

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
MAY 2018**

	May 2018 Actual	May 2017 Actual	Variance	Year To Date Oct '17 - May '18	Year To Date Oct '16 - May '17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	126,180	104,079	21.23%	919,827	861,253	6.80%
Break-bulk	8,559	13,162	(34.97%)	73,264	58,375	25.51%
Trans-Shipment	6,713	6,770	(0.84%)	40,811	60,755	(32.83%)
Sub-Total General Cargo	<u>141,452</u>	<u>124,011</u>	14.06%	<u>1,033,902</u>	<u>980,383</u>	5.46%
Bulk and Dry Cargo						
Asphalt	17,383	7,052	146.50%	69,928	68,007	2.82%
Diesel Fuel	11,847	12,315	(3.80%)	91,413	81,895	11.62%
Utility Fuel Oil	0	0	n/a	0	0	n/a
Miscellaneous	0	0	n/a	0	0	n/a
Recyclable Steel	12,125	0	100.00%	27,705	20,274	36.65%
Molasses	0	0	n/a	126,420	140,081	(9.75%)
Sugar	44,100	44,100	0.00%	367,080	431,947	(15.02%)
Sub-Total Bulk and Dry Cargo	<u>85,455</u>	<u>63,467</u>	34.64%	<u>682,546</u>	<u>721,930</u>	(5.46%)
TOTAL ALL CARGO	<u><u>226,907</u></u>	<u><u>187,478</u></u>	21.03%	<u><u>1,716,448</u></u>	<u><u>1,722,587</u></u>	(0.36%)
Containers - 20-Foot (TEU)						
Inbound	13,202	11,967	10.32%	96,880	94,442	2.58%
Outbound	13,686	11,284	21.29%	102,352	95,377	7.31%
Trans-shipment	560	580	(3.45%)	3,676	5,050	(27.21%)
TOTAL TEUs	<u><u>27,448</u></u>	<u><u>23,831</u></u>	15.18%	<u><u>202,908</u></u>	<u><u>194,869</u></u>	4.13%
Rail Cars In	965	832	15.99%	6,552	6,391	2.52%
Rail Cars Out	966	821	17.66%	6,560	6,374	2.92%
Vessels (cargo)	124	121	2.48%	1,020	946	7.82%
Vessels (multi-day cruise)	31	13	138.46%	104	109	(4.59%)
Passengers						
Multi-Day Cruise	59,459	35,784	66.16%	236,465	272,857	(13.34%)
Other (includes in-transit)	0	0	n/a	141	0	100.00%
TOTAL PASSENGERS	<u><u>59,459</u></u>	<u><u>35,784</u></u>	66.16%	<u><u>236,606</u></u>	<u><u>272,857</u></u>	(13.29%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2018**

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Fiscal Year Oct 17 - Sep 18
CARGO TONNAGE (in short tons)													
General Cargo													
Container	118,131	117,208	115,138	104,928	108,023	125,355	104,864	126,180					919,827
Break-bulk	6,159	8,867	8,172	6,898	10,309	10,274	14,026	8,559					73,264
Trans-Shipment	3,860	4,882	4,455	4,079	5,497	4,269	7,056	6,713					40,811
Sub-Total General Cargo	128,150	130,957	127,765	115,905	123,829	139,898	125,946	141,452	-	-	-	-	1,033,902
Bulk and Dry Cargo													
Asphalt	7,165	7,079	11,058	9,385	7,017	4,503	6,338	17,383					69,928
Diesel Fuel	11,995	13,451	14,917	12,115	-	15,064	12,024	11,847					91,413
Utility Fuel Oil	-	-	-	-	-	-	-	-					-
Miscellaneous	-	-	-	-	-	-	-	-					-
Recyclable Steel	-	-	-	9,230	6,350	-	-	12,125					27,705
Molasses	-	-	54,753	-	44,105	-	27,562	-					126,420
Sugar	58,716	58,716	43,932	58,716	44,100	14,700	44,100	44,100					367,080
Sub-Total Bulk and Dry Cargo	77,876	79,246	124,660	89,446	101,572	34,267	90,024	85,455	-	-	-	-	682,546
TOTAL ALL CARGO	206,026	210,203	252,425	205,351	225,401	174,165	215,970	226,907	-	-	-	-	1,716,448
Containers - 20-Foot (TEU)													
Inbound	10,415	11,903	11,377	12,745	12,138	12,917	12,183	13,202					96,880
Outbound	12,453	12,558	13,125	11,815	12,274	14,076	12,365	13,686					102,352
Trans-Shipment	373	496	421	413	447	359	607	560					3,676
TOTAL TEUs	23,241	24,957	24,923	24,973	24,859	27,352	25,155	27,448	-	-	-	-	202,908
Rail Cars (total)	1,478	1,619	1,665	1,509	1,529	1,796	1,585	1,931					13,112
Vessels (cargo)	116	135	136	124	120	142	123	124					1,020
Vessels (Multi-Day)	-	-	5	15	14	15	24	31					104
Passengers													
Multi-Day	-	-	11,810	30,871	37,579	44,615	52,131	59,459					236,465
Other (includes in transit)	-	-	141	-	-	-	-	-					141
TOTAL PASSENGERS	-	-	11,951	30,871	37,579	44,615	52,131	59,459	-	-	-	-	236,606

