

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
FEBRUARY 2017**

	February 2017 Actual	February 2016 Actual	Variance	Year To Date Oct 16 - Feb 17	Year To Date Oct 15 - Feb 16	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	104,601	95,003	10.10%	535,669	516,729	3.67%
Break-bulk	7,159	12,609	(43.22%)	28,336	37,442	(24.32%)
Trans-shipment	6,561	8,465	(22.49%)	37,181	37,404	(0.60%)
<b>Sub-Total General Cargo</b>	<u>118,321</u>	<u>116,077</u>	1.93%	<u>601,186</u>	<u>591,575</u>	1.62%
<b>Bulk and Dry Cargo</b>						
Asphalt	7,252	5,594	29.64%	46,080	29,421	56.62%
Diesel Fuel	0	0	0.00%	35,949	0	100.00%
Utility Fuel Oil	0	15,696	(100.00%)	0	15,696	(100.00%)
Miscellaneous	0	0	0.00%	0	0	0.00%
Molasses	0	51,844	(100.00%)	84,953	55,171	53.98%
Sugar	46,100	58,500	(21.20%)	280,947	327,454	(14.20%)
<b>Sub-Total Bulk and Dry Cargo</b>	<u>53,352</u>	<u>131,634</u>	(59.47%)	<u>447,929</u>	<u>427,742</u>	4.72%
Recyclable Steel	20,274	-	100.00%	20,274	0	100.00%
<b>TOTAL ALL CARGO</b>	<u><u>191,947</u></u>	<u><u>247,711</u></u>	(22.51%)	<u><u>1,069,389</u></u>	<u><u>1,019,317</u></u>	4.91%
<b>Containers - 20-Foot (TEU)</b>						
Inbound	10,111	10,905	(7.28%)	57,718	54,952	5.03%
Outbound	11,716	10,270	14.08%	59,106	55,843	5.84%
Trans-shipment	487	583	(16.47%)	3,123	3,148	(0.79%)
<b>TOTAL TEUs</b>	<u><u>22,314</u></u>	<u><u>21,758</u></u>	2.56%	<u><u>119,947</u></u>	<u><u>113,943</u></u>	5.27%
Rail Cars In	767	655	17.10%	3,928	3,664	7.21%
Rail Cars Out	768	654	17.43%	3,923	3,657	7.27%
Vessels (cargo)	112	114	(1.75%)	585	608	(3.78%)
Vessels (multi-day cruise)	14	13	7.69%	67	74	(9.46%)
Vessels (day cruise)	0	26	(100.00%)	0	128	(100.00%)
<b>Passengers</b>						
Multi-Day Cruise	36,795	37,294	(1.34%)	147,268	172,104	(14.43%)
Day Cruise	0	5,419	(100.00%)	0	15,235	(100.00%)
<b>TOTAL PASSENGERS</b>	<u><u>36,795</u></u>	<u><u>42,713</u></u>	(13.86%)	<u><u>147,268</u></u>	<u><u>187,339</u></u>	(21.39%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT  
CUMULATIVE ALL CARGO TONNAGE  
FY17**

	<b>Oct-16</b>	<b>Nov-16</b>	<b>Dec-16</b>	<b>Jan-17</b>	<b>Feb-17</b>	<b>Mar-17</b>	<b>Apr-17</b>	<b>May-17</b>	<b>Jun-17</b>	<b>Jul-17</b>	<b>Aug-17</b>	<b>Sep-17</b>	<b>Year To Date Oct 16 - Sep 17</b>
<b>CARGO TONNAGE (in short tons)</b>													
<b>General Cargo</b>													
Container	97,391	119,823	116,889	96,965	104,601								535,669
Break-bulk	5,729	5,046	6,068	4,334	7,159								28,336
Trans-shipment	6,899	10,517	6,550	6,654	6,561								37,181
<b>Sub-Total General Cargo</b>	<b>110,019</b>	<b>135,386</b>	<b>129,507</b>	<b>107,953</b>	<b>118,321</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>601,186</b>
<b>Bulk and Dry Cargo</b>													
Asphalt	14,168	6,504	11,683	6,473	7,252								46,080
Diesel Fuel	9,648	7,993	18,308	-	-								35,949
Utility Fuel Oil	-	-	-	-	-								-
Miscellaneous	-	-	-	-	-								-
Molasses	11,023	27,560	-	46,370	-								84,953
Sugar	58,000	73,100	58,800	44,947	46,100								280,947
<b>Sub-Total Bulk and Dry Cargo</b>	<b>92,839</b>	<b>115,157</b>	<b>88,791</b>	<b>97,790</b>	<b>53,352</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>447,929</b>
Recyclable Steel	-	-	-	-	20,274								20,274
<b>TOTAL ALL CARGO</b>	<b>202,858</b>	<b>250,543</b>	<b>218,298</b>	<b>205,743</b>	<b>191,947</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,069,389</b>
<b>Containers - 20-Foot (TEU)</b>													
Inbound	10,400	13,179	11,852	12,176	10,111								57,718
Outbound	10,660	13,005	13,222	10,503	11,716								59,106
Trans-shipment	607	942	574	513	487								3,123
<b>TOTAL TEUs</b>	<b>21,667</b>	<b>27,126</b>	<b>25,648</b>	<b>23,192</b>	<b>22,314</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>119,947</b>
Rail Cars (total)	1,308	1,685	1,788	1,535	1,535								7,851
Vessels (cargo)	112	126	123	112	112								585
Vessels (Multi-Day)	12	14	15	12	14								67
Vessels (Day Cruise)	-	-	-	-	-								-
<b>Passengers</b>													
Multi-Day	21,805	27,894	33,256	27,518	36,795								147,268
Day Cruise	-	-	-	-	-								-
Other (includes in transit)	-	-	-	-	-								-
<b>TOTAL PASSENGERS</b>	<b>21,805</b>	<b>27,894</b>	<b>33,256</b>	<b>27,518</b>	<b>36,795</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>147,268</b>

