

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
APRIL 2017**

	April 2017 Actual	April 2016 Actual	Variance	Year To Date Oct 16 - Apr 17	Year To Date Oct 15 - Apr 16	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	100,291	98,341	1.98%	757,174	728,596	3.92%
Break-bulk	10,421	5,920	76.03%	45,213	50,570	(10.59%)
Trans-Shipments	9,102	7,586	19.98%	53,985	52,346	3.13%
Sub-Total General Cargo	<u>119,814</u>	<u>111,847</u>	7.12%	<u>856,372</u>	<u>831,512</u>	2.99%
Bulk and Dry Cargo						
Asphalt	7,467	3,692	102.25%	60,955	48,914	24.62%
Diesel Fuel	15,604	20,110	(22.41%)	69,580	20,110	246.00%
Utility Fuel Oil	0	0	0.00%	0	32,926	(100.00%)
Miscellaneous	0	0	0.00%	0	0	0.00%
Molasses	0	0	0.00%	140,081	84,362	66.05%
Sugar	29,400	55,079	(46.62%)	387,847	455,433	(14.84%)
Sub-Total Bulk and Dry Cargo	<u>52,471</u>	<u>78,881</u>	(33.48%)	<u>658,463</u>	<u>641,745</u>	2.61%
Recyclable Steel	0	0	0.00%	20,274	8,664	134.00%
TOTAL ALL CARGO	<u><u>172,285</u></u>	<u><u>190,728</u></u>	<u><u>(9.67%)</u></u>	<u><u>1,535,109</u></u>	<u><u>1,481,921</u></u>	<u><u>3.59%</u></u>
Containers - 20-Foot (TEU)						
Inbound	12,269	10,570	16.07%	82,475	76,845	7.33%
Outbound	11,293	10,606	6.48%	84,093	78,750	6.78%
Trans-shipment	712	557	27.83%	4,470	4,251	5.15%
TOTAL TEUs	<u><u>24,274</u></u>	<u><u>21,733</u></u>	<u><u>11.69%</u></u>	<u><u>171,038</u></u>	<u><u>159,846</u></u>	<u><u>7.00%</u></u>
Rail Cars In	743	780	(4.74%)	5,559	5,225	6.39%
Rail Cars Out	745	780	(4.49%)	5,553	5,225	6.28%
Vessels (cargo)	113	115	(1.74%)	825	862	(4.29%)
Vessels (multi-day cruise)	14	15	(6.67%)	96	105	(8.57%)
Vessels (day cruise)	0	0	0.00%	0	151	(100.00%)
Passengers						
Multi-Day Cruise	45,512	41,810	8.85%	237,073	263,637	(10.08%)
Day Cruise	0	0	0.00%	0	20,471	(100.00%)
TOTAL PASSENGERS	<u><u>45,512</u></u>	<u><u>41,810</u></u>	<u><u>8.85%</u></u>	<u><u>237,073</u></u>	<u><u>284,108</u></u>	<u><u>(16.56%)</u></u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2017**

	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Year To Date Oct 16 - Sep 17
CARGO TONNAGE (in short tons)													
General Cargo													
Container	97,391	119,823	116,889	96,965	104,601	121,214	100,291						757,174
Break-bulk	5,729	5,046	6,068	4,334	7,159	6,456	10,421						45,213
Trans-Shipment	6,899	10,517	6,550	6,654	6,561	7,702	9,102						53,985
Sub-Total General Cargo	110,019	135,386	129,507	107,953	118,321	135,372	119,814	-	-	-	-	-	856,372
Bulk and Dry Cargo													
Asphalt	14,168	6,504	11,683	6,473	7,252	7,408	7,467						60,955
Diesel Fuel	9,648	7,993	18,308	-	-	18,027	15,604						69,580
Utility Fuel Oil	-	-	-	-	-	-	-						-
Miscellaneous	-	-	-	-	-	-	-						-
Molasses	11,023	27,560	-	46,370	-	55,128	-						140,081
Sugar	58,000	73,100	58,800	44,947	46,100	77,500	29,400						387,847
Sub-Total Bulk and Dry Cargo	92,839	115,157	88,791	97,790	53,352	158,063	52,471	-	-	-	-	-	658,463
Recyclable Steel	-	-	-	-	20,274	-							20,274
TOTAL ALL CARGO	202,858	250,543	218,298	205,743	191,947	293,435	172,285	-	-	-	-	-	1,535,109
Containers - 20-Foot (TEU)													
Inbound	10,400	13,179	11,852	12,176	10,111	12,488	12,269						82,475
Outbound	10,660	13,005	13,222	10,503	11,716	13,694	11,293						84,093
Trans-Shipment	607	942	574	513	487	635	712						4,470
TOTAL TEUs	21,667	27,126	25,648	23,192	22,314	26,817	24,274	-	-	-	-	-	171,038
Rail Cars (total)	1,308	1,685	1,788	1,535	1,535	1,773	1,488						11,112
Vessels (cargo)	112	126	123	112	112	127	113						825
Vessels (Multi-Day)	12	14	15	12	14	15	14						96
Vessels (Day Cruise)	-	-	-	-	-	-	-						-
Passengers													
Multi-Day	21,805	27,894	33,256	27,518	36,795	44,293	45,512						237,073
Day Cruise	-	-	-	-	-	-	-						-
Other (includes in transit)	-	-	-	-	-	-	-						-
TOTAL PASSENGERS	21,805	27,894	33,256	27,518	36,795	44,293	45,512	-	-	-	-	-	237,073