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
MAY 2018**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,361,484	\$ 9,221,039	\$ 8,795,148	TONNAGE	226,907	1,716,448	1,722,587	
RENTS	367,082	2,909,774	2,826,158	TEUS	27,448	202,908	194,869	
TOTAL	\$ 1,728,566	\$ 12,130,813	\$ 11,621,306	RAILCARS	1,931	13,112	12,765	
				PASSENGERS	59,459	236,606	272,857	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 694,900	\$ 3,713,850	\$ 3,165,561	TONNAGE	130,987	942,888	903,220	
RENTS	120,985	903,599	903,916	TEUS	26,898	198,656	190,236	
TOTAL	\$ 815,885	\$ 4,617,449	\$ 4,069,477	RAILCARS	1,907	12,977	12,676	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 594,678	\$ 2,773,149	\$ 2,783,436	TONNAGE	0	0	0	
RENTS	12,000	73,033	89,440	CARS	7,772	31,381	36,936	
TOTAL	\$ 606,678	\$ 2,846,182	\$ 2,872,876	PASSENGERS	59,459	236,465	272,857	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 68,167	\$ 765,993	\$ 876,008	TONNAGE	44,100	493,501	572,028	
RENTS	19,922	159,374	159,374	TEUS	0	0	0	
TOTAL	\$ 88,089	\$ 925,367	\$ 1,035,382	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 50,686	\$ 428,237	\$ 303,261	TONNAGE	4,260	35,746	24,972	
RENTS	27,286	217,056	187,964	TEUS	112	1,252	1,432	
TOTAL	\$ 77,972	\$ 645,293	\$ 491,225	VEHICLES	918	7,001	5,169	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 41,885	\$ 211,109	\$ 241,726	TONNAGE	29,230	161,342	149,903	
RENTS	2,996	23,935	23,426	TEUS	0	0	0	
TOTAL	\$ 44,881	\$ 235,044	\$ 265,152	RAILCARS	3	5	20	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 25,686	\$ 193,206	\$ 230,434	TONNAGE	4,850	33,828	38,769	
RENTS	17,208	139,749	118,909	TEUS	438	2,923	3,163	
TOTAL	\$ 42,894	\$ 332,955	\$ 349,343	RAILCARS	0	12	16	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 30,104	\$ 252,787	\$ 356,160	TONNAGE	1,203	12,362	12,010	
RENTS	419	3,354	3,264	TEUS	0	15	38	
TOTAL	\$ 30,523	\$ 256,141	\$ 359,424	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 43,700	\$ 266,033	\$ 174,841	TONNAGE	12,125	27,705	20,274	
RENTS	18,698	139,488	130,667	TEUS	0	0	0	
TOTAL	\$ 62,398	\$ 405,521	\$ 305,507	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		
	CURRENT YEAR		PRIOR
	UNIT	YTD	
CEMEX(USA)	150,000 st	\$ 151,500	\$ 150,000
So. FL Materials	800,000 bbl	-	59,778
TOTAL		\$ 151,500	\$ 209,778

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
MERCHANTS	\$ 34,122	\$ 272,976	\$ 225,363
GSA	40,557	324,459	324,523
CBS	10,158	80,669	79,087
CHENEY	7,931	63,444	60,561
SHAMBA	-	75,064	150,128
ALL OTHER	47,542	375,844	323,774
TOTAL	\$ 140,310	\$ 1,192,456	\$ 1,163,436

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,453	\$ 102,113	\$ 12,532	TONNAGE	0	6,404	703	
RENTS	7,258	57,730	45,762	TEUS	0	62	0	
TOTAL	\$ 8,711	\$ 159,843	\$ 58,294	RAILCARS	0	16	0	