,091	
RENTS	122,142	1,146,726	1,129,947	TEUS	21,502	240,774	234,572
TOTAL	<u>\$ 532,288</u>	<u>\$ 5,659,631</u>	<u>\$ 5,069,038</u>	RAILCARS	1,575	16,498	15,760

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 728,849			\$ 4,089,033	\$ 3,655,227	
RENTS	12,000	97,032	100,219	CARS	8,844	47,829	48,997
TOTAL	<u>\$ 740,849</u>	<u>\$ 4,186,065</u>	<u>\$ 3,755,446</u>	PASSENGERS	77,113	372,028	370,533

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 61,430			\$ 893,059	\$ 979,497	
RENTS	19,922	199,217	199,217	TEUS	0	0	0
TOTAL	<u>\$ 81,352</u>	<u>\$ 1,092,276</u>	<u>\$ 1,178,714</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 70,202			\$ 566,797	\$ 430,129	
RENTS	28,021	272,503	234,008	TEUS	190	1,644	1,875
TOTAL	<u>\$ 98,223</u>	<u>\$ 839,300</u>	<u>\$ 664,137</u>	VEHICLES	1,160	9,740	7,146

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 32,175			\$ 287,276	\$ 294,991	
RENTS	2,996	29,928	29,291	TEUS	0	0	0
TOTAL	<u>\$ 35,171</u>	<u>\$ 317,204</u>	<u>\$ 324,282</u>	RAILCARS	4	10	28

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 20,471			\$ 238,921	\$ 277,575	
RENTS	17,208	174,165	148,636	TEUS	428	3,733	3,788
TOTAL	<u>\$ 37,679</u>	<u>\$ 413,086</u>	<u>\$ 426,211</u>	RAILCARS	2	16	18

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 16,025			\$ 277,562	\$ 390,003	
RENTS	419	4,193	4,080	TEUS	0	15	39
TOTAL	<u>\$ 16,444</u>	<u>\$ 281,755</u>	<u>\$ 394,083</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 28,386			\$ 322,805	\$ 240,997	
RENTS	17,948	175,383	163,333	TEUS	0	0	0
TOTAL	<u>\$ 46,334</u>	<u>\$ 498,188</u>	<u>\$ 404,330</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	MINIMUM GUARANTEES
	UNIT	YTD		
	CEMEX(USA)	150,000 st		
So. FL Materials	800,000 bbl	-	59,778	
TOTAL		<u>\$ 151,500</u>	<u>\$ 209,778</u>	

	CURRENT YEAR		PRIOR YTD	ADDITIONAL RENTS
	MONTH	YTD		
	MERCHANTS	\$ 34,122		
GSA	40,557	405,575	405,653	
CBS	10,158	100,985	99,005	
CHENEY	7,931	79,305	76,422	
SHAMBA	-	75,064	187,660	
ALL OTHER	46,655	469,889	415,634	
TOTAL	<u>\$ 139,423</u>	<u>\$ 1,472,039</u>	<u>\$ 1,466,078</u>	

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 20,151			\$ 133,291	\$ 12,531	
RENTS	7,258	72,247	58,593	TEUS	0	62	0
TOTAL	<u>\$ 27,409</u>	<u>\$ 205,538</u>	<u>\$ 71,124</u>	RAILCARS	9	28	0