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
APRIL 2017**

	ALL CUSTOMERS						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 1,159,596	\$ 7,686,471	\$ 7,105,917	TONNAGE	172,285	1,535,109	1,481,921
RENTS	359,860	2,469,415	2,741,887	TEUS	24,274	171,038	159,846
TOTAL	<u>\$ 1,519,456</u>	<u>\$ 10,155,886</u>	<u>\$ 9,847,804</u>	RAILCARS	1,488	11,112	10,450
				PASSENGERS	45,512	237,073	284,108

	TROPICAL SHIPPING						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 368,786	\$ 2,775,367	\$ 2,467,832	TONNAGE	107,686	795,093	753,075
RENTS	113,307	790,609	999,983	TEUS	23,689	167,037	154,548
TOTAL	<u>\$ 482,093</u>	<u>\$ 3,565,976</u>	<u>\$ 3,467,815</u>	RAILCARS	1,484	11,078	10,410

	MULTI-DAY CRUISE (including parking)						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE-NET	\$ 507,140	\$ 2,385,405	\$ 1,477,851	TONNAGE	0	0	0
RENTS	5,389	84,051	164,943	CARS	6,183	31,984	34,083
TOTAL	<u>\$ 512,529</u>	<u>\$ 2,469,456</u>	<u>\$ 1,642,794</u>	PASSENGERS	45,512	237,073	263,443

	DAY CRUISE (including parking)						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ -	\$ -	\$ 417,132	TONNAGE	0	0	0
RENTS	-	-	25,986	CARS	0	0	6,245
TOTAL	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 443,118</u>	PASSENGERS	0	0	20,471

	TEETERS						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 40,348	\$ 247,643	\$ 252,857	TONNAGE	3,330	17,883	25,713
RENTS	29,691	161,658	129,301	TEUS	171	1,228	1,375
TOTAL	<u>\$ 70,039</u>	<u>\$ 409,301</u>	<u>\$ 382,158</u>	VEHICLES	1,022	4,067	2,925

	FLORIDA SUGAR AND MOLASSES						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 43,712	\$ 814,922	\$ 911,236	TONNAGE	29,400	527,928	539,796
RENTS	19,922	139,452	138,415	TEUS	0	0	0
TOTAL	<u>\$ 63,634</u>	<u>\$ 954,374</u>	<u>\$ 1,049,651</u>	RAILCARS	0	0	0

	GULFSTREAM						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 38,399	\$ 199,081	\$ 212,969	TONNAGE	6,475	33,300	42,828
RENTS	14,864	104,045	45,382	TEUS	414	2,737	3,784
TOTAL	<u>\$ 53,263</u>	<u>\$ 303,126</u>	<u>\$ 258,351</u>	RAILCARS	2	16	10

	SOUTH FLORIDA MATERIALS/VALERO						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 29,911	\$ 215,084	\$ 221,308	TONNAGE	23,071	130,536	69,024
RENTS	2,933	20,493	42,129	TEUS	0	0	0
TOTAL	<u>\$ 32,844</u>	<u>\$ 235,577</u>	<u>\$ 263,437</u>	RAILCARS	2	18	19

	STONEROCK						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 25,833	\$ 149,007	\$ 114,363	TONNAGE	0	20,274	8,664
RENTS	16,333	114,333	134,333	TEUS	0	0	0
TOTAL	<u>\$ 42,166</u>	<u>\$ 263,340</u>	<u>\$ 248,696</u>	RAILCARS	0	0	0

	T PARKER HOST						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 46,656	\$ 264,477	\$ 263,814	TONNAGE	1,614	8,921	5,918
RENTS	408	2,856	-	TEUS	0	36	25
TOTAL	<u>\$ 47,064</u>	<u>\$ 267,333</u>	<u>\$ 263,814</u>	RAILCARS	0	0	0

	PORT CONTRACTORS						
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ -	\$ 7,434	\$ 102,819	TONNAGE	0	466	3,962
RENTS	5,760	40,002	73,544	TEUS	0	0	106
TOTAL	<u>\$ 5,760</u>	<u>\$ 47,436</u>	<u>\$ 176,363</u>	RAILCARS	0	0	8

	MINIMUM GUARANTEES		
	CURRENT YEAR		PRIOR YTD
	UNIT	YTD	
CEMEX(USA)	150,000 st	\$ 150,000	\$ 147,000
So. FL Materials	800,000 bbl	59,778	91,200
TOTAL		<u>\$ 209,778</u>	<u>\$ 238,200</u>

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR YTD
	MONTH	YTD	
MERCHANTS	\$ 28,170	\$ 197,193	\$ 193,516
GSA	40,565	283,957	283,497
CBS	9,959	69,128	67,773
CHENEY	7,931	52,630	50,467
SHAMBA	18,766	131,362	131,362
ALL OTHER	45,862	277,646	261,256
TOTAL	<u>\$ 151,253</u>	<u>\$ 1,011,916</u>	<u>\$ 987,871</u>