**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
FEBRUARY 2017**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,072,137	\$ 5,096,751	\$ 4,503,931	TONNAGE	191,947	1,069,389	1,019,317	
RENTS	347,491	1,765,528	1,971,379	TEUS	22,314	119,947	113,943	
TOTAL	<u>\$ 1,419,628</u>	<u>\$ 6,862,279</u>	<u>\$ 6,475,310</u>	RAILCARS	1,535	7,851	7,321	
				PASSENGERS	36,795	147,268	187,339	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 378,044	\$ 1,972,940	\$ 1,736,356	TONNAGE	108,150	560,759	530,835	
RENTS	112,724	563,994	714,273	TEUS	21,613	117,134	109,958	
TOTAL	<u>\$ 490,768</u>	<u>\$ 2,536,934</u>	<u>\$ 2,450,629</u>	RAILCARS	1,532	7,829	7,300	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 404,893	\$ 1,403,831	\$ 583,776	TONNAGE	0	0	0	
RENTS	6,469	73,272	125,515	CARS	5,240	19,682	22,318	
TOTAL	<u>\$ 411,362</u>	<u>\$ 1,477,103</u>	<u>\$ 709,291</u>	PASSENGERS	36,795	147,268	171,910	

	DAY CRUISE (including parking)				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ -	\$ 121,879	TONNAGE	0	0	0	
RENTS	-	-	19,110	CARS	0	0	4,782	
TOTAL	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 140,989</u>	PASSENGERS	0	0	15,235	

	TEETERS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 49,451	\$ 158,198	\$ 188,098	TONNAGE	4,011	11,836	20,475	
RENTS	22,770	112,312	92,358	TEUS	300	829	866	
TOTAL	<u>\$ 72,221</u>	<u>\$ 270,510</u>	<u>\$ 280,456</u>	VEHICLES	752	2,373	1,629	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 70,714	\$ 546,014	\$ 691,041	TONNAGE	46,100	365,899	382,626	
RENTS	19,922	99,609	98,657	TEUS	0	0	0	
TOTAL	<u>\$ 90,636</u>	<u>\$ 645,623</u>	<u>\$ 789,698</u>	RAILCARS	0	0	0	

	GULFSTREAM				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 32,151	\$ 133,788	\$ 162,885	TONNAGE	4,648	22,319	33,095	
RENTS	14,864	74,318	32,321	TEUS	401	1,948	3,013	
TOTAL	<u>\$ 47,015</u>	<u>\$ 208,106</u>	<u>\$ 195,206</u>	RAILCARS	0	10	6	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 7,902	\$ 159,026	\$ 170,189	TONNAGE	7,253	82,029	29,421	
RENTS	2,933	14,628	29,868	TEUS	0	0	0	
TOTAL	<u>\$ 10,835</u>	<u>\$ 173,654</u>	<u>\$ 200,057</u>	RAILCARS	3	12	5	

	STONEROCK				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 57,173	\$ 97,340	\$ 87,000	TONNAGE	20,274	20,274	0	
RENTS	16,333	81,666	101,666	TEUS	0	0	0	
TOTAL	<u>\$ 73,506</u>	<u>\$ 179,006</u>	<u>\$ 188,666</u>	RAILCARS	0	0	0	

	T PARKER HOST				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,682	\$ 161,566	\$ 175,118	TONNAGE	1,512	5,807	3,501	
RENTS	408	2,040	-	TEUS	0	36	23	
TOTAL	<u>\$ 35,090</u>	<u>\$ 163,606</u>	<u>\$ 175,118</u>	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 7,434	\$ 89,221	TONNAGE	0	466	3,668	
RENTS	8,738	34,439	54,156	TEUS	0	0	106	
TOTAL	<u>\$ 8,738</u>	<u>\$ 41,873</u>	<u>\$ 143,377</u>	RAILCARS	0	0	7	

	MINIMUM GUARANTEES			
	CURRENT YEAR		PRIOR YTD	
	UNIT	YTD		
CEMEX(USA)	150,000 st	\$ 150,000	\$ 147,000	
So. FL Materials	800,000 bbl	59,778	91,200	
TOTAL		<u>\$ 209,778</u>	<u>\$ 238,200</u>	

	ADDITIONAL RENTS			
	CURRENT YEAR		PRIOR YTD	
	MONTH	YTD		
MERCHANTS	\$ 28,170	\$ 140,852	\$ 138,226	
GSA	40,565	202,826	202,498	
CBS	9,959	49,209	48,245	
CHENEY	7,931	36,769	36,048	
SHAMBA	18,766	93,830	93,830	
ALL OTHER	36,939	185,764	184,608	
TOTAL	<u>\$ 142,330</u>	<u>\$ 709,250</u>	<u>\$ 703,455</u